

Norwich Union Life & Pensions Limited

Registered office: 2 Rougier Street, York, YO90 1UU

**Annual FSA Insurance Returns for the year ended
31st December 2003**



Index to Appendices 9.1, 9.3, 9.4 and 9.6 of IPRU (INS)Name of insurer **Norwich Union Life & Pensions Limited**

Global Business

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Name of insurer **Norwich Union Life & Pensions Limited**

Global Business

Financial year ended **31st December 2003**

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Statement of solvencyName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

	Company registration number	GL/UK/CM	Period ended			Units
			day	month	year	
R9	3253947	GL	31	12	2003	£000
	As at the end of this financial year	As at the end of the previous year	Source			
	1	2	<	>	?	

GENERAL INSURANCE BUSINESS**Available assets**

Other than long term insurance business assets allocated towards general insurance business required minimum margin	11			See instructions 1 and 2
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Required minimum margin

Required minimum margin for general insurance business	12			12 . 49
Excess (deficiency) of available assets over the required minimum margin (11-12)	13			

LONG TERM INSURANCE BUSINESS**Available assets**

Long term insurance business admissible assets	21	28522505	27651194	10 . 11
Other than long term insurance business assets allocated towards long term insurance business required minimum margin	22	505724	368778	See instructions 1 and 3
Total mathematical reserves (after distribution of surplus)	23	24445673	24950102	See instruction 4
Other insurance and non-insurance liabilities	24	772250	721061	See instruction 5
Available assets for long term insurance business required minimum margin (21+22-23-24)	25	3810306	2348809	

Implicit Items admitted under Rule 2.10(5) as modified

Future profits	31	670000	976526	
Zillmerising	32			
Hidden reserves	33			

Total of available assets and implicit items (25+31+32+33)	34	4480306	3325335	
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Required minimum margin

Required minimum margin for long term insurance business	41	1252669	1171831	60 . 69
Explicit required minimum margin (1/6 x 41, or minimum guarantee fund if greater)	42	208778	195305	
Excess (deficiency) of available assets over explicit required minimum margin (25-42)	43	3601528	2153504	
Excess (deficiency) of available assets and implicit items over the required minimum margin (34-41)	44	3227637	2153504	

CONTINGENT LIABILITIES

Quantifiable contingent liabilities in respect of other than long term insurance business as shown in a supplementary note to Form 15	51			See instruction 6
Quantifiable contingent liabilities in respect of long term insurance business as shown in a supplementary note to Form 14	52			See instruction 6

Analysis of the effect of financial engineering on long-term available assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

		Company registration number	GL/UK/CM	Period ended			Units	
		R9A	3253947	GL	31	12	2003	£000
		As at the end of this financial year		As at the end of the previous year		Source		
		1		2				
Required minimum margin for long term insurance business	11	1252669		1171831		See instruction 2		
Excess (deficiency) of available assets and implicit items over the required minimum margin	12	3227637		2153504		See instruction 3		
Total available assets and implicit items (11+12)	13	4480306		3325335				
Analysed as follows:								
Value of implicit items	14	670000		976526		See instruction 5		
Financial reinsurance- ceded	15	279330		123644		See instruction 6		
Financial reinsurance- accepted	16					See instruction 7		
Outstanding contingent loans	17					See instruction 8		
Any other charges on future profits	18					See instruction 9		
Sum of financial engineering adjustments (14+15-16+17+18)	19	949330		1100170				
Other assets (13-19)	20	3530976		2225165				
Total available assets and implicit items (19+20)	21	4480306		3325335				

Statement of net assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

	R10	Company registration number 3253947	GL/UK/CM GL	Period ended			Units £000
				day	month	year	
				31	12	2003	
		As at the end of this financial year 1	As at the end of the previous year 2	Source			
				<	>	?	
Long term insurance business - admissible assets	11	28522505	27651194	13	. 89	. 1	
Long term insurance business - liabilities and margins	12	28522505	27651194	14	. 59	. 1	

Other than Long term insurance business - admissible assets	21	520123	383156	13	. 89	. 1	
Other than Long term insurance business - liabilities	22	14399	14378	15	. 69	. 1	
Net admissible assets (21-22)	23	505724	368778				
Other assets allowed to be taken into account in covering the required minimum margin	Unpaid amounts (including share premium) on partly paid shares	24					
	Supplementary contributions for a mutual carrying on general insurance business	25					
Liabilities allowed to be left out of account in covering the required minimum margin	Subordinated loan capital	26					
	Cumulative preference share capital	27					
Available assets (23 to 27)	29	505724	368778				

Represented by:

Paid up share capital (other than cumulative preference share capital)	51	977893	977893				
Amounts included in lines 24 to 27 above	52						
Amounts representing the balance of net assets	56	(472169)	(609115)				
Total (51 to 56) and equal to line 29 above	59	505724	368778				

Movement of balance of net assets for solvency purposes - as per line 56

Balance brought forward at the beginning of the financial year	61	(609115)	(145319)	10	. 56	. 2	
Retained profit/(loss) for the financial year	62	91936	(237961)	16	. 59	. 1	
Movement in asset valuation differences	63	(248724)	(222501)	See instruction 2			
Decrease/(increase) in the provision for adverse changes	64			See instruction 3			
Other movements (particulars to be specified by way of supplementary note)	65	293734	(3334)				
Balance carried forward at the end of the financial year (61 to 65)	69	(472169)	(609115)				

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total other than long term insurance business assets**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			R13	3253947	GL	31	12	2003	£000	1
Investments							As at the end of this financial year 1		As at the end of the previous year 2	
Land and buildings						11				
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	21	141751		130622				
		Debt securities issued by, and loans to, dependants	22							
	Other insurance dependants	Shares	23	84145		47967				
		Debt securities issued by, and loans to, dependants	24							
	Non-insurance dependants	Shares	25	92946		85723				
		Debt securities issued by, and loans to, dependants	26	5000		5000				
	Other group undertakings and participating interests	Shares	27							
		Debt securities issued by, and loans to, group undertakings	28							
		Participating interests	29							
Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest		30								
Total sheet 1 (11 to 30)						39	323842		269312	

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total other than long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31 day	12 month	2003 year	£000	1
Investments (continued) Deposits with ceding undertakings Assets held to cover linked liabilities						As at the end of this financial year 1		As at the end of the previous year 2	
Other financial investments	Equity shares			41	2520			6986	
	Other shares and other variable yield securities			42					
	Holdings in collective investment schemes			43	3221			2726	
	Rights under derivative contracts			44					
	Debt securities and other fixed income securities	Fixed interest	Approved securities	45					
			Other	46				25000	
		Variable interest	Approved securities	47					
			Other	48					
	Participation in investment pools			49					
	Loans secured by mortgages			50					
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		51					
		Loans secured by policies of insurance issued by the company		52					
		Other		53					
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		54					
		Withdrawal subject to a time restriction of more than one month		55					
	Other			56					
Deposits with ceding undertakings				57					
Assets held to match linked liabilities	Index linked			58					
	Property linked			59					
Reinsurers' share of technical provisions	Provision for unearned premiums			60					
	Claims outstanding			61					
	Provision for unexpired risks			62					
	Other			63					
Total sheet 2 (41 to 63)				69	5741			34712	

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total other than long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2003	£000	1
					day	month	year		
Debtors					As at the end of this financial year 1			As at the end of the previous year 2	
Other assets									
Debtors arising out of direct insurance operations	Policyholders			71					
	Intermediaries			72					
Salvage and subrogation recoveries				73					
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			74					
	Due from reinsurers and intermediaries under reinsurance contracts ceded			75					
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76	17880				
		Due more than 12 months after the end of the financial year		77					
	Other	Due in 12 months or less after the end of the financial year		78	14222			6276	
		Due more than 12 months after the end of the financial year		79					
Tangible assets				80					
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	158301			72734	
	Cash in hand			82					
Other assets (particulars to be specified by way of supplementary note)				83					
Prepayments and accrued income	Accrued interest and rent			84	137			122	
	Deferred acquisition costs			85					
	Other prepayments and accrued income			86					
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87					
Total sheet 3 (71 to 86 less 87)				88	190540			79132	
Grand total of admissible assets (39+69+88)				89	520123			383156	
Reconciliation to asset values determined in accordance with the insurance accounts rules									
Total admissible assets (as per line 89 above)				91	520123			383156	
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92					
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93					
Other differences in the valuation of assets (other than for assets not valued above)				94	949284			698760	
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95	5100			6900	
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	1474507			1088816	
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance				100	17880				

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total long term insurance business assets**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			R13	3253947	GL	31	12	2003	£000	10
Investments							As at the end of this financial year 1		As at the end of the previous year 2	
Land and buildings						11	3291220		3426850	
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	21							
		Debt securities issued by, and loans to, dependants	22							
	Other insurance dependants	Shares	23							
		Debt securities issued by, and loans to, dependants	24							
	Non-insurance dependants	Shares	25	20821		36079				
		Debt securities issued by, and loans to, dependants	26	1015308		947719				
	Other group undertakings and participating interests	Shares	27							
		Debt securities issued by, and loans to, group undertakings	28	332923		326022				
		Participating interests	29							
Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest		30								
Total sheet 1 (11 to 30)						39	4660272		4736670	

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31 day	12 month	2003 year	£000	10
Investments (continued) Deposits with ceding undertakings Assets held to cover linked liabilities					As at the end of this financial year 1		As at the end of the previous year 2		
Other financial investments	Equity shares			41	8369935		8214134		
	Other shares and other variable yield securities			42					
	Holdings in collective investment schemes			43	479964		306386		
	Rights under derivative contracts			44	160326		40004		
	Debt securities and other fixed income securities	Fixed interest	Approved securities	45	8137105		8163489		
			Other	46	5476028		4980651		
		Variable interest	Approved securities	47	33477		17424		
			Other	48	48837		70712		
	Participation in investment pools			49					
	Loans secured by mortgages			50	546		551		
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		51					
		Loans secured by policies of insurance issued by the company		52	71459		93139		
		Other		53	923		668		
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		54			91477		
		Withdrawal subject to a time restriction of more than one month		55					
	Other			56					
Deposits with ceding undertakings				57					
Assets held to match linked liabilities	Index linked			58	57692		71071		
	Property linked			59					
Reinsurers' share of technical provisions	Provision for unearned premiums			60					
	Claims outstanding			61					
	Provision for unexpired risks			62					
	Other			63					
Total sheet 2 (41 to 63)				69	22836292		22049706		

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2003	£000	10
					day	month	year		
Debtors					As at the end of this financial year 1			As at the end of the previous year 2	
Other assets									
Debtors arising out of direct insurance operations		Policyholders		71	32990			59116	
		Intermediaries		72	68181			43061	
Salvage and subrogation recoveries				73					
Debtors arising out of reinsurance operations		Due from ceding insurers and intermediaries under reinsurance business accepted		74	21247			36853	
		Due from reinsurers and intermediaries under reinsurance contracts ceded		75	5830				
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76	53292			28077	
		Due more than 12 months after the end of the financial year		77					
	Other	Due in 12 months or less after the end of the financial year		78	257958			378488	
		Due more than 12 months after the end of the financial year		79					
Tangible assets				80				16	
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	355228			115293	
	Cash in hand			82					
Other assets (particulars to be specified by way of supplementary note)				83					
Prepayments and accrued income	Accrued interest and rent			84	231159			202543	
	Deferred acquisition costs			85					
	Other prepayments and accrued income			86	56			1371	
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87					
Total sheet 3 (71 to 86 less 87)				88	1025941			864818	
Grand total of admissible assets (39+69+88)				89	28522505			27651194	
Reconciliation to asset values determined in accordance with the insurance accounts rules									
Total admissible assets (as per line 89 above)				91	28522505			27651194	
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92					
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93					
Other differences in the valuation of assets (other than for assets not valued above)				94	48383			28853	
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95					
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	28570888			27680047	
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance				100	25855			83419	

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **With Profit.**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets		
			R13	3253947	GL	31	12	2003	£000	90	
Investments						As at the end of this financial year 1			As at the end of the previous year 2		
Land and buildings						11	3291220			3426850	
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	21								
		Debt securities issued by, and loans to, dependants	22								
	Other insurance dependants	Shares	23								
		Debt securities issued by, and loans to, dependants	24								
	Non-insurance dependants	Shares	25			13769			16066		
		Debt securities issued by, and loans to, dependants	26			559194			514199		
	Other group undertakings and participating interests	Shares	27								
		Debt securities issued by, and loans to, group undertakings	28			211819			205379		
		Participating interests	29								
Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest		30									
Total sheet 1 (11 to 30)						39	4076002			4162494	

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **With Profit.**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31 day	12 month	2003 year	£000	90
Investments (continued) Deposits with ceding undertakings Assets held to cover linked liabilities						As at the end of this financial year 1		As at the end of the previous year 2	
Other financial investments	Equity shares			41	8359010		8186600		
	Other shares and other variable yield securities			42					
	Holdings in collective investment schemes			43	455233		306386		
	Rights under derivative contracts			44	160326		40004		
	Debt securities and other fixed income securities	Fixed interest	Approved securities	45	7644891		7597081		
			Other	46	5009363		4375105		
		Variable interest	Approved securities	47	11833		11454		
			Other	48	48837		70712		
	Participation in investment pools			49					
	Loans secured by mortgages			50					
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		51					
		Loans secured by policies of insurance issued by the company		52	69633		90709		
		Other		53					
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		54			28471		
		Withdrawal subject to a time restriction of more than one month		55					
	Other			56					
Deposits with ceding undertakings				57					
Assets held to match linked liabilities	Index linked			58					
	Property linked			59					
Reinsurers' share of technical provisions	Provision for unearned premiums			60					
	Claims outstanding			61					
	Provision for unexpired risks			62					
	Other			63					
Total sheet 2 (41 to 63)				69	21759126		20706522		

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **With Profit.**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets		
		R13	3253947	GL	31 day	12 month	2003 year	£000	90	
Debtors					As at the end of this financial year 1		As at the end of the previous year 2			
Other assets										
Debtors arising out of direct insurance operations	Policyholders			71	28860		50323			
	Intermediaries			72						
Salvage and subrogation recoveries				73						
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			74	506					
	Due from reinsurers and intermediaries under reinsurance contracts ceded			75						
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76	28688		24965			
		Due more than 12 months after the end of the financial year		77						
	Other	Due in 12 months or less after the end of the financial year		78	265850		272216			
		Due more than 12 months after the end of the financial year		79						
Tangible assets				80						
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	92253		(12790)			
	Cash in hand			82						
Other assets (particulars to be specified by way of supplementary note)				83						
Prepayments and accrued income	Accrued interest and rent			84	209885		175988			
	Deferred acquisition costs			85						
	Other prepayments and accrued income			86						
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87						
Total sheet 3 (71 to 86 less 87)				88	626042		510702			
Grand total of admissible assets (39+69+88)				89	26461170		25379718			
Reconciliation to asset values determined in accordance with the insurance accounts rules										
Total admissible assets (as per line 89 above)				91	26461170		25379718			
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92						
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93						
Other differences in the valuation of assets (other than for assets not valued above)				94	50120		57388			
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95						
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	26511290		25437106			
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance					100	2095		23875		

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Non Profit**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			R13	3253947	GL	31	12	2003	£000	91
Investments							As at the end of this financial year 1		As at the end of the previous year 2	
Land and buildings						11				
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	21							
		Debt securities issued by, and loans to, dependants	22							
	Other insurance dependants	Shares	23							
		Debt securities issued by, and loans to, dependants	24							
	Non-insurance dependants	Shares	25	7052		20013				
		Debt securities issued by, and loans to, dependants	26	456114		433520				
	Other group undertakings and participating interests	Shares	27							
		Debt securities issued by, and loans to, group undertakings	28	121104		120643				
		Participating interests	29							
Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest		30								
Total sheet 1 (11 to 30)						39	584270		574176	

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Non Profit**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31	12	2003	£000	91
Investments (continued) Deposits with ceding undertakings Assets held to cover linked liabilities					As at the end of this financial year 1		As at the end of the previous year 2		
Other financial investments	Equity shares			41				19769	
	Other shares and other variable yield securities			42					
	Holdings in collective investment schemes			43	24731				
	Rights under derivative contracts			44					
	Debt securities and other fixed income securities	Fixed interest	Approved securities	45	442734			523754	
			Other	46	466665			605546	
		Variable interest	Approved securities	47	21644			5970	
			Other	48					
	Participation in investment pools			49					
	Loans secured by mortgages			50					
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		51					
		Loans secured by policies of insurance issued by the company		52	1826			2430	
		Other		53				43	
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		54				63006	
		Withdrawal subject to a time restriction of more than one month		55					
Other			56						
Deposits with ceding undertakings				57					
Assets held to match linked liabilities	Index linked			58	57692			71071	
	Property linked			59					
Reinsurers' share of technical provisions	Provision for unearned premiums			60					
	Claims outstanding			61					
	Provision for unexpired risks			62					
	Other			63					
Total sheet 2 (41 to 63)				69	1015292			1291589	

Name of insurer	Norwich Union Life & Pensions Limited
Global business	
Financial year ended	31st December 2003
Category of assets	Non Profit

Category of assets		Company registration number	GL/UK/CM	Period ended			Units	Category of assets
				day	month	year		
R13		3253947	GL	31	12	2003	£000	91
Debtors Other assets				As at the end of this financial year 1			As at the end of the previous year 2	
Debtors arising out of direct insurance operations	Policyholders			71	4130		8793	
	Intermediaries			72	67133		42505	
Salvage and subrogation recoveries				73				
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			74	20741		36853	
	Due from reinsurers and intermediaries under reinsurance contracts ceded			75	5830			
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76	24604		3112	
		Due more than 12 months after the end of the financial year		77				
	Other	Due in 12 months or less after the end of the financial year		78	(14210)		94404	
		Due more than 12 months after the end of the financial year		79				
Tangible assets				80			16	
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	259077		115758	
	Cash in hand			82				
Other assets (particulars to be specified by way of supplementary note)				83				
Prepayments and accrued income	Accrued interest and rent			84	19850		25031	
	Deferred acquisition costs			85				
	Other prepayments and accrued income			86				
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87				
Total sheet 3 (71 to 86 less 87)				88	387155		326472	
Grand total of admissible assets (39+69+88)				89	1986717		2192237	
Reconciliation to asset values determined in accordance with the insurance accounts rules								
Total admissible assets (as per line 89 above)				91	1986717		2192237	
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92				
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93				
Other differences in the valuation of assets (other than for assets not valued above)				94	677		(28570)	
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95				
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	1987394		2163667	
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance				100	23760		59544	

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Belgium**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			R13	3253947	GL	31	12	2003	£000	95
Investments							As at the end of this financial year 1		As at the end of the previous year 2	
Land and buildings						11				
Investments in group undertakings and participating interests	UK insurance business dependants	Shares	21							
		Debt securities issued by, and loans to, dependants	22							
	Other insurance dependants	Shares	23							
		Debt securities issued by, and loans to, dependants	24							
	Non-insurance dependants	Shares	25							
		Debt securities issued by, and loans to, dependants	26							
	Other group undertakings and participating interests	Shares	27							
		Debt securities issued by, and loans to, group undertakings	28							
		Participating interests	29							
		Debt securities issued by, and loans to, undertakings in which the insurer has a participating interest	30							
Total sheet 1 (11 to 30)						39				

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Belgium**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R13	3253947	GL	31 day	12 month	2003 year	£000	95
Investments (continued) Deposits with ceding undertakings Assets held to cover linked liabilities						As at the end of this financial year 1		As at the end of the previous year 2	
Other financial investments	Equity shares			41	10925			7765	
	Other shares and other variable yield securities			42					
	Holdings in collective investment schemes			43					
	Rights under derivative contracts			44					
	Debt securities and other fixed income securities	Fixed interest	Approved securities	45	49480			42654	
			Other	46					
		Variable interest	Approved securities	47					
			Other	48					
	Participation in investment pools			49					
	Loans secured by mortgages			50	546			551	
	Other loans	Loans to public or local authorities and nationalised industries or undertakings		51					
		Loans secured by policies of insurance issued by the company		52					
		Other		53	923			625	
	Deposits with approved credit institutions and approved financial institutions	Withdrawal subject to a time restriction of one month or less		54					
		Withdrawal subject to a time restriction of more than one month		55					
	Other			56					
Deposits with ceding undertakings				57					
Assets held to match linked liabilities	Index linked			58					
	Property linked			59					
Reinsurers' share of technical provisions	Provision for unearned premiums			60					
	Claims outstanding			61					
	Provision for unexpired risks			62					
	Other			63					
Total sheet 2 (41 to 63)				69	61874			51595	

Analysis of admissible assetsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Belgium**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets		
		R13	3253947	GL	31 day	12 month	2003 year	£000	95	
Debtors					As at the end of this financial year 1		As at the end of the previous year 2			
Other assets										
Debtors arising out of direct insurance operations	Policyholders			71						
	Intermediaries			72	1048		556			
Salvage and subrogation recoveries				73						
Debtors arising out of reinsurance operations	Due from ceding insurers and intermediaries under reinsurance business accepted			74						
	Due from reinsurers and intermediaries under reinsurance contracts ceded			75						
Other debtors	Due from dependants	Due in 12 months or less after the end of the financial year		76						
		Due more than 12 months after the end of the financial year		77						
	Other	Due in 12 months or less after the end of the financial year		78	6318		11868			
		Due more than 12 months after the end of the financial year		79						
Tangible assets				80						
Cash at bank and in hand	Deposits not subject to time restriction on withdrawal, with approved credit institutions and approved financial institutions and local authorities			81	3898		12325			
	Cash in hand			82						
Other assets (particulars to be specified by way of supplementary note)				83						
Prepayments and accrued income	Accrued interest and rent			84	1424		1524			
	Deferred acquisition costs			85						
	Other prepayments and accrued income			86	56		1371			
Deductions (under rules 4.14(2)(b) and 4.14(3)) from the aggregate value of assets				87						
Total sheet 3 (71 to 86 less 87)				88	12744		27644			
Grand total of admissible assets (39+69+88)				89	74618		79239			
Reconciliation to asset values determined in accordance with the insurance accounts rules										
Total admissible assets (as per line 89 above)				91	74618		79239			
Total assets in excess of the admissibility limits of Appendix 4.2 (as valued in accordance with those Rules before applying admissibility limits)				92						
Solvency margin deduction for subsidiary undertakings which are insurance undertakings				93						
Other differences in the valuation of assets (other than for assets not valued above)				94	(2414)		35			
Assets of a type not valued above, (as valued in accordance with the insurance accounts rules)				95						
Total assets determined in accordance with the insurance accounts rules (91 to 95)				99	72204		79274			
Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance					100					

Long term insurance business liabilities and marginsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		R14	3253947	GL	31	12	2003	£000 10	
			As at the end of this financial year 1	As at the end of the previous year 2			Source		
Mathematical reserves, after distribution of surplus		11	24445673	24950102			See Instruction 2		
Cash bonuses which had not been paid to policyholders prior to end of the financial year		12					See Instruction 3		
Balance of surplus/(valuation deficit)		13	700713	695248			See Instruction 4		
Long term insurance business fund carried forward (11 to 13)		14	25146386	25645350			See Instruction 5		
Claims outstanding which had fallen due for payment before the end of the financial year	Gross amount	15	88845	85091					
	Reinsurers' share	16							
	Net (15-16)	17	88845	85091					
Provisions for other risks and charges	Taxation	21	131209	16069					
	Other	22		192					
Deposits received from reinsurers		23	11075	9978					
Creditors and other liabilities	Arising out of insurance operations	Direct insurance business	31	89155	137093				
		Reinsurance accepted	32	65878	15282				
		Reinsurance ceded	33	38760	1598				
	Debenture loans	Secured	34						
		Unsecured	35	21994	29589				
	Amounts owed to credit institutions		36	54991	2356				
	Other creditors	Taxation	37	124153	152850				
		Other	38	92683	209068				
Accruals and deferred income		39	53507	61895					
Provision for adverse changes (calculated in accordance with rule 5.3)		41							
Total other insurance and non-insurance liabilities (17 to 41)		49	772250	721061					
Excess of the value of net admissible assets		51	2603869	1284783			See Instruction 6		
Total liabilities and margins		59	28522505	27651194					
Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance		61	140693	80825					
Amounts included in line 59 attributable to liabilities in respect of property linked benefits		62							
Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate		63					See Instruction 7		

Long term insurance business liabilities and marginsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **With Profit.**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		R14	3253947	GL	31	12	2003	£000 90	
			As at the end of this financial year 1	As at the end of the previous year 2			Source		
Mathematical reserves, after distribution of surplus			11	23136691			23409474		See Instruction 2
Cash bonuses which had not been paid to policyholders prior to end of the financial year			12						See Instruction 3
Balance of surplus/(valuation deficit)			13	535712			695248		See Instruction 4
Long term insurance business fund carried forward (11 to 13)			14	23672403			24104722		See Instruction 5
Claims outstanding which had fallen due for payment before the end of the financial year	Gross amount		15	53079			50013		
	Reinsurers' share		16						
	Net (15-16)		17	53079			50013		
Provisions for other risks and charges	Taxation		21	131134			16069		
	Other		22						
Deposits received from reinsurers			23						
Creditors and other liabilities	Arising out of insurance operations	Direct insurance business	31	61484			70410		
		Reinsurance accepted	32	24941			15282		
		Reinsurance ceded	33						
	Debenture loans	Secured	34						
		Unsecured	35	13580			19256		
	Amounts owed to credit institutions		36	54991			2356		
	Other creditors	Taxation	37	124153			177536		
		Other	38	50241			155999		
Accruals and deferred income			39	52372			55269		
Provision for adverse changes (calculated in accordance with rule 5.3)			41						
Total other insurance and non-insurance liabilities (17 to 41)			49	565975			562190		
Excess of the value of net admissible assets			51	2222792			712806		See Instruction 6
Total liabilities and margins			59	26461170			25379718		
Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance			61	13580			45421		
Amounts included in line 59 attributable to liabilities in respect of property linked benefits			62						
Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate			63						See Instruction 7

Long term insurance business liabilities and marginsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Non Profit**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		R14	3253947	GL	31	12	2003	£000	91
			As at the end of this financial year 1	As at the end of the previous year 2			Source		
Mathematical reserves, after distribution of surplus		11	1267974	1505408			See Instruction 2		
Cash bonuses which had not been paid to policyholders prior to end of the financial year		12					See Instruction 3		
Balance of surplus/(valuation deficit)		13	165001				See Instruction 4		
Long term insurance business fund carried forward (11 to 13)		14	1432975	1505408			See Instruction 5		
Claims outstanding which had fallen due for payment before the end of the financial year	Gross amount	15	35766	35078					
	Reinsurers' share	16							
	Net (15-16)	17	35766	35078					
Provisions for other risks and charges	Taxation	21							
	Other	22							
Deposits received from reinsurers		23							
Creditors and other liabilities	Arising out of insurance operations	Direct insurance business	31	26258	65107				
		Reinsurance accepted	32	40937					
		Reinsurance ceded	33	38751	1546				
	Debenture loans	Secured	34						
		Unsecured	35	8414	10333				
	Amounts owed to credit institutions		36						
	Other creditors	Taxation	37		(24686)				
		Other	38	25612	33783				
Accruals and deferred income		39							
Provision for adverse changes (calculated in accordance with rule 5.3)		41							
Total other insurance and non-insurance liabilities (17 to 41)		49	175738	121161					
Excess of the value of net admissible assets		51	378004	565668			See Instruction 6		
Total liabilities and margins		59	1986717	2192237					
Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance		61	127113	29532					
Amounts included in line 59 attributable to liabilities in respect of property linked benefits		62							
Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate		63					See Instruction 7		

Long term insurance business liabilities and marginsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Belgium**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
				day	month	year			
		R14	3253947	GL	31	12	2003	£000	95
			As at the end of this financial year 1	As at the end of the previous year 2			Source		
Mathematical reserves, after distribution of surplus		11	41008	35220			See Instruction 2		
Cash bonuses which had not been paid to policyholders prior to end of the financial year		12					See Instruction 3		
Balance of surplus/(valuation deficit)		13					See Instruction 4		
Long term insurance business fund carried forward (11 to 13)		14	41008	35220			See Instruction 5		
Claims outstanding which had fallen due for payment before the end of the financial year	Gross amount	15							
	Reinsurers' share	16							
	Net (15-16)	17							
Provisions for other risks and charges	Taxation	21	75						
	Other	22		192					
Deposits received from reinsurers		23	11075	9978					
Creditors and other liabilities	Arising out of insurance operations	Direct insurance business	31	1413	1576				
		Reinsurance accepted	32						
		Reinsurance ceded	33	9	52				
	Debenture loans	Secured	34						
		Unsecured	35						
	Amounts owed to credit institutions		36						
	Other creditors	Taxation	37						
		Other	38	16830	19286				
Accruals and deferred income		39	1135	6626					
Provision for adverse changes (calculated in accordance with rule 5.3)		41							
Total other insurance and non-insurance liabilities (17 to 41)		49	30537	37710					
Excess of the value of net admissible assets		51	3073	6309			See Instruction 6		
Total liabilities and margins		59	74618	79239					
Amounts included in line 59 attributable to liabilities to related companies, other than those under contracts of insurance or reinsurance		61		5872					
Amounts included in line 59 attributable to liabilities in respect of property linked benefits		62							
Amount of any additional mathematical reserves included in line 51 which have been taken into account in the appointed actuary's certificate		63					See Instruction 7		

Liabilities (other than long term insurance business)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

		Company registration number	GL/UK/CM	Period ended			Units	
		R15	3253947	GL	31 day	12 month	2003 year	£000
				As at the end of this financial year 1			As at the end of the previous year 2	
Technical provisions (gross amount)	Provision for unearned premiums		11					
	Claims outstanding		12					
	Provision for unexpired risks		13					
	Equalisation provisions	Credit business	14					
		Other than credit business	15					
	Other		16					
	Total (11 to 16)		19					
Provisions for other risks and charges	Taxation		21	5285			5285	
	Other		22					
Deposits received from reinsurers			31					
Creditors	Arising out of insurance operations	Direct insurance business	41					
		Reinsurance accepted	42					
		Reinsurance ceded	43					
	Debenture loans	Secured	44					
		Unsecured	45					
	Amounts owed to credit institutions		46					
	Other creditors	Taxation	47	9114			8392	
		Recommended dividend	48					
		Other	49				701	
Accruals and deferred income			51					
Total (19 to 51)			59	14399			14378	
Provision for adverse changes (calculated in accordance with rule 5.3) [Regulation 61 of the Insurance Companies Regulations 1994]			61					
Cumulative preference share capital			62					
Subordinated loan capital			63					
Total (59 to 63)			69	14399			14378	
Amounts included in line 69 attributable to liabilities to related insurers, other than those under contracts of insurance or reinsurance			71					

Profit and loss account (non-technical account)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

		Company registration number		GL/UK/CM	Period ended			Units	
		R16	3253947	GL	31	12	2003	£000	
		This financial year		Previous year		Source			
		1		2		<	>	?	
Transfer (to)/from the general insurance business technical account	From Form 20	11				20 . 59			
	Equalisation provisions	12							
Transfer from the long term insurance business revenue account		13	77036	45494		40 . 26			
Investment income	Income	14	20414	2447					
	Value re-adjustments on investments	15		5165					
	Gains on the realisation of investments	16							
Investment charges	Investment management charges, including interest	17	63	111					
	Value re-adjustments on investments	18	4724						
	Loss on the realisation of investments	19		6802					
Allocated investment return transferred to the general insurance business technical account		20				20 . 51			
Other income and charges (particulars to be specified by way of supplementary note)		21							
Profit or loss on ordinary activities before tax (11+12+13+14+15+16-17-18-19-20+21)		29	92663	46193					
Tax on profit or loss on ordinary activities		31	727	154					
Profit or loss on ordinary activities after tax (29-31)		39	91936	46039					
Extraordinary profit or loss (particulars to be specified by way of supplementary note)		41							
Tax on extraordinary profit or loss		42							
Other taxes not shown under the preceding items		43							
Profit or loss for the financial year (39+41-(42+43))		49	91936	46039					
Dividends (paid and proposed)		51		284000					
Profit or loss retained for the financial year (49-51)		59	91936	(237961)					

Analysis of derivative contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Insurance Business **Long term**Financial year ended **31st December 2003**Category of assets **Total long term insurance business assets**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			R17	3253947	GL	31	12	2003	£000	10
Derivative contracts			As at the end of this financial year				As at the end of the previous year			
			Assets 1		Liabilities 2		Assets 3		Liabilities 4	
Futures contracts	Fixed-interest securities	11	7487				4221		6619	
	Equity shares	12								
	Land	13								
	Currencies	14	83598		11915		39465		25925	
	Other	15	216		62					
Options	Fixed-interest securities	21	9				535			
	Equity shares	22	30				4		38	
	Land	23								
	Currencies	24								
	Other	25	63380		220					
Contracts for differences	Fixed-interest securities	31					301		7978	
	Equity shares	32	2658		22545		5549		381	
	Land	33								
	Currencies	34	2948		8665					
	Other	35								
Adjustments for variation margin		41			(12146)		(10071)		(7158)	
Total (11 to 41)		49	160326		31261		40004		33783	

Analysis of derivative contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Insurance Business **Long term**Financial year ended **31st December 2003**Category of assets **With Profit.**

			Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
			R17	3253947	GL	31	12	2003	£000	90
Derivative contracts			As at the end of this financial year				As at the end of the previous year			
			Assets 1		Liabilities 2		Assets 3		Liabilities 4	
Futures contracts	Fixed-interest securities	11	7487				4221		6619	
	Equity shares	12								
	Land	13								
	Currencies	14	83598		11915		39465		25925	
	Other	15	216		62					
Options	Fixed-interest securities	21	9				535			
	Equity shares	22	30				4		38	
	Land	23								
	Currencies	24								
	Other	25	63380		220					
Contracts for differences	Fixed-interest securities	31					301		7978	
	Equity shares	32	2658		22545		5549		381	
	Land	33								
	Currencies	34	2948		8665					
	Other	35								
Adjustments for variation margin		41			(12146)		(10071)		(7158)	
Total (11 to 41)		49	160326		31261		40004		33783	

Long term insurance business : Revenue accountName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Summary**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
				day	month	year					
		R40	3253947	GL	31	12	2003	£000	OB	99	0
Items to be shown net of reinsurance ceded								The financial year	Previous year		
								1	2		
Earned premiums								11	1365122	1587145	
Investment income receivable before deduction of tax								12	1375646	1340183	
Increase (decrease) in the value of non-linked assets brought into account								13	25582	(2325923)	
Increase (decrease) in the value of linked assets								14			
Other income								15		4	
Total income (11 to 15)								19	2766350	601409	
Claims incurred								21	2263913	2272091	
Expenses payable								22	867175	908429	
Interest payable before deduction of tax								23	6413	6320	
Taxation								24	50777	(194767)	
Other expenditure								25			
Transfer to (from) non technical account								26	77036	45494	
Total expenditure (21 to 26)								29	3265314	3037567	
Increase (decrease) in fund in financial year (19-29)								39	(498964)	(2436158)	
Fund brought forward								49	25645350	28081508	
Fund carried forward (39+49)								59	25146386	25645350	

Long term insurance business : Revenue accountName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **With Profit. 1**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
				day	month	year					
		R40	3253947	GL	31	12	2003	£000	OB	1	99
Items to be shown net of reinsurance ceded								The financial year		Previous year	
								1		2	
Earned premiums								11	855069	1153193	
Investment income receivable before deduction of tax								12	1263141	1210963	
Increase (decrease) in the value of non-linked assets brought into account								13	(124414)	(2327633)	
Increase (decrease) in the value of linked assets								14			
Other income								15	(72148)	(75781)	
Total income (11 to 15)								19	1921648	(39258)	
Claims incurred								21	2128899	2128352	
Expenses payable								22	83852	133971	
Interest payable before deduction of tax								23	1997	1588	
Taxation								24	102683	(181490)	
Other expenditure								25			
Transfer to (from) non technical account								26	36536	45494	
Total expenditure (21 to 26)								29	2353967	2127915	
Increase (decrease) in fund in financial year (19-29)								39	(432319)	(2167173)	
Fund brought forward								49	24104722	26271895	
Fund carried forward (39+49)								59	23672403	24104722	

Long term insurance business : Revenue accountName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Non Profit 2**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund
			day	month	year				
R40	3253947	GL	31	12	2003	£000	OB	2	0
Items to be shown net of reinsurance ceded							The financial year 1	Previous year 2	
Earned premiums						11	496245	422474	
Investment income receivable before deduction of tax						12	110891	126072	
Increase (decrease) in the value of non-linked assets brought into account						13	144909	(1011)	
Increase (decrease) in the value of linked assets						14			
Other income						15	72148	75785	
Total income (11 to 15)						19	824193	623320	
Claims incurred						21	128417	140964	
Expenses payable						22	775290	764969	
Interest payable before deduction of tax						23	4400	4712	
Taxation						24	(51981)	(14286)	
Other expenditure						25			
Transfer to (from) non technical account						26	40500		
Total expenditure (21 to 26)						29	896626	896359	
Increase (decrease) in fund in financial year (19-29)						39	(72433)	(273039)	
Fund brought forward						49	1505408	1778447	
Fund carried forward (39+49)						59	1432975	1505408	

Long term insurance business : Revenue accountName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Belgium 3**

	Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
			day	month	year					
	R40	3253947	GL	31	12	2003	£000	OB	3	0
Items to be shown net of reinsurance ceded							The financial year 1	Previous year 2		
Earned premiums							11	13808	11478	
Investment income receivable before deduction of tax							12	1614	3148	
Increase (decrease) in the value of non-linked assets brought into account							13	5087	2721	
Increase (decrease) in the value of linked assets							14			
Other income							15			
Total income (11 to 15)							19	20509	17347	
Claims incurred							21	6597	2775	
Expenses payable							22	8033	9489	
Interest payable before deduction of tax							23	16	20	
Taxation							24	75	1009	
Other expenditure							25			
Transfer to (from) non technical account							26			
Total expenditure (21 to 26)							29	14721	13293	
Increase (decrease) in fund in financial year (19-29)							39	5788	4054	
Fund brought forward							49	35220	31166	
Fund carried forward (39+49)							59	41008	35220	

Long term insurance business : Analysis of premiums and expensesName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Summary**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
		R41	3253947	GL	31	12	2003	£000	OB	99	0
					Gross		Payable to or recoverable from reinsurers		Net of reinsurance (1-2)		
					1		2		3		
Earned premiums in the financial year	Life assurance and general annuity contracts	Single premium			11	1029948		917684		112264	
		Regular premium			12	861170		171640		689530	
	Pension business contracts	Single premium			13	1752446		1542635		209811	
		Regular premium			14	596270		409051		187219	
	Permanent health contracts	Single premium			15	56698				56698	
		Regular premium			16	115217		6977		108240	
	Other contracts	Single premium			17	87		23		64	
		Regular premium			18	1809		513		1296	
	Total premiums	Single premium			19	2839179		2460342		378837	
		Regular premium			29	1574466		588181		986285	
Total premiums at lines 19 and 29 attributable to	UK contracts			31	4284891		3005304		1279587		
	Overseas contracts			32	128754		43219		85535		
Expenses payable in the financial year	Commission payable in connection with acquisition of business				41	399636		5734		393902	
	Other commission payable				42	123484		885		122599	
	Management expenses in connection with acquisition of business				43	213991				213991	
	Management expenses in connection with maintenance of business				44	96999				96999	
	Other management expenses				45	39684				39684	
	Total expenses (41 to 45)				49	873794		6619		867175	
	Total expenses at line 49 attributable to	UK contracts			51	854433		5788		848645	
		Overseas contracts			52	19361		831		18530	

Long term insurance business : Analysis of premiums and expensesName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **With Profit. 1**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
		R41	3253947	GL	31	12	2003	£000	OB	1	99
						Gross		Payable to or recoverable from reinsurers		Net of reinsurance (1-2)	
						1		2		3	
Earned premiums in the financial year	Life assurance and general annuity contracts	Single premium			11	75954				75954	
		Regular premium			12	403421				403421	
	Pension business contracts	Single premium			13	198828				198828	
		Regular premium			14	167214				167214	
	Permanent health contracts	Single premium			15						
		Regular premium			16	8397				8397	
	Other contracts	Single premium			17	60				60	
		Regular premium			18	1195				1195	
	Total premiums	Single premium			19	274842				274842	
		Regular premium			29	580227				580227	
	Total premiums at lines 19 and 29 attributable to	UK contracts			31	788391				788391	
		Overseas contracts			32	66678				66678	
Expenses payable in the financial year	Commission payable in connection with acquisition of business				41	9011				9011	
	Other commission payable				42	7895				7895	
	Management expenses in connection with acquisition of business				43	6368				6368	
	Management expenses in connection with maintenance of business				44	46078				46078	
	Other management expenses				45	14500				14500	
	Total expenses (41 to 45)				49	83852				83852	
	Total expenses at line 49 attributable to	UK contracts			51	81007				81007	
		Overseas contracts			52	2845				2845	

Long term insurance business : Analysis of premiums and expensesName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Non Profit 2**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
		R41	3253947	GL	31	12	2003	£000	OB	2	0
					Gross		Payable to or recoverable from reinsurers		Net of reinsurance (1-2)		
					1		2		3		
Earned premiums in the financial year	Life assurance and general annuity contracts	Single premium			11	953994		917684		36310	
		Regular premium			12	440223		167922		272301	
	Pension business contracts	Single premium			13	1553618		1542635		10983	
		Regular premium			14	429056		409051		20005	
	Permanent health contracts	Single premium			15	56698				56698	
		Regular premium			16	106820		6977		99843	
	Other contracts	Single premium			17	27		23		4	
		Regular premium			18	614		513		101	
	Total premiums	Single premium			19	2564337		2460342		103995	
		Regular premium			29	976713		584463		392250	
Total premiums at lines 19 and 29 attributable to	UK contracts			31	3496500		3005304		491196		
	Overseas contracts			32	44550		39501		5049		
Expenses payable in the financial year	Commission payable in connection with acquisition of business				41	390625		5734		384891	
	Other commission payable				42	114878		54		114824	
	Management expenses in connection with acquisition of business				43	207623				207623	
	Management expenses in connection with maintenance of business				44	42768				42768	
	Other management expenses				45	25184				25184	
	Total expenses (41 to 45)				49	781078		5788		775290	
	Total expenses at line 49 attributable to	UK contracts			51	773426		5788		767638	
		Overseas contracts			52	7652				7652	

Long term insurance business : Analysis of premiums and expensesName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Belgium 3**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
		R41	3253947	GL	31	12	2003	£000	OB	3	0
						Gross		Payable to or recoverable from reinsurers		Net of reinsurance (1-2)	
						1		2		3	
Earned premiums in the financial year	Life assurance and general annuity contracts	Single premium			11						
		Regular premium			12	17526		3718		13808	
	Pension business contracts	Single premium			13						
		Regular premium			14						
	Permanent health contracts	Single premium			15						
		Regular premium			16						
	Other contracts	Single premium			17						
		Regular premium			18						
	Total premiums	Single premium			19						
		Regular premium			29	17526		3718		13808	
Total premiums at lines 19 and 29 attributable to	UK contracts			31							
	Overseas contracts			32	17526		3718		13808		
Expenses payable in the financial year	Commission payable in connection with acquisition of business				41						
	Other commission payable				42	711		831		(120)	
	Management expenses in connection with acquisition of business				43						
	Management expenses in connection with maintenance of business				44	8153				8153	
	Other management expenses				45						
	Total expenses (41 to 45)				49	8864		831		8033	
	Total expenses at line 49 attributable to	UK contracts			51						
		Overseas contracts			52	8864		831		8033	

Long term insurance business : Analysis of claimsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Summary**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
		R42	3253947	GL	31	12	2003	£000	OB	99	0
Claims incurred in the financial year					Gross		Recoverable from reinsurers		Net of reinsurance (1-2)		
					1		2		3		
Life assurance and annuity contracts	On death				11	250794		72969		177825	
	By way of lump sums on maturity				12	798008		10809		787199	
	By way of annuity payments				13	19827		19823		4	
	By way of payments arising from other insured events				14						
	On surrender or partial surrender				15	536260		99127		437133	
	Total life assurance and annuity claims (11 to 15)				19	1604889		202728		1402161	
Pension business contracts	On death				21	43615		10089		33526	
	By way of lump sums on vesting				22	542188		38859		503329	
	By way of vested annuity payments				23	373105		361452		11653	
	On surrender or partial surrender				24	402246		129265		272981	
	Total pension business claims (21 to 24)				29	1361154		539665		821489	
Permanent health contracts	By way of lump sums				31						
	By way of periodical payments				32	42012		2121		39891	
	Total permanent health claims (31+32)				39	42012		2121		39891	
Other contracts	By way of lump sums				41	580		208		372	
	By way of periodical payments				42						
	Total claims (41+42)				49	580		208		372	
Total claims (19+29+39+49)					59	3008635		744722		2263913	
Total claims at line 59 attributable to		UK contracts			61	2934824		734883		2199941	
		Overseas contracts			62	73811		9839		63972	

Long term insurance business : Analysis of claimsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **With Profit. 1**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
		R42	3253947	GL	31	12	2003	£000	OB	1	99
Claims incurred in the financial year					Gross		Recoverable from reinsurers		Net of reinsurance (1-2)		
					1		2		3		
Life assurance and annuity contracts	On death				11	128179				128179	
	By way of lump sums on maturity				12	776314				776314	
	By way of annuity payments				13	4				4	
	By way of payments arising from other insured events				14						
	On surrender or partial surrender				15	436010				436010	
	Total life assurance and annuity claims (11 to 15)				19	1340507				1340507	
Pension business contracts	On death				21	19346				19346	
	By way of lump sums on vesting				22	485979				485979	
	By way of vested annuity payments				23	11653				11653	
	On surrender or partial surrender				24	270488				270488	
	Total pension business claims (21 to 24)				29	787466				787466	
Permanent health contracts	By way of lump sums				31						
	By way of periodical payments				32	554				554	
	Total permanent health claims (31+32)				39	554				554	
Other contracts	By way of lump sums				41	372				372	
	By way of periodical payments				42						
	Total claims (41+42)				49	372				372	
Total claims (19+29+39+49)					59	2128899				2128899	
Total claims at line 59 attributable to		UK contracts			61	2072673				2072673	
		Overseas contracts			62	56226				56226	

Long term insurance business : Analysis of claimsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Non Profit 2**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
		R42	3253947	GL	31	12	2003	£000	OB	2	0
Claims incurred in the financial year					Gross		Recoverable from reinsurers		Net of reinsurance (1-2)		
					1		2		3		
Life assurance and annuity contracts	On death				11	116119		71740		44379	
	By way of lump sums on maturity				12	21225		10809		10416	
	By way of annuity payments				13	19823		19823			
	By way of payments arising from other insured events				14						
	On surrender or partial surrender				15	99389		99127		262	
	Total life assurance and annuity claims (11 to 15)				19	256556		201499		55057	
Pension business contracts	On death				21	24269		10089		14180	
	By way of lump sums on vesting				22	56209		38859		17350	
	By way of vested annuity payments				23	361452		361452			
	On surrender or partial surrender				24	131758		129265		2493	
	Total pension business claims (21 to 24)				29	573688		539665		34023	
Permanent health contracts	By way of lump sums				31						
	By way of periodical payments				32	41458		2121		39337	
	Total permanent health claims (31+32)				39	41458		2121		39337	
Other contracts	By way of lump sums				41	208		208			
	By way of periodical payments				42						
	Total claims (41+42)				49	208		208			
Total claims (19+29+39+49)					59	871910		743493		128417	
Total claims at line 59 attributable to		UK contracts			61	862151		734883		127268	
		Overseas contracts			62	9759		8610		1149	

Long term insurance business : Analysis of claimsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Ordinary insurance business

Financial year ended **31st December 2003**Name and number of fund/Summary **Belgium 3**

		Company registration number	GL/UK/CM	Period ended			Units	OB/IB	No of fund/ Summary	No of part of Fund	
		R42	3253947	GL	31	12	2003	£000	OB	3	0
Claims incurred in the financial year					Gross		Recoverable from reinsurers		Net of reinsurance (1-2)		
					1		2		3		
Life assurance and annuity contracts	On death				11	6496		1229		5267	
	By way of lump sums on maturity				12	469				469	
	By way of annuity payments				13						
	By way of payments arising from other insured events				14						
	On surrender or partial surrender				15	861				861	
	Total life assurance and annuity claims (11 to 15)				19	7826		1229		6597	
Pension business contracts	On death				21						
	By way of lump sums on vesting				22						
	By way of vested annuity payments				23						
	On surrender or partial surrender				24						
	Total pension business claims (21 to 24)				29						
Permanent health contracts	By way of lump sums				31						
	By way of periodical payments				32						
	Total permanent health claims (31+32)				39						
Other contracts	By way of lump sums				41						
	By way of periodical payments				42						
	Total claims (41+42)				49						
Total claims (19+29+39+49)					59	7826		1229		6597	
Total claims at line 59 attributable to		UK contracts			61						
		Overseas contracts			62	7826		1229		6597	

IPRU (INS) Appendix 9.4**Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31st December 2003****1** The investigation relates to 31 December 2003.**2** The last investigation related to 31 December 2002.**3** The valuation has been made in conformity with rule 5.6 of the Interim Prudential Sourcebook (Insurers).**4 (1)**

- (a) Business which can only be accumulating with-profits is described in this section. Business which can be unit linked or accumulating with-profits is included in Section 5.

United Kingdom**Norwich With Profits Bond (issued prior to 3 June 1996)**

This is a life assurance accumulating with-profits whole life policy on a single life or joint life second death basis, and bought by single premium. The minimum investment was £5,000. On death, 101% of the bid value of units plus any final bonus will be payable.

- (i) The bond may be completely surrendered at any time by cancelling all the units held. However, full or partial surrender in the first five years will be subject to a charge consisting of a percentage of the bid value of the units, after any allowance for final bonus or Market Value Reduction, according to the following scale:

Year of surrender	1	2	3	4	5	6 onwards
%	5.0	4.0	3.0	2.0	1.0	nil

The Market Value Reduction is not applied to death claims or regular withdrawals. The Market Value Reduction will be applied to protect the remaining with-profits policyholders, and be triggered by falls in asset values or by substantial volumes of withdrawals.

An annual management charge of 0.75% of the fund value is allowed for in bonus declarations.

- (ii) A Market Value Reduction has been applied at certain times during the report period. The Market Value Reduction was expressed as a scale varying by year of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.
- (iii) There are no guaranteed investment returns nor bonus rates.
- (iv) Surrender values are not guaranteed.
- (v) There are no material options.

Norwich With Profits Bond (issued from 3 June 1996 to 5 April 1997)

This is similar to the original bond, described above, with the following exceptions:

- (i) For full or partial surrender in the first five years the charges are as follows:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.0	5.0	4.0	2.0	nil

A monthly administration charge of 0.08% is taken daily by deduction from units, for the first 6 years. An annual management charge of 0.75% of the fund value is allowed for in bonus declarations.

- (iii) Special Offers were made, first from 2 June 1996 to 2 September 1996, and secondly from 4 November 1996 to 4 February 1997. These guaranteed a minimum regular bonus rate up to 2 June 1997 or up to 4 November 1997 respectively as shown in the following table:

Contribution (£)	Special Offer 1 Minimum guaranteed regular bonus rate % pa	Special Offer 2 Minimum guaranteed regular bonus rate % pa
5,000 - 14,999	7.0	7.5
15,000 - 24,999	8.0	8.5
25,000 - 49,999	9.0	9.5
50,000 and over	10.0	10.5

- (iv) The Special Offers 2 series guarantees a minimum surrender value on the tenth policy anniversary of the single premium, provided there have been no withdrawals.

Norwich Bicentenary Bond (issued from 7 April 1997 to 17 May 1998)

This is similar to the previous series of bonds, with the following exceptions:

IPRU (INS) Appendix 9.4**Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31st December 2003**

- (iii) The guaranteed bonus rates apply for all of the first policy year and are at the same rates as shown for Special Offer 1 above, up to 15 January 1998, and Special Offer 1 reduced by 0.5% from 16 January 1998.
- (iv) There is a minimum guaranteed surrender value on the tenth policy anniversary of the single premium provided there have been no withdrawals.

Norwich Bicentenary Bond (issued from 16 May 1998 to 31 August 1999)

This is similar to the previous series, with the following exceptions:

- (i) For full or partial surrender in the first five years, the charges are:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.5	6.0	4.0	2.0	nil

A monthly administration charge of 0.105% is taken daily by deduction from units for the first five years.

An annual management charge of 0.75% of the fund value is allowed for in bonus declarations.

- (iii) An extra bonus was paid on the first policy anniversary by creating extra units, at the rates shown in the following table:

Contribution (£)	Extra Bonus (%)	
	Up to 4 October 1998	From 5 October 1998
5,000 - 14,999	0.50	0.50
15,000 - 24,999	1.50	1.75
25,000 - 49,999	2.50	3.25
50,000 - 99,999	3.50	4.00
100,000 and over	3.50	4.25

Norwich Bond 2000 (from February 2000 to 2 October 2000)

This is similar to the previous Bonds with the following exceptions:

- (i) For full or partial surrender in the first 5 years, the charges are:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.0	5.0	3.0	1.0	nil

- (ii) An annual management of 1.5% of the fund value is allowed for in bonus declarations

- (iii) An extra bonus was paid on the first anniversary by creating extra units, at the rates shown in the following table:

Contribution (£)	Extra Bonus (%)
15,000 - 19,999	1.0
20,000 - 49,999	1.6
50,000 - 99,999	2.5
100,000 and over	3.0

For bonds taken out in 2001 there is a final bonus of 1.25% of the unit value earned proportionately through the first policy year and thereafter until further notice and payable in the event of a claim.

A loyalty bonus 3.25% of the units in the bond will be added at the tenth anniversary and on every fifth anniversary thereafter.

Norwich Long Term Care Bond

This is identical to a Norwich Flexi Bond (see Section 5(1)) with the unitised with-profits investment option only.

- (i) The bond provides annual withdrawals of 4% of the contribution (for ages 50 to 59) or 5% (ages 60 to 75) to fund the regular premiums under a Future Assured (Long Term Care) contract.
- (v) An option can be added to guarantee that the death benefit is a minimum of the original contribution. The cost of the option is met by cancelling units.

Accumulating With Profits Contracts: Reassurance Accepted from CGNU Life Assurance Limited

These contracts are a 20% quota share of all relevant business written by CGNU Life Assurance Limited from 1 October 2000 to 31 December 2001 and 10% from 1 January 2002 onwards. Details of the underlying contracts can be found in CGNU's FSA Returns.

Accumulating With Profits Contracts: Reassurance Accepted from Norwich Union Life (RBS) Ltd

From 28 January 2002 the Company was the accepting reinsurer for the With Profit Bond contract written by Norwich Union Life (RBS) Ltd (referred to in the returns as the Joint Venture With Profit Bond). The treaty is on a quota share basis with 10% being reinsured to the company. The contract terms are as

IPRU (INS) Appendix 9.4

Valuation Report Prepared by the Appointed Actuary

Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31st December 2003**

follows.

The contract is a single premium United Kingdom reinsurance accepted whole life assurance and is classified as life assurance and general annuity business. Benefits may be linked to the Unitised With Profit Life Fund, the Unitised With Profit Income Fund or a combination of both.

(i) Deductions from identifiable current benefit

If units are held for less than 5 years, a charge is applied to the bid value of units as follows. The charge is not applied on death, nor to 'protected withdrawals' (see below). The surrender value is equal to the bid value of units, after any allowance for final bonus or market value reduction, less an early redemption charge in the case of surrenders during the first 5 years of the policy. The charge applies where the amount surrendered exceeds 10% of the initial investment and is applied to the amount withdrawn that exceeds 10% according to the following scale:

Year	Charge
1	8%
2	7%
3	5%
4	3%
5	1%

The company reserves the right to adjust the value of units by applying a market value reduction. The adjustment is not applied on death nor to 'protected withdrawals' (see below). The adjustment is applied at the company's discretion. In determining a Market Value Reduction (MVR) the investment return of the With Profits Fund is compared with the return credited to the units being cancelled. An MVR may be applied when the investment performance is less than the credited return. A discretionary final bonus may also be added or adjusted at any time.

(ii) A market value reduction has been applied at certain times during the report period. The Market Value Reduction was expressed as a scale varying by month of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.

(iii) The price of units in the Unitised With Profits Life Fund is guaranteed never to fall.

There is a guaranteed first anniversary bonus, paid on the business day prior to the first policy anniversary. The rate of this bonus is dependent upon the amount originally invested into the bond. Prior to 1 August 2002, the bonus varies from 0% up to 3.5% for investment over £100,000. For policies written on and after 1 August 2002, the bonus varies from 0% up to 1.25% for investment over £100,000. An additional bonus of 1.5% is paid for policies written between 21 October 2002 and 19 December 2003, for all investment amounts.

A Loyalty bonus of 0.5% is payable against the number of units remaining in the bond at the close of business on the day prior to the each anniversary from the sixth anniversary onwards. The Loyalty bonus is paid by adding extra units.

(iv) In the case of investments in the Unitised With Profit Life Fund there is a money back guarantee on the tenth anniversary of the policy. The amount guaranteed is the initial investment reduced in proportion to the number of units cancelled through withdrawals and switches. There is no money back guarantee for investments in the Unitised With Profit Income Fund.

(v) Regular withdrawal option enables regular payments to be taken from the Bond. Regular withdrawal options are not available where there are investments in the Unitised With Profit Income Fund. For certain regular withdrawals from the Unitised With Profits Life Fund there is a guarantee not to apply either a surrender charge or a Market Value Reduction. This applies provided the withdrawal is less than 7.5% p.a. of the initial investment and this facility was set up from inception or after outset at a time when no Market Value Reduction was applying. For Unitised With Profit Income fund, no Market Value Reduction is applicable to the income payments up to the total bonus rate at that time.

Policyholders may switch funds between the Unitised With Profit Life Fund and the Unitised With Profit Income Fund.

IPRU (INS) Appendix 9.4**Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31st December 2003****Accumulating With Profits Contracts: Reassurance Accepted from Norwich Union International Limited**

From 30 September 2002 the Company was the accepting reinsurer for the With Profit Bond contract written by Norwich Union International Limited, a company incorporated in the Dublin International Financial Services Centre (referred to in the returns as the Norwich Union International With-Profit Bond). The treaty is on a quota share basis with 10% being reassured to the company. The contract terms are as follows. It is a whole life assurance and is classified as overseas life assurance and general annuity business. Benefits are linked to the Unitised With Profit Pension Fund.

(i) Deductions from identifiable current benefit

If units are held for less than 5 years, a charge is applied to the bid value of units as follows. The change is not applied on death, nor to certain regular withdrawals (see below). The surrender value is equal to the bid value of units, after any allowance for final bonus or market value reduction, less an early redemption charge in the case of surrenders during the first 5 years of the policy. The early cash-in charge is applied to the money originally invested according to the following scale:

Year	Charge
1	9.9%
2	8.0%
3	6.0%
4	4.0%
5	2.0%

The company reserves the right to adjust the value of units by applying a market value reduction. The adjustment is not applied on death nor to 'protected withdrawals' (see below).

The adjustment is applied at the company's discretion. In determining a Market Value Reduction (MVR) the investment return of the With Profits Fund is compared with the return credited to the units being cancelled. An MVR may be applied when the investment performance is less than the credited return. A discretionary final bonus may also be added or adjusted at any time.

- (ii) No allowance for the application of a Market Value Reduction has been included in column 12 of Form52.
- (iii) The price of units in the Unitised With Profits Pension Fund is guaranteed never to fall.
- (iv) There is a money back guarantee on the tenth anniversary of the policy. The amount guaranteed is the initial investment reduced in proportion to the number of units cancelled through withdrawals.
- (v) Regular withdrawal option enables regular payments to be taken from the Bond. For certain regular withdrawals from the Unitised With Profits Life Fund there is a guarantee not to apply either a surrender charge or a Market Value Reduction. This applies provided the withdrawal is less than 7.5% p.a. of the initial investment and this facility was set up from inception or after outset at a time when no Market Value Reduction was applying.

Group Defined Benefits

This is a pension business accumulating with-profits pure endowment designed to provide benefits for groups of at least 5 employees, which can be used for contracting out of the State Earnings Related Pension Scheme. Each policy has a chosen retirement age to which employees may contribute a fixed percentage of salary, while employers contribute by the controlled funding method. On retirement cash may be taken up to the Inland Revenue limits and the balance used to purchase an annuity.

- (i) Transfer values could be subject to a Market Value Reduction (see Section 5(2)).
- (ii) A Market Value Reduction has been applied at certain times during the report period. The Market Value Reduction was expressed as a scale varying by year of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.
- (iii) There is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. From 1 January 1999 the guaranteed bonus rate applied to units purchased by subsequent premiums is reduced to zero.
- (iv) There are no guaranteed surrender values.
- (v) There are no material options.

A similar contract is available in Minor Sterling branches.

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Name of Company **Norwich Union Life & Pensions Limited**

Financial year ended **31st December 2003**

(b) The Company has no deposit administration type business.

(c) Further details on specific contracts are shown below:

United Kingdom & Minor Sterling

Low Start Endowment Insurances

These are included with Endowment Insurances, the premium increases by 20% of the initial level on the first five policy anniversaries. The premium shown in Form 51 is at the current level.

Fixed Term

These policies provide a capital sum on the maturity date only, but premiums cease at death. Any bonuses attaching are payable on death or maturity.

G-Plus Bond

These are single premium contracts, but issued as two separate policies, one a temporary annuity and the other a deferred annuity. These deferred annuities are valued by discounting the cash option.

Creditor Life

The Company transacts Creditor Life business effected by single premiums, regular premiums or recurrent single premiums. The Company issues group master policies for which the agent is the policyholder. Under these contracts the agent is empowered to issue certificates of insurance to its debtors. There is no underwriting by the Company but the insured debtors must satisfy certain criteria as to age, health and the current level of insurance. The certificates issued are level and decreasing term assurances on a single or joint life basis. The certificate term is the term of the loan and may be any number of months up to 120. The sum assured is the settlement figure which will discharge the indebtedness with the Agent, excluding arrears. The maximum permitted age at expiry is 65.

At the end of 1999 the long term Creditor business transacted by London & Edinburgh Life Assurance Co Ltd (LELAC) was transferred into the long term fund of the Company. This business is similar to that already transacted by the Company, with the exception that for contracts with original terms of five years or more the sickness benefit is written in the long term business fund. In addition, for some of these contracts the maximum permitted expiry age is 75.

With Profits Annuity in Payment

These are pensions immediate annuities written on a single or joint life basis. The policyholder selects an Anticipated Bonus Rate in the range 0% to 5% and this is used to determine the amount of the guaranteed annuity. The policyholder has the option to change the Anticipated Bonus Rate at any time but only two changes are permitted free of charge.

At each subsequent policy anniversary, the guaranteed annuity is rebased to allow for the difference between the Regular Bonus Rate and the Anticipated Bonus Rate. Payments in that policy year will also be increased by the Additional Bonus Rate. The Regular and Additional Bonus Rates used will be those in force one month before the policy anniversary.

The contract provides a guarantee that the annual annuity will never be less than that which could have been selected using a zero anticipated bonus rate. There is an option to convert to a conventional pension annuity (either level or escalating at 3%) at any time after the first policy anniversary. The terms will be determined by reference to the notional with-profits transfer value and current annuity rates at the time.

Annuity in Payment (Long Term Care)

These are immediate annuities to provide income for care services, either in the annuitant's own accommodation or in a residential or nursing home.

Future Assured (Long Term Care) Contracts

These are regular premium long term care plans which provide a range of benefits from provision of care devices and care support to residential/nursing care depending on the policyholder's inability to meet specific activities of daily living.

Equity Release Guarantees

These are guarantees provided to Norwich Union Equity Release Limited, a company offering equity release type loans. The loans accumulate with interest and are repaid by the sale of the property on the death or long term care claim of the householder. The guarantee covers any shortfall on the termination of the equity release contract. This business is reported under Miscellaneous Group Whole Life and is totally reinsured.

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Name of Company

Norwich Union Life & Pensions Limited

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General

Some policies contain guaranteed surrender values. These are as required by legislation in Belgium except for Whole Life type written from 30 June 1995. The guaranteed surrender values are fully covered by the mathematical reserves. Minimum surrender values have also been offered for the United Kingdom policies used as collateral security on a mortgage, but these would only be operative following default and a loss on sale. A minimum guarantee has also been offered on some policies in connection with schemes at Lloyds underwriters involving a call on assets. These guaranteed values are normally below current surrender value scales except at short durations, and also below mathematical reserve levels. Surrender values are also guaranteed on Italian business reinsured with the Company.

Some whole life policies have been issued with an option to convert into an endowment insurance. Convertible term insurances are temporary insurances with an option to convert to endowment insurance or whole life. Child's policies allow a new policy to be effected at maturity on the life of a child. Some policies allow a new policy to be effected at maturity, or for the sum insured to be increased at various times, generally in line with a cost-of-living index. Where an option exists to take a new policy or increase the old one without underwriting, the option is nearly always exercised at the premium rates then current, with the exception of older Child's policies and some short-term temporary insurances, where the premium is fixed on scales at the outset.

Some temporary insurances and temporary decreasing insurances include terminal illness and critical illness cover.

Most deferred annuity policies contain cash options. For pensions business, these determine the basis for tax free cash (if relevant) or the transfer value for an open market transfer to another provider.

The conventional pensions business pure endowment contract for the self employed contains guaranteed annuity options, generally to provide minimum single life pensions benefits.

Some group business contracts contain premium rate guarantees. These are for periods up to 5 years from outset and apply to recurring single premium costed business.

Current PHI business contains options to increase the benefits annually in line with increases in the Retail Price Index. The premium rates are guaranteed for the first 5 years of the contract, and are then reviewable annually. Premiums are waived while the policyholder is in receipt of claims benefits.

Earlier PHI business contains various automatic increase options and claims escalation options.

5 (1)

(a) United Kingdom: Bicentenary Bond (issued from 1 September 1999)

- (b)** This is a life insurance unitised whole life bond, written as direct business. The unit liabilities (except for with-profits) and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** The minimum single premium is £5,000.
- (d)** The bond is written automatically as a series of up to 250 identical policies. The amount payable on death is 101% of the bid value of the units held. Where two lives are insured, the death benefit is payable on the second death. There is a regular withdrawal facility (only available where the contribution is £10,000 or more) which operates from outset or at any subsequent time. The maximum withdrawal is 6.5% of the contribution, the minimum is £50 per instalment.

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Norwich Union Life & Pensions Limited

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- (e) The Deposit Fund bid price is guaranteed not to reduce. In the With Profits Fund there is a minimum guaranteed surrender value on the 10th policy anniversary of the single premium, provided no withdrawals or switches have been made. There is a guaranteed extra bonus rate depending on the initial contribution, but applied to the contribution less withdrawals. This applies to all investment funds, and secures extra units on the business day before the first policy anniversary split between the funds in proportion to their value on that day. The rates are:

Contribution (£)	Extra Bonus Up to 25 June 2000 (%)	Extra Bonus From 26 June 2000 (%)
5,000 - 14,999	0.5	0.5
15,000 - 24,999	1.8	2.75
25,000 - 49,999	3.4	3.4
50,000 - 99,999	4.2	4.2
100,000 and over	4.4	4.4

- (f) The margins available for all expenses and commission are:
- (i) An annual management charge of 0.75% of the value of the fund, which also covers the mortality risk.
 - (ii) A limited administration charge of 0.105% per month of the bid value of units for the first five years.
 - (iii) A charge of £20 for the third switch and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (subject to a minimum of £20).
- (g) The annual management charge and switch charge may vary.
- (h) The bond may be surrendered at any time for the full bid value of units subject to the deduction of the following early surrender charges:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.5	6.0	4.0	2.0	nil

Surrender or switching of units from the With Profits Fund may include any final bonus entitlement and may be subject to a Market Value Reduction (MVR) (see Section 5(2)). Individual MVR's may apply to certain transactions.

- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Not applicable
- (k) The contract is closed to new business
- (l) There were no increases in charges during the year.

(a) United Kingdom: Norwich Flexi Bond

- (b) This is a life insurance unitised whole life bond, written as direct business. The unit liabilities (except for with-profits) and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The minimum single premium is £5,000, and additional contributions are permitted.
- (d) The bond is written automatically as a series of up to 250 identical policies. The amount payable on death is 101% of the bid value of the units held. Where two lives are insured, the death benefit is payable on the second death. There is a regular withdrawal facility which operates from outset or at any subsequent time. The maximum withdrawal is 7.5% of the contribution, the minimum is £50 per instalment.
- (e) The Deposit Fund bid price is guaranteed not to reduce. In the With Profits Fund there is a minimum guaranteed surrender value on the 10th policy anniversary of the single premium, provided no withdrawals or switches have been made.

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- (f) The margins available for all expenses and commission are:
- (i) A bid/offer spread of 5% plus rounding, subject to the allocation proportion which varies with size of single premium, as follows:

Single Premium (£)	Allocation Rate %
5,000 - 14,999	100.0
15,000 - 24,999	101.5
25,000 - 49,999	102.75
50,000 and over	103.0

- (ii) An annual management charge of 0.75% of the value of the fund, which also covers the mortality risk.
- (iii) A charge of £20 for the third switch and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (subject to a minimum of £20).
- (g) The annual management charge and switch charge may vary.

- (h) The bond may be surrendered at any time for the full bid value of units subject to the deduction of the following early surrender charges:

Year of surrender	1	2	3	4	5	6 onwards
%	5.0	4.0	3.0	2.0	1.0	nil

Surrender or switching of units from the With Profits Fund may include any final bonus entitlement and may be subject to a Market Value Reduction (MVR) (see Section 5(2)). Individual MVR's may apply to certain transactions.

- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Not applicable
- (k) The contract is closed to new business except for additional contributions
- (l) There were no increases in charges during the year.

(a) United Kingdom: Managed Portfolio

- (b) This is a life insurance without profits whole life bond, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The minimum single premium is £5,000. No subsequent additions are permitted.
- (d) The bond is written automatically as a series of up to 20 identical policies. The amount payable on death is 101% of the bid value of the units held. Where two lives are insured, the death benefit is payable on the second death. There is a regular withdrawal facility which operates from outset or at any subsequent time in the form of a fixed monetary amount: the minimum investment is £10,000 for monthly and £5,000 for quarterly, termly, half yearly and yearly withdrawals. For bonds with an initial investment of at least £20,000, a distribution option is available when the investment is held totally in one of the Cautious, Balanced, Managed, Property or Corporate Bond funds. The option provides the net of tax return on the fund for the relevant period, and is subject to similar cash limits to regular withdrawals, except that no Termly Cash Withdrawals are permitted.
- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commission, after allowing for an allocation rate ranging from 100% to 103.25% depending upon the size of the single premium, are:
- (i) An annual management charge of 0.75% of the value of the fund which also covers the mortality risks.
- (ii) A limited administration charge of 0.095% per month of the bid value of units for the first five years.
- (iii) A charge of £20 for the third switch and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (with a minimum of £20).
- (g) The annual management charge and switch charge may vary.

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Norwich Union Life & Pensions Limited

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- (h) The bond may be surrendered at any time for the full bid value of the units less the following early surrender charges:

Year of surrender	1	2	3	4	5	6 onwards
%	8.0	7.0	5.0	4.0	2.0	nil

- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internally linked funds.
- (j) Not applicable.
- (k) The contract is closed to new business.
- (l) There were no increases in charges during the year.

(a) United Kingdom: Norwich Savings Plan

- (b) This is an individual unitised endowment policy, written as direct business. The unit liabilities (except for with-profits) and the mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly. A low start version was also issued.
- (d) The plan is available for terms between 5 and 50 years and may be written on a single life or joint life second death basis. The amount payable on death for terms between 5 and 9 years is 101% of the bid value of the units. For terms between 10 and 50 years the greater of the guaranteed death benefit and the bid value of the units held will be paid. The cost of the guaranteed death benefit is met by cancelling an appropriate number of units, at the bid price on a monthly basis. The charges for mortality risks are not guaranteed. At maturity the full bid value of the units allocated is payable. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 2.5% pa in respect of units purchased to 31 December 1998. Units bought from 1 January 1999 have a guaranteed bonus rate of zero.
- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f) The margins available for expenses and commission are:

- (i) A low investment allocation rate for the designated periods. For monthly level contribution plans the allocation rates are:

Initial Period	Balance of 10 Years	Thereafter
(%)	(%)	(%)
65	103	105

Examples of the initial period are 16 months for 10 year contracts, 24 months for 15 year contracts, 31 months for 20 year contracts.

- (ii) A bid/offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.75% of the value of the fund.
- (iv) A plan fee of £1.48 per month, paid by cancellation of units.
- (v) A switch charge of £15 for second and subsequent fund switches in any policy year.
- (g) The annual management charge, plan fee and switch charge may vary.
- (h) On surrender, for terms between 5 and 9 years, a penalty is applied during the first 5 years to the bid value of units. For terms 10 years and longer the surrender value is the full bid value of the units, after at least one year's premium has been paid. Surrender or switching of units from the With Profits Fund may include any final bonus entitlement and may be subject to a Market Value Reduction (see Section 5(2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) The plan provides a continuation option. The plan can also include a waiver of premium benefit up to age 60 while the policyholder is unable to work due to accident or illness. The cost of this is met monthly by cancelling units. The charge for this risk is guaranteed.

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- (k) The plan is closed to new business except for one special arrangement. Additional single premiums can be added to the 5 to 9 years version.
- (l) The plan fee is reviewed each 1 January, and was increased from £1.46 at 1 January 2003.

(a) United Kingdom: Investment and Life Plan and Lifetime Benefit Plan

- (b) These are similar life assurance unitised whole life policies, written as direct business. The unit liabilities (except for with-profits) and the mortality and critical illness risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly.
- (d) The plans can be written either on a single life or joint life basis. The amount payable on death is the greater of the guaranteed death benefit selected and the bid value of the units. For the Lifetime Benefit Plan the amount payable on death or on diagnosis of one or more certain specified illnesses is the greater of the Guaranteed Death Benefit and the bid value of units payable on the first claim. The Guaranteed Death Benefit may be selected across the range of Minimum, Balanced or Maximum cover. The cost of the death and critical illness benefits is met by cancelling units. The charges for these risks are not guaranteed. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 2.5% pa applicable to units purchased to 31 December 1998. Units brought from 1 January 1999 have a guaranteed bonus rate of zero.

The plan is reviewed at the 10th policy anniversary and at least every 5 years thereafter, to check the maintainability of the guaranteed benefits.

- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f) The margins available for expenses and commissions are:

- (i) A low investment allocation for a designated period. Examples for monthly premiums are:

Age next birthday at Outset	Months of Initial Allocation	Initial Allocation %	Final Allocation %
40 & below	48	60	103
50	43	60	103
60	38	60	103
70	24	60	103

- (ii) A bid/offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.75% of the value of the fund.
- (iv) A plan fee of £1.48 per month, paid by cancellation of units.
- (v) A switch charge of £15 for second and subsequent fund switches in any year.
- (g) The annual management charge, plan fee and switch charge may vary.
- (h) On surrender or switch the units in the investment linked funds will be cashed for the full bid value provided 12 months contributions or one yearly contribution have been paid. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5 (2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Provided the plan remains in full force, it provides guaranteed insurability options to increase guaranteed benefits.
 - (i) On each plan anniversary up to age 60 by the RPI increase, with a minimum of 5%.
 - (ii) On marriage by up to 30% with a maximum of £30,000.
 - (iii) On the birth or adoption of a child, by up to 30% with a maximum of £30,000.

The plan can also include a waiver of premium benefit up to age 65 while the policyholder is unable to work due to accident or illness. The cost is met monthly by cancelling units.

- (k) The contract is closed to new business, except for increments.

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- (l) The plan fee is reviewed each 1 January, and was increased from £1.46 at 1 January 2003.

(a) United Kingdom: Critical Illness Plan

- (b) This is a unitised whole life policy, written as direct business. The unit liabilities and mortality and critical illness risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums can be payable yearly or monthly.
- (d) The plans can be written either on a single or joint life basis. The amount payable on diagnosis of one or more specified illnesses is the greater of the Guaranteed Benefit and the bid value of units. The Guaranteed Benefit may be selected across the range of Balanced, Target or Maximum cover. The cost of the critical illness benefits is met by cancelling units. This charge is not guaranteed.

On death, 101% of the bid value of units is paid. If the insured dies within 28 days of being diagnosed with a specified illness, then the claim is treated as a death.

The plan is reviewed at the 10th policy anniversary, and at least every 5 years thereafter, to check the maintainability of the guaranteed benefits.

- (e) There are no guaranteed investment returns.

- (f) The margins for expenses and commission are:

- (i) A low investment allocation for the designated period. For monthly premiums the allocation rates are:

Initial Period (%)	Balance of 10 Years (%)	Thereafter (%)
55	90	105

- The initial allocation period is the same as for the Investment and Life Plan.
- (ii) A bid/offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.75% of the value of the fund.
- (iv) A plan fee of £1.48 per month paid by cancellation of units.

- (g) The annual management charge and plan fee may vary.
- (h) On surrender the investment funds will be cashed for the full bid value. The cash value for a surrender within twelve months of commencement will be zero.
- (i) Benefits are wholly determined by investment in the Reinsurer's Managed Fund.
- (j) Personal and business versions of the plan are offered. The personal version includes critical illness benefit on the insured's children for benefits up to £15,000.
- (k) The plan is closed to new business, except for increments.
- (l) The plan fee is reviewed each 1 January, and was increased from £1.46 at 1 January 2003.

(a) United Kingdom: Flexible Mortgage Plus and Flexible Mortgage Plus with Lifetime Benefit - issued up to 28 April 1996

- (b) These are life assurance unitised endowment insurance contracts, written as direct business. The unit liabilities (except for with profit) and the mortality and critical illness risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly. The contract could be purchased either by level contributions or by low start contributions.
- (d) The amount payable on death is the greater of the Guaranteed Death Benefit (normally set to the amount of the mortgage loan) and the bid value of units allocated to the plan. Policies may be effected for terms between 10 and 40 years with a maximum entry age of 70. There is a choice of single life or joint life first death bases. For payment of a higher contribution under the Lifetime benefit version, the larger of the bid value of units allocated and the Guaranteed Lifetime Benefit is payable on the earlier death or diagnosis of certain specified illnesses during the policy term. The cost of the death or critical illness benefit is met by cancelling units. The charges for these risks are not guaranteed. For units held in the With Profits Fund

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there is a continuing guaranteed minimum rate of regular bonus of 2.50% pa in respect of units purchased to 31 December 1998. For units bought from 1 January 1999 there is a guaranteed bonus rate of zero.

The plan is reviewed on the 10th policy anniversary, and at least every 5 years thereafter, to ensure that its value will be sufficient to fully repay the mortgage.

- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f) The margins for expenses and commission are:
 - (i) A low investment allocation for a designated period.
 - (ii) A bid/offer spread of 5% plus rounding.
 - (iii) An annual management charge of 0.75% of the value of the fund.
 - (iv) A plan fee of £1.48 per month, paid by cancellation of units.
 - (v) A switch charge of £15 for second and subsequent fund switches in any year.
- (g) The annual management charge, plan fee and switch charge may vary.
- (h) On surrender or switch the units in the investment linked funds will be cashed for the full bid value provided 12 monthly contributions or one yearly contribution have been paid. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5(2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Provided the plan remains in full force, it provides guaranteed insurability options for further guaranteed benefits:
 - (i) For an increase in mortgage, with a maximum of the original guaranteed death benefit. The option does not apply to the critical illness benefit.
 - (ii) For an extension of the mortgage term.

The premium will be changed accordingly. The plan can also include a waiver of premium benefit up to age 65 while the policyholder is unable to work due to accident or illness. The cost is met monthly by cancelling units. The charge for this risk is not guaranteed.

- (k) The contracts are closed to new business except for increments.
- (l) The plan fee is reviewed each 1 January, and was increased from £1.46 at 1 January 2003.
- (a) **United Kingdom: Flexible Mortgage Plus and Flexible Mortgage Plus with Critical Illness Cover - issued from 29 April 1996**
- (b) These are similar to the original contract, except:
- (d)
 - (i) A double plan option is offered to two lives insured, each plan aiming to repay half the mortgage.
 - (ii) There is no guaranteed minimum bonus rate.
- (f)
 - (i) The investment allocations for monthly premium contracts are:

	Initial Period	Thereafter
	(%)	(%)
Up to 19 July 1998	50	105
From 20 July 1998	52	105

Examples of the initial period are 16 months for 10 year contracts, 24 months for 15 year contracts and 31 months for 20 year contracts.

- (iii) The cost of any loyalty units is deducted from the annual management charge.
 - (v) From 20 July 1998, the switch charge is £20 for the third and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (subject to a minimum of £20).
- (j) The maximum mortgage increase option is the lower of the original mortgage or £100,000, but increases in critical illness cover are allowed.

Loyalty units are awarded monthly after the fifth plan anniversary at 0.05% (for business written up to 19

IPRU (INS) Appendix 9.4**Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31st December 2003**

July 1998) or 0.055% (for business written from 20 July 1998) of the bid value of units held. No further loyalty units will be added if the plan is made paid up.

- (k) The plan is closed to new business, except for increments.

(a) United Kingdom: Norwich Investment Bond

- (b) This is a life assurance without profits whole life policy, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The contract is purchased by single premium.
- (d) The death benefit is the bid value of the units held on the date notification is received by the Company, multiplied by a factor, varying with age on the date of such notification. Examples of these factors at various ages for males are as follows:

Age at notification of death	30	40	50	60	70	80	99
Factor	3.050	2.260	1.400	1.140	1.050	1.020	1.005

Female lives are rated down four years.

- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for expenses and commission are:
- (i) The bid/offer spread of 5% plus rounding, but subject to the allocation proportion which varies with size of single premium.
 - (ii) An annual management charge of 0.4% for the Equity Fund and 0.5% for other funds. (Some policyholders have opted to switch to a later series of investment funds, where the annual management charge is 0.75% of the fund value).
 - (iii) A switch charge of £15 for second and subsequent switches in a policy year.
- (g) The annual management charge is fixed for the old series of investment funds.
- (h) The bond may be surrendered for the full value of the units held. Partial surrenders are allowed to provide a regular income only on condition that the amount of the initial investment and the minimum value remaining, both satisfy the Company's current minima.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) In the case of substandard lives the additional mortality risk is reflected by an addition to the actual age of entry. For non-underwritten business, an entry age of 70 for males or 74 for females is assumed.
- (k) The contract is closed to new business.
- (l) There were no increases to charges during the year.

(a) United Kingdom: Norwich Investment Portfolio

- (b) This is a life insurance without profits whole life bond, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The minimum single premium is £2,500 and £1,000 for any subsequent additions.
- (d) The bond is written automatically as a series of up to 20 identical policies. The amount payable on death is 101% of the bid value of the units held, calculated at the next valuation following receipt of notice. Where two lives are insured, the death benefit is payable on the second death. There is a regular withdrawal facility which operates from outset or at any subsequent time; the minimum investment is £5,000 for monthly or quarterly and £3,000 for half-yearly or yearly withdrawals. A distribution option is available when the investment is held totally in one of the three Managed or Property Funds subject to specified minimum investment amounts. This option provides the net of tax return on the fund for the relevant period.
- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.

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Name of Company

Norwich Union Life & Pensions Limited

Financial year ended

31st December 2003

(f) The margins available for all expenses and commission are:

(i) The bid/offer spread of 5% plus rounding but subject to the allocation proportion which varies with size of single premium, as follows:

Single Premium (£)	Allocation Rate %
1,000 - 2,499	99.0
2,500 - 4,999	99.5
5,000 - 9,999	100.0
10,000 - 24,999	100.5
25,000 and over	101.0

(ii) An annual management charge of 0.75% of the value of the fund, which also covers the mortality risks.

(iii) A charge of £20.00 for third and subsequent switches in any policy year.

(g) The annual management charge and switch charge may vary.

(h) The bond may be surrendered at any time for the full bid value of the units held.

(i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.

(j) Not applicable.

(k) The contract is closed to new business, except for increments.

(l) There were no increases in charges during the year.

(a) United Kingdom: Capital Investment Bond

(b) This is a life assurance without profits whole life contract, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.

(c) The contract is purchased by single premium.

(d) The death benefit is the value of the units allocated increased by a factor which depends on the age at death. Examples of these factors are as follows:

Age at notification of death	20	30	40	50	60	70	80
Male	2.50	2.50	1.55	1.18	1.05	1.01	1.01
Female	2.50	2.50	1.80	1.24	1.08	1.02	1.01

(e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.

(f) The margins available for all expenses and commissions are:

(i) A charge of £25.00, deducted from the first single premium, plus 4.05% of the remaining single premium.

(ii) An annual management charge of 0.75% of the value of the fund, which also covers the mortality risks.

(g) The annual management charge may vary.

(h) On surrender, the bid value of the units allocated will be paid.

(i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.

(j) Not applicable.

(k) The contract is closed to new business except for increments.

(l) There were no increases to charges during the year.

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Name of Company

Norwich Union Life & Pensions Limited

Financial year ended

31st December 2003**(a) United Kingdom: Norwich Reinvestment Bond and Capital Reinvestment Bond**

- (b) These are similar without profits whole life insurance contracts, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Single premiums transferring from the maturity proceeds of selected endowment insurance policies followed by a small annual premium.
- (d) The death benefit is the value of the units multiplied by a factor which reduces from 1.05 to 1.005 over 29 years. For the Capital Reinvestment Bond the death benefit remains at a constant factor of 1.01.
- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commission are:

- (i) A bid/offer spread of 5% plus rounding, but subject to the allocation rate which depend upon premium size. The allocation rates for the Capital Reinvestment Bond are:

Single Premium (£)	Allocation Rate %
Up to 1,499	99.0
1,500 - 4,999	101.5
5,000 - 14,999	102.0
15,000 – 249,999	102.5
250,000 and over	103.0

- (ii) Norwich Reinvestment Bond - annual management charge as for Norwich Investment Bond.
Capital Reinvestment Bond - an annual management charge of 0.75% of the value of the fund.
The annual management charge covers the cost of the mortality risk.
- (iii) A yearly premium of £2.00 or £5.00 per policy depending on series.
- (g) The annual management charge may vary, except for Norwich Reinvestment Bonds invested in the old series of investment funds.
- (h) The bond may be surrendered at the bid value of the units held.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) The Norwich Reinvestment Bond has been valued on the basis of an entry age of 70 for males and 73 for females.
- (k) The contracts are closed to new business.
- (l) There were no increases to charges during the year.

(a) United Kingdom: Norwich Life Investment Policy, Norwich Lifevestor Policy and Norwich Tenvestor Policy.

- (b) These are similar without profits life assurance whole life policies, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Contracts are purchased by regular premiums, for ten years in the case of Tenvestor or throughout life for the others.
- (d) The death benefit is a guaranteed sum insured determined according to the premium and age at outset or the bid value of the units if higher. Specimen guaranteed death benefits for a monthly premium of £10.00 for Norwich Life Investment Policy are as follows for males (Female lives are rated down four years):

Age next birthday at entry	20 £	40 £	60 £
Guaranteed death benefit	5,050	3,250	1,500

If a policy is made paid-up the guaranteed minimum sum insured is cancelled. Options exist under policies with premiums limited to ten years to continue full premium payments for a further period of ten years but with no change to the guaranteed sum insured.

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Norwich Union Life & Pensions Limited

Financial year ended

31st December 2003

- (e) The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses, commissions and mortality risks are:
 - (i) A low investment allocation rate for the first year, increasing for years 2 to 15, and increasing further thereafter. For Tenvestor, the maximum allocation rate is from year 11.
 - (ii) The bid/offer spread of 5% plus rounding.
 - (iii) An annual management charge of 0.4% for the Equity Fund and 0.5% for other funds.
- (g) The annual management charge is fixed.
- (h) On surrender the bid value of the units allocated will be paid.
- (i) Benefits are wholly determined by investment in any one or more of the Reinsurer's internal linked funds.
- (j) Not applicable.
- (k) The contracts are closed to new business.

(a) United Kingdom: Capital Accumulator Plan

- (b) This is a without profits life assurance ten year endowment policy with an option to continue for further ten year periods. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly, quarterly or monthly.
- (d) The minimum death benefit is guaranteed, and examples of the benefit are:

Age next birthday at entry	Up to 56 £	60 £	65 £	70 £
Death benefit (as multiple of annual contribution)	7.5	6.7	5.7	4.7

The cost of the life cover is met monthly by cancelling units; the mortality charging basis is not guaranteed.

- (e) The Deposit Fund bid price for accumulation units is guaranteed not to reduce. Otherwise, there are no guaranteed investment returns.
- (f) The margins available for all expenses and commissions are:
 - (i) A bid/offer spread of 5% plus rounding, modified by the allocation conditions. In the first year capital units are purchased, and suffer annual charges of 6% for 10 years, thereafter accumulation units are purchased.
 - (ii) An annual management charge of 0.75% of the value of the fund.
 - (iii) A plan fee of £1.00 per month paid by cancellation of units.
 - (iv) A switch charge of £15 for second and subsequent switches in any year.
- (g) The annual management charge and switch charge may vary.
- (h) On surrender, the amount payable is the bid value of units less a percentage of the capital units. This percentage reduces to zero after 9 years.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) On maturity, or earlier death, if the plan has not been made paid up, bonus units of 5% of the attaching units will be paid.
- (k) The contract is closed to new business.
- (l) There were no increases in charges during the year.

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Norwich Union Life & Pensions Limited

Financial year ended

31st December 2003

(a) United Kingdom: Norwich Capital Plan

- (b)** This is a life assurance unitised whole life policy, written as direct business. The unit liabilities (except for with-profits) and the mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** Premiums are payable by single contribution.
- (d)** Policies may be written on a single life or joint life second death basis. The amount payable on death is 101% of the bid value of the units (including final bonus for with-profits units) attaching at date of death. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 2.5% pa applicable to units purchased to 31 December 1998. For units bought from 1 January 1999 there is a guaranteed bonus rate of zero.
- (e)** The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f)** The margins available for expenses and commission are:
 - (i) A bid/offer spread of 5% plus rounding, modified by the investment allocation proportion.
 - (ii) An annual management charge of 0.75% of the value of the fund which also covers the mortality risks.
 - (iii) A switch charge of £15 for second and subsequent switches in any year.
- (g)** The annual management charge and switch charge may vary.
- (h)** On surrender the units in the investment linked funds will be cashed for the full bid value. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5 (2)). On surrender at the tenth policy anniversary, and at subsequent five yearly anniversaries, it is guaranteed that a Market Value Reduction will not be applied.
- (i)** Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j)** Not applicable.
- (k)** The contract is closed to new business except for additional single contributions.
- (l)** There were no increases in charges during the year.

(a) United Kingdom: Norwich Units Policy

- (b)** This is a life assurance without profits endowment assurance, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** Premiums can be payable yearly or monthly.
- (d)** It is an endowment insurance with a guaranteed sum insured on death or maturity. On payment of each premium a proportion of the sum insured is invested in units, and the non-unit sum insured decreases by the same amount.
- (e)** There are no guaranteed investment returns.
- (f)** The margins available for expenses and commission come from the investment income from the assets behind these contracts.
- (g)** Premiums and investment allocations cannot be changed.
- (h)** Surrender values are calculated as the bid value of units attaching less an amount for capital gains tax based on the Reinsurer's contingent liability.
- (i)** Benefits are linked to the value of the units in the UK Equity OEIC.
- (j)** Policies are valued on a net premium basis, plus the capital appreciation of units (less a provision for capital gains tax) above the proportion of sum insured invested into units at the valuation date.

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- (k) The contract is closed to new business.

(a) United Kingdom: Investment and Life Plan (Ex NUAM)

- (b) This is a without profits whole life assurance contract, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly, quarterly or monthly.
- (d) At outset a level of life cover may be selected and this is guaranteed for 10 years. This guaranteed death benefit may be selected across the range of minimum, balanced or maximum cover. A plan review takes place after 10 years, and every 5 years thereafter, and annually once the policyholder is over age 70.

The cost of the life cover is met monthly by cancelling units; the mortality charging basis is not guaranteed.

- (e) The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commissions are:
- (i) A low investment allocation rate for up to the first 4 years.
 - (ii) A bid/offer spread of 5% plus rounding.
 - (iii) An annual management charge of 0.75% of the value of the fund.
 - (iv) A plan fee of £1.48 per month paid by cancellation of units.
 - (v) A switch charge of £15 for second and subsequent switches in any year.
- (g) The annual management charge, plan fee and switch charge may vary.
- (h) On surrender the bid value of the units allocated will be paid.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) The plan provides guaranteed insurability options to increase benefit:
- (i) Annually, by RPI increase, with a minimum of 5%.
 - (ii) On marriage, by 25% with a maximum of £20,000.
 - (iii) On the birth or adoption of a child, by 25% with a maximum of £20,000.

In each case the premiums will be increased accordingly. The plan can also include waiver of premium benefits up to age 60 while the policyholder is unable to work, due to accident or illness. The cost of this is met monthly by cancelling units. The charge for this risk is guaranteed.

- (k) The contract is closed to new business, except for increments and options arising on existing business.
- (l) The plan fee is reviewed each 1 January, and increased from £1.46 at 1 January 2003.

(a) United Kingdom: Flexible Mortgage Plan (Ex NUAM)

- (b) This is a without profits life assurance endowment policy, written as direct business. The unit liabilities and mortality risks are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly, quarterly or monthly. The contract could be purchased either by level contributions or by low start contributions.
- (d) The plan is designed to repay an interest only mortgage on the maturity date or earlier death. The plan is reviewed after 10 years, and then every 5 years, and every year for the last 5 years of its term. The cost of the life cover is met monthly by cashing units; the mortality charging basis is not guaranteed.
- (e) The Deposit Fund price is guaranteed not to reduce, otherwise there are no guaranteed investment returns.
- (f) The margins available for all expense and commissions are:
- (i) A low investment allocation rate for up to the first 38 months.
 - (ii) A bid/offer spread of 5% plus rounding.
 - (iii) An annual management charge of 0.75% of the value of the fund, less the cost of any bonus units.
 - (iv) A plan fee of £1.48 per month paid by cancellation of units.
 - (v) A switch charge of £15 for second and subsequent switches in any year.

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Financial year ended **31st December 2003**

- (g) The annual management charge, plan and switch fee may vary.
- (h) On surrender the bid value of units allocated will be paid.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) Provided the plan remains in full force, after 5 years from outset bonus units of 1/24% of the total number of units attaching are added each month.

The plan can include waiver of premium benefits up to age 60 while the policyholder is unable to work due to accident or illness. The cost of this is met monthly by cancelling units. The charge for this risk is guaranteed.

- (k) The plan is closed to new business except for increments.
- (l) The plan fee is reviewed each 1 January, and increased from £1.46 at 1 January 2003.

(a) United Kingdom: Executive Pension Plan and Group Additional Voluntary Contribution Plan (Issued up to 31 December 1994)

- (b) These are exempt approved pensions business unitised pure endowments, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly or by single contribution.
- (d) This plan is designed to provide benefits for individuals, groups of employees or directors. Each policy has a chosen retirement age and periodic premiums are payable to this age. On retirement, cash may be taken up to the Inland Revenue limits and the balance used to purchase an annuity either with the Company or from another pension provider. On death before retirement the bid value of the units allocated to the member's policy is returnable to the employer or the member's dependants or estate. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4.00% pa in respect of units purchased to 31 December 1998. For units purchased from 1 January 1999 the guaranteed bonus rate is zero.
- (e) The Building Society Deposit Fund provides security of capital. Otherwise there are no guaranteed investment returns, except in the minimum bonus rate in the With Profits Fund.
- (f) The margins for expenses and commissions are:
 - (i) A low investment allocation rate for a designated period.
 - (ii) A bid/offer spread of 5% plus rounding.
 - (iii) An annual management charge of 0.875% of the value of the fund.
 - (iv) A monthly plan fee of £3.77 (for Executive Pension Plan) or £2.83 (for Group AVC), paid by deduction from the premium.
 - (v) A switch charge of £15 for second and subsequent fund switches in any year.

- (g) The annual management charge will not exceed 1% of the fund. The monthly plan fee may vary.
- (h) On transfer or switch, the units in the investment linked funds will be cashed/transferred for the full bid value. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5 (2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) The plan permits additional life cover and dependant's benefits to be added as rider benefits. The Executive Plan provides a continuation option on leaving service to effect a whole life or endowment policy without further evidence of health.
- (k) The plans are closed to new business, except for new members and increments to existing plans.
- (l) The monthly charges are reviewed each 1 April, and increased from £3.69 and £2.77 respectively at 1 April 2003.

Similar contracts, but having only the With Profits Fund investment option, are available in Minor Sterling branches.

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Norwich Union Life & Pensions Limited

Financial year ended

31st December 2003**(a) United Kingdom: Executive Pension Plan & Group Additional Voluntary Contribution Plan (Issued from 1 January 1995)****(b)** These are similar to the business prior to 1 January 1995 with the following variations:**(d)** There is no minimum guaranteed bonus rate in the With Profits Fund.**(f) (i)** The investment allocations for monthly premiums of at least £100 are:

Initial Period (%)	Balance of 5 Years (%)	Thereafter (%)
60	102	105

Lower allocation rates apply for smaller premiums. Examples of the initial period are 12 months for 10 year contracts, 18 months for 15 year contracts and 24 months for 20 year contracts.

The investment allocation for single premium depends upon the size of the premium.

Single Premium (£)	Allocation Rate %
Up to 1,499	97.0
1,500 - 2,499	98.0
2,500 - 4,999	98.5
5,000 - 9,999	100.0
10,000 and over	101.0

(ii) There is an installation charge of £30 for new GAVC plans, and £48 for new EP plans.**(iii)** The cost of any loyalty units is deducted from the annual management charge.**(iv)** The monthly charges are as follows, and are paid by deduction from units.

	Regular Premium Business	Single Premium Business
Executive Pension Plan	£4.88	£3.66
Group AVC	£3.04	£1.82

(g) The annual management charge may vary.**(i)** From May 2000 for GAVC plans, Lifestyling and Phased switching is provided. This provides for progressive switching into more secure funds as the member approaches pension date. Two lifestyling switches are allowed for free and a flat fee of £15 is charged for subsequent switches.**(j)** Loyalty units are awarded monthly after the fifth plan anniversary at 1/20% of the bid value of units bought more than four years before the last plan anniversary.**(l)** The monthly charge is reviewed each 1 January, and increased from the following levels at 1 January 2003.

	Regular Premium Business	Single Premium Business
Executive Pension Plan	£4.80	£3.60
Group AVC	£3.00	£1.80

Similar contracts, but having only the With Profits Fund investment option, are available in Minor Sterling branches.

(a) United Kingdom: Group Personal Pension Plan, Individual Personal Pension Plan, Free Standing Additional Voluntary Contribution Plan (issued up to 31 December 1994)**(b)** These are exempt approved pensions unitised pure endowments, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.**(c)** Contributions to the relevant plans can consist of two parts - the rebate contribution paid by the DSS, and the extra contribution paid by the employer and / or member. The extra contributions may be paid monthly, yearly or by single contribution.**(d)** At retirement the value of the protected rights fund is used to provide a pension payable for life, which may increase yearly by the LPI rate. On death in retirement, a pension will be provided to a surviving widow(er) or dependent children. The value of the fund secured by extra contributions can be used to provide a pension which can be fixed or increase yearly at an agreed rate. On death before retirement the value of

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the protected rights fund can be used to provide either a pension for a widow(er) or the cash value of the fund will be paid to or for the benefit of any nominated dependant. The same rules apply to the value of the fund accrued under the extra contributions. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. For units bought from 1 January 1999 the guaranteed bonus rate is zero.

- (e) For individual business, the Building Society Deposit Fund provides security of capital. Otherwise there are no guaranteed investment returns, except in the With Profits Fund.
- (f) The margins for expenses and commissions are:
 - (i) A low investment allocation rate for a designated period.
 - (ii) A bid offer spread of 5% plus rounding.
 - (iii) An annual management charge of 0.875% of the value of the fund.
 - (iv) A monthly plan fee of £3.77, except for the S226 Personal Pension plan which is £2.83, paid by cancellation of units.
 - (v) A switch charge of £15 for second and subsequent fund switches in any year.
- (g) For UK Group and Individual Personal Pension plans, from 6 April 2001 the aggregate charges as implied above in f(i) - (iv) inclusive, will be limited to a maximum of an equivalent annual management charge of 1% of the value of the fund, or 0.6% of the value of the fund for nil commission cases. For increments written between 14 April 1999 and 5 April 2001 the value of the units at 5 April 2001 will be the greater of:
 - (i) the value of the units purchased according to the normal allocation rules for that increment
 - (ii) the value of units purchased assuming a 95% allocation rate and the same underlying investment pattern.
- (h) Transfer values are calculated as the bid value of units allocated. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction (see Section 5 (2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Group and Individual Personal Pension plans can include a waiver of premium benefit up to age 65 while the policyholder is unable to work due to accident or illness. The cost is met monthly by an additional premium. The premium for this risk is not guaranteed.
- (k) New plans are not being written, but new members and increments are permitted to existing Group Personal Pension plans and increments to existing Individual Personal Pension Plans and Free Standing Additional Voluntary Contribution Plans.
- (l) The monthly plan fee is reviewed each 1 April, and increased from £3.69 at 1 April 2003, except for the S226 Personal Pension plans, which increased from £2.77.

Similar contracts, but having only the With Profits Fund investment option, are available in Minor Sterling branches.

- (a) **United Kingdom: Group Personal Pension Plan, Individual Personal Pension Plan (issued from 1 January 1995 to 31 December 1997) and Free Standing Additional Voluntary Contribution Plan**
- (b) This is similar to the previous version, with the following exceptions:
- (d) There is no minimum guaranteed bonus rate in the With Profits Fund.
- (f)
 - (i) The allocation rates and bid offer spread are similar to the most recent Executive Personal Pensions.
 - (iii) An annual management charge of 0.875% of the value of the Fund less the cost of any loyalty Units.
 - (iv) A monthly plan fee of £3.04 for regular premium plans or £1.82 for single premium plans.
 - (vi) A £30 installation fee. This has been waived for Personal Pension Plans and Non-variable Group Personal Pension Plans from 1 January 1997.
- (j) Loyalty units are awarded monthly after the fifth plan anniversary at 1/20% of the bid value of units bought more than four years before the last plan anniversary.
- (l) The monthly plan fee is reviewed each 1 January, and increased from £3.00 and £1.80 respectively at 1 January 2003.

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Norwich Union Life & Pensions Limited

Financial year ended

31st December 2003**(a) United Kingdom: Group Personal Pension Plan, Individual Personal Pension Plan '98 Series (issued from 1 January 1998)**

- (b) This is similar to the previous version, with the following exceptions:
- (c) From 1 October 1999, the Group Personal Pension Plan includes a variable contribution facility.
- (d) The plan can provide integrated life cover. The cost of the life cover is met by cashing units. The mortality charges are not guaranteed. The plan can also provide phased retirement.

(f) (i) Investment allocations for monthly premiums of at least £100 are:

Initial Period	Balance of 5 Years	Thereafter
(%)	(%)	(%)
60	102	105

Lower allocation rates apply for smaller premiums. Examples of the initial period are 12 months for 10 year contracts, 18 months for 15 year contracts and 24 months for 20 year contracts.

For the level load version of the plan the allocation rate is 96%.

The investment allocation for single premiums depends upon the size of the premium.

Single Premium (£)	Allocation Rate %
Up to 1,499	97.0
1,500 - 2,499	98.0
2,500 - 4,999	98.5
5,000 - 9,999	100.0
10,000 - 19,999	101.0
20,000 and over	101.5

All the above allocation rates are not guaranteed into the future, and can also vary depending on commission terms.

- (ii) A bid offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.875% of the value of the fund, less the cost of loyalty units.
- (iv) A monthly plan fee of £2.16, for regular premium contracts and £1.82 for single premium contracts, paid by deduction from units. For Individual Personal Pension Plans, the plan fee will be waived if contributions cease, and the planholder has a Free Standing Additional Voluntary Contribution Plan.
- (v) A switch charge of £20 for the third and nine subsequent fund switches in any policy year and 0.5% value of the switch value thereafter (subject to a minimum of £20).
- (vi) An installation charge of £30 for associated rebate only Personal Pensions Plans
- (i) This version provides 'lifestyle' switching, free of charge, over the term of the policy into progressively more secure funds as the plan approaches pension date.
- The plans are available in some Minor Sterling branches.
- (k) New plans are not being written but new members and increments are permitted to existing Group Personal Pension plans and increments to existing Individual Personal Pension Plans.
- (l) The monthly plan fee is reviewed each 1 January, and increased from £2.12 and £1.80 at 1 January 2003 for regular and single premium contracts respectively.

(a) United Kingdom - Group Personal Pension Plans 2000 Series

- (b) These are mono charge Group Personal Pensions plans capable of meeting Stakeholder Pensions standards. They are unitised pure endowments, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums may be payable yearly or monthly. Single premium transfer payments are permitted. The minimum payment is £20 or 3% of salary.
- (d) The plans are available to lives from age 0 to 74 and provide a fund on retirement. Protected rights benefits have to be taken between ages 60 and 75 as pensions subject to the specified conditions. Non protected payments can apply at retirement, normally between ages 50 and 75 and can provide tax free cash and pension benefits.

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On death before retirement, the fund value has to provide protected payments if there is a protected spouse, otherwise either a lump sum or a dependant's pension can be provided.

- (e) There are no guaranteed investment returns.
- (f) The margin for expenses and commission is a fund management charge of between 0.4% and 1.0% of the value of the fund, depending on the level of commission and style of contract. When the investment is in an external fund, higher charges will apply.
- (g) The fund management charge may vary.

For members who join between 1 August 2000 and 5 April 2001, if the Balanced Managed Fund does not achieve first quartile investment performance between 30 March 2001 and 30 March 2006, all contracts will receive a credit equivalent to a 1% annual management charge incurred for the first 12 months of the Plan.

- (h) Transfer values are calculated as the bid value of units allocated. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction (see Section 5(2)).
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or by sub reinsurance into specific external funds or in the Company's With Profits Fund. Specific styles of switching are permitted.
- (j) Up to 5 April 2001 the plans can include a waiver of premium benefit up to age 65 when the policyholder is unable to work due to accident or illness. The premium for this risk is not guaranteed.
- (k) New plans are not being written but new members and increments are permitted to existing contracts.

(a) United Kingdom: Managed Income Option and Phased Retirement Plan

- (b) These are exempt approved pensions business unitised pure endowments, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) The contracts are purchased by a transfer value from another pension arrangement. Under the Phased Retirement Plan, additional transfer values may be paid.
- (d) The Managed Income Option provides partial cashing of units to provide an income withdrawal. The annual amount of income withdrawals can be between 35% and 100% of the amount permitted by the withdrawal tables issued by the Government Actuary's Department. The balance of the fund has to purchase a pensions annuity no later than age 75. Tax free cash may be taken when the encashment option is first exercised.

The Phased Retirement Plan is written as 1000 arrangements. These arrangements may be converted to a pensions annuity and tax free cash as desired, and have to be fully converted by age 75.

On death before age 75, the bid value of units can be paid as a lump sum or used to purchase a dependant's pension.

- (e) The Building Society Deposit Fund provides security of capital. Otherwise there are no guaranteed investment returns.
- (f) The margins for expenses and commissions are:
 - (i) An allocation proportion which depends upon the size of the transfer value.

Transfer Value (£)	Allocation Rate %
10,000 - 49,999	98.50
50,000 - 99,999	98.75
100,000 - 499,999	99.00
500,000 or more	99.25

- (ii) A bid/offer spread of 5% plus rounding.
 - (iii) An annual management charge of 0.875% of the value of the fund.
 - (iv) A switch charge of £15 for second and subsequent switches in any year.
- (g) The annual management charge and switch charge may vary.

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- (h) On switches and encashment of units the investment linked funds will be switched/cashed for the full bid value. Those in the With Profits Fund may include a final bonus entitlement, and may be subject to a Market Value Reduction which can reduce the value of units (see Section 5(2)). The Market Value Reduction is not applied to any encashment at age 75.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Not applicable.
- (k) The plans are closed to new business.
- (l) There were no increases to charges during the year.

(a) United Kingdom: Self-Invested Personal Pension Plan

- (b) This is a personal pension plan administered by external Trustees who take responsibility for the investment. If the plan has the Self Investment Option (SIO), then the investment is into the Company and the unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) For SIO the minimum initial contribution is £20,000 and the minimum additional contribution is £10,000.
- (d) Provided the fund is at least £70,000 the contract provides for full encashment or maximum regular encashments of up to 10% pa of the amount received from each contribution. The minimum non-regular partial encashment is £500.
- (e) The Building Society Deposit Fund provides security of capital otherwise there are no guaranteed investment returns.
- (f) The margins available for all expenses and commission are:
 - (i) An allocation proportion which depends upon the size of the premium.

Contribution (£)	Allocation Rate %
10,000 - 19,999	99.4
20,000 - 69,999	100.4
70,000 or more	101.4

Lower allocation rates apply if higher commission is taken.

- (ii) A bid/offer spread of 5% plus rounding.
- (iii) An annual management charge of 0.875% of the value of the fund. The cost of loyalty units is deducted from the annual management charge.
- (iv) A charge of £20 for the third and nine subsequent switches in one policy year, and 0.5% of the switch value thereafter (subject to a minimum of £20).
- (v) A charge of £50 on the second and subsequent changes of regular partial encashment.
- (g) The annual management charge and switch charge may vary.
- (h) Transfer values are calculated as the bid value of units allocated. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction (see Section 5(2)).

There is a surrender penalty during the first 4 years:

Year of surrender	1	2	3	4
%	2.0	1.5	1.0	0.5

- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j) Loyalty units are awarded each month after the fifth plan anniversary at 1/24% of the bid value of units.
- (k) The plan is closed to new business, except for increments.
- (l) There were no increases in charges during the year.

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(a) United Kingdom: Group Money Purchase Plan

- (b)** This is a pensions business unitised pure endowment, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** Premiums may be payable yearly or monthly. Single premiums and transfer money may also be paid.
- (d)** This policy provides pension benefits for groups of at least 5 employees. Each policy has a chosen retirement age and periodic premiums are payable to this age. On retirement cash may be taken up to the Inland Revenue limits and the balance used to purchase an annuity. On death before retirement the bid value of the units allocated to the member's policy is returnable to the employer or the member's dependants or estate. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. For units bought from 1 January 1999 the guaranteed bonus rate is zero.
- (e)** There are no guaranteed investment returns, except the minimum bonus rate in the With Profits Fund.
- (f)** The margins for expenses and commissions are:
 - (i) A low investment allocation rate for a designated period.
 - (ii) A bid offer spread of 5% plus rounding.
 - (iii) An annual management charge of 0.875% of the value of the fund.
 - (iv) A monthly plan fee of £2.16, paid by deduction from the premium.
 - (v) A switch charge of £15 for second and subsequent fund switches in any year.
- (g)** The annual management charge will not exceed 1% of the fund. The policy fee may vary.
- (h)** On surrender, switch, early or late retirement, the units in the investment linked funds will be cashed for the full bid value. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of the units (see Section 5 (2)).
- (i)** Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j)** One version of the plan provides a continuation option on leaving service to effect a whole life or endowment policy without further evidence of health. It also provides additional life cover without evidence of health up to the Company's free cover limits.
- (k)** New plans are not being written, but new members and increments are permitted to existing contracts.
- (l)** The monthly plan fee is reviewed each 1 April, and was left unchanged 1 April 2003.

A similar contract, but having only the With Profits Fund investment option, is available in Minor Sterling branches.

(a) United Kingdom: Variable Money Purchase Plan

- (b)** This is similar to the Group Money Purchase Plan with the following exceptions:
- (d)** There is no minimum guaranteed bonus rate in the With Profits Fund.
- (f)**
 - (i) The allocation rate is typically 98.9%, but depends on the commission terms.
 - (ii) A bid offer spread of 5% plus rounding.
 - (iii) The monthly plan fee is £2.94, paid by cancellation of units.
- (g)** Loyalty units are awarded monthly after the fifth plan anniversary at 1/20% of the bid value of units bought more than four years before the last plan anniversary.
- (k)** New plans are not being written, but new members and increments are permitted to existing contracts.
- (l)** The monthly plan fee is reviewed each 1 January, and increased from £2.88 at 1 January 2003.

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(a) United Kingdom: Pensionvestor Policies

- (b)** These are without profits pensions business deferred annuities issued to the self employed, written as direct business. The unit liabilities are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** Premiums may be payable yearly, monthly or by single contribution.
- (d)** On reaching retirement age at least the majority of the benefit, as laid down by legislation, must be taken as an annuity which is purchased from the encashed units. Guaranteed annuity option rates to provide minimum single life pensions are included in the policy, or alternative annuity benefits can be purchased on open market terms.
- (e)** The Deposit Fund price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f)** The margins available for all expense and commissions are:
 - (i)** A bid/offer spread of 5% plus roundings, modified by the investment allocation proportion.
 - (ii)** An annual management charge of 0.75% of the value of the fund.
 - (iii)** For regular premium policies, capital units are purchased in the first year. These are subject to a charge of 6% pa for a predetermined number of years.
- (g)** The annual management charge may vary.
- (h)** On transfer or early retirement the bid value of units allocated is payable, less for regular premium policies the designated deduction from the value of capital units.
- (i)** Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j)** Not applicable.
- (k)** The contract is closed to new business, except for increments. No guaranteed annuity options are allowed on increments.
- (l)** There were no increases in charges during the year.

(a) United Kingdom: Norwich Pensions Investment Plan

- (b)** This is a group exempt approved pensions business without profits contract, written as direct business. The unit liabilities are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** Premiums are payable by single contribution.
- (d)** This is an investment only contract, issued to trustees of small self-administered pension schemes.
- (e)** There are no guaranteed investment returns.
- (f)** The margins available for all expenses and commissions are:
 - (i)** A bid/offer spread of 5% plus roundings, modified by the investment allocation proportion.
 - (ii)** An annual management charge of 0.75% of the value of the fund.
- (g)** The annual management charge may vary.
- (h)** On surrender the bid value of the units allocated is paid, with the Company having the right of delay for up to six months for funds containing property, or one month otherwise.
- (i)** Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j)** Not applicable.
- (k)** The plan is closed to new business, except for increments.
- (l)** There were no increases in charges during the year.

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(a) United Kingdom: Trustee Investment Plan

- (b)** This is a group exempt approved pensions business contract written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** The premiums are payable by single contributions.
- (d)** This is an investment only contract, issued to trustees of small self administered schemes. Investments or switches into the With Profits Fund must elect a term of 5-50 years. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. For units bought from 1 January 1999 the guaranteed bonus rate is zero.
- (e)** The Building Society Deposit Fund provides security of capital. Otherwise there are no guaranteed investment returns, except in the With Profits Fund.
- (f)** The margins available for all expenses and commissions are:
 - (i) A bid/offer spread of 5% plus roundings, modified by the investment allocation proportion.
 - (ii) An annual management charge of 0.875% of the value of fund.
 - (iii) A switch charge of £20 for third and subsequent fund switches in any year.
- (g)** The annual management charge will not exceed 1% of the fund.
- (h)** Transfer and switch values are calculated as the bid value of units allocated. Those in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction (see Section 5(2)). On a part surrender, a minimum value of £5,000 must remain in the Plan.
- (i)** Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds, or in the Company's With Profits Fund.
- (j)** None.
- (k)** The plan is closed to new business except for off-shore business.
- (l)** There were no increases to charges during the year.

(a) United Kingdom: Executive Retirement Plan and Individual Retirement Plan (Ex NUAM)

- (b)** These are individual pension business without profits pure endowment contracts, written as direct business. The unit liabilities are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** Premiums may be payable yearly or monthly with an option to pay single premiums from time to time.
- (d)** The Executive Retirement Plan is designed for employers to provide benefits to directors or employees. The Individual Retirement Plan is designed for the self-employed and those not in a Company pension scheme. Each policy has a chosen retirement age and periodic premiums are payable to this age.

At the chosen retirement age the value of the units allocated may be taken in cash up to the Inland Revenue limits and the balance used to purchase an annuity, the amount of which will be determined by applying the Company's current annuity rates to the value of the units.

On death before retirement age, the bid value of accumulation units is payable. Options are available to select a higher death benefit or dependant's pension. The cost of the selected mortality risk is funded by cashing units each month; the mortality charges are not guaranteed.

- (e)** The Deposit Fund bid price is guaranteed not to reduce. Otherwise there are no guaranteed investment returns.
- (f)** The margins available for all expenses and commissions are:
 - (i) A bid/offer spread of 5% plus roundings, modified by the investment allocation proportion.
 - (ii) An annual management charge of 0.75% of the value of the fund.
 - (iii) For regular premium policies, capital units are purchased in the first two years. These are subject to a charge of 2.75% pa.
 - (iv) A plan fee of £3.00 per month, paid by cancellation of units.
- (g)** The annual management charge and monthly plan fee may vary.

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- (h) On early retirement, the bid value of units, less a designated deduction from the value of capital units, is paid.
- (i) Benefits are wholly determined by investment in one or more of the Reinsurer's internal linked funds.
- (j) Loyalty bonus units are awarded on the tenth anniversary of the Plan, or the anniversary prior to the retirement date if earlier, provided at least 90% of the regular contributions have been paid. The loyalty bonus ranges from 1% to 5% of the value of the units.
- (k) The plan is closed to new business but increments to existing Plans are allowed.
- (l) The plan fee is reviewed each 1 January, and increased from £2.96 at 1 January 2003.

(a) United Kingdom: Index Linked Immediate Annuities

- (b) These are immediate annuities where the annuity increases annually in line with the increase in the Retail Price Index.

(a) United Kingdom: PHI Business with Index Linked Claims

- (b) These are existing claims under PHI business, where the claims amount increases annually in line with the increase in the Retail Price Index.
The reserve for all PHI business not in claim is included in Form 51.

(a) United Kingdom: Individual Savings Accounts

- (b) These are savings vehicles sold as Savings ISAs and Homesaver ISAs written as direct business. The unit liabilities (except for with profit) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c) Premiums are payable monthly or recurring single. Limits on the size of the premium are set by the Government.
- (d) The contracts are open ended savings accounts. The Homesaver ISA is designed for mortgage repayment and can have a target term of 10 to 30 years.

For the Homesaver ISA account reviews will take place on the fifth anniversary and at least every five years thereafter, to advise on the projected value at the target date.

- (e) There are no guaranteed investment returns.
- (f) The margins available for all expenses and commission are:
 - (i) A bid offer spread of 5% plus rounding, and subject to a reduced allocation rate of 99% for new policies or increments for lives over age 65 next birthday.
 - (ii) An annual management charge of 0.875% of the value of the fund.
 - (iii) A charge of £20 for the third switch and nine subsequent switches in one account year, and 0.5% of the switch value thereafter (subject to a minimum of £20).
- (g) The annual management charge and switch charge may vary.
- (h) The account may be fully or partially surrendered or switched at any time. Units in the investment linked funds will be cashed for the full bid value. Surrender or switching of units from the With Profits Fund may include a final bonus entitlement, and may be subject to a Market Value Reduction (See Section 5(2)).
- (i) Benefits are wholly determined by investment in one or more of the designated internal linked funds of the Reinsurer, or in the Company's With Profits Fund.
- (j) The contract can also include a waiver of premium benefit up to age 65 while the account holder is unable to work due to accident or illness. The cost is met monthly by cancelling units. The charge for this risk is not guaranteed.
- (k) The Savings ISA was closed to new business on 16 October 2001. The Homemaker ISA is open to new business.

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(a) Minor Sterling: NU Designer Personal Pension

- (b)** This is a deferred annuity unitised policy, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** Premiums may be payable yearly, monthly or by single contribution.
- (d)** This is an investment plan designed to provide retirement benefits for UK Expatriates and must be effected through an Isle of Man financial intermediary. The benefit at the selected retirement date is the bid value of units. This may be paid out as a cash lump sum within Inland Revenue limits or used to buy an annuity with the Company or any other insurer at the immediate annuity rates at the time

The benefit on death before retirement is the greater of the bid value of units and the selected life cover.

A waiver of premium benefit may be selected.

Regular contributions may increase each year either by a fixed percentage of the contributions (5% or 10%) or in line with National Average Earnings subject to a minimum of 3%.
Regular contributions may be reduced or stopped and restarted at any time without penalty.

- (e)** There are no guaranteed investment returns.
- (f)** The margin for expenses and commission is an annual management charge of between 0.4% and 1% of the value of the fund, depending on the level of commission and the style of contract.
- (g)** The fund management charge may vary.
- (h)** The benefit on retirement is the bid value of units.
- (i)** Benefits are wholly determined by investment in one or more of the designated internal linked funds of the Reinsurer, one or more of the designated external linked funds or in the Company's With Profits Fund.
- (j)** The contract can also include a waiver of premium benefit up to age 65 while the account holder is unable to work due to accident or illness. The cost is met monthly by cancelling units. The charge for this risk is not guaranteed.
- (k)** The contract is open to new business.
- (l)** There were no increases in charges during the report period.

(a) Minor Sterling: Jersey Investment Plan

- (b)** This is a pure endowment unitised policy, written as direct business. The unit liabilities (except for with-profits) are reinsured with Norwich Union Linked Life Assurance Limited.
- (c)** Premiums may be payable yearly, monthly or by single contribution.
- (d)** This is an investment plan designed to provide retirement benefits for UK Expatriates and must be effected through a Jersey financial intermediary. There is a choice of two investment linked funds and the With Profits Fund. The amount payable on death is equal to the bid value of units at the date of death. In the With Profits Fund there is a continuing guaranteed minimum rate of regular bonus of 4% pa in respect of units purchased to 31 December 1998. For units purchased from 1 January 1999 the guaranteed bonus rate is zero.
- (e)** There are no guaranteed investment returns for the investment linked funds.

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- (f) The margins for expenses and commission are:

- (i) For single premium contributions, an allocation proportion depending upon size of the premium.

Single Premium (£)	Allocation Rate %
5,000 - 9,999	99.0
10,000 - 49,999	100.0
50,000 - £1m	100.5

The above allocations are reduced where additional single premiums are paid, and the term to maturity is less than 5 years.

- (ii) For regular premium contributions, a low investment allocation for a designated period followed by the allocation rates as illustrated in the following table:

MONTHLY PREMIUMS				
Years to Maturity	Months of Initial Allocation Period	Initial Allocation	Up to 10 Years	Thereafter
	%	%	%	%
5	7	60	103	105
10	12	60	103	105
15	18	60	103	105
20	24	60	103	105

The above table applies to contributions of at least £100 per month. Lower allocation rates apply for smaller premiums.

- (iii) A bid/offer spread of 5% plus rounding.
 - (iv) An annual management charge of 0.875% of the value of the fund.
 - (v) For regular premium business, a policy fee of £3.77 per month or £37.70 per annum, paid by cancellation of units.
 - (vi) A switch change of £15 for second and subsequent fund switches in a year.
- (g) The annual management charge will not exceed 1%; policy fees and switch charges may vary.
- (h) On surrender or switch the units in the investment funds will be cashed for the full bid value. Those units in the With Profits Fund may include a final bonus entitlement and may be subject to a Market Value Reduction which can reduce the value of units (see Section 5(2)). An early withdrawal adjustment may apply to additional single premium contributions.
- (i) Benefits are wholly determined by investment in one or two of the Reinsurer's internal linked funds or in the Company's With Profits Fund.
- (j) None.
- (k) The contract is open to new business.
- (l) The policy fee is reviewed each 1 April, and increased from £3.69 and £36.90 respectively at 1 April 2003.

5. (2) Units in the With Profits Fund may be reduced by a Market Value Reduction on surrender or other identified transactions. This is to protect the remaining with-profits policyholders. The introduction of a Market Value Reduction could be triggered by falls in asset values or by substantial volumes of withdrawals.

Unitised pension policies written before January 1992 do not allow for a Market Value Reduction to be applied on early retirement.

A Market Value Reduction has been applied at certain times during the report period. The Market Value Reduction was expressed as a scale varying by year of unit purchase and the scale was revised on a number of occasions to reflect changing investment conditions.

- 5 (4) All the ordinary business contracts, and the pensions contracts are reinsured into Norwich Union Linked Life Assurance Limited, and are invested in the respective internal funds.

The valuation of all unit funds takes place on a daily basis, except for some very small closed funds which are valued weekly.

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5. (5) The provisions are described in paragraph 5(5) of the Norwich Union Linked Life Assurance Limited valuation report.
- 6 (1) Conventional regular premium business, other than temporary and decreasing temporary assurances, is valued on a net premium basis, generally modified by a Zillmer.

Level and decreasing temporary assurances are valued on a gross premium basis.

Conventional single premium business is valued by discounting the amount of guaranteed benefits due on future claims, together with a specific reserve for the value of future maintenance expenses.

For deferred annuities, the value of the benefits at vesting date is the greater of the value of the annuity or the cash option (including regular bonuses declared to date) and discounted during deferment.

For pensions business continued beyond the normal pension age, the cash value available at the normal pension age is accumulated with interest.

Annually reviewable PHI business has been valued on an unexpired premium basis plus claims reserve.

Unitised with-profits business is valued initially by determining the lower of the current non-guaranteed surrender value and the bid value of units. This result is then compared with a prospective valuation and the higher result taken. The prospective valuation accrues future regular bonuses to the first date on which the Company guarantees not to apply a Market Value Reduction, and then discounts to the valuation date. Future regular bonuses are assumed to run down at 1.5% p.a. in line with policyholders' reasonable expectations, to the guaranteed rate (or nil where there is no guaranteed rate).

Any death or critical illness risk is valued on an unexpired premium reserve basis with an allowance for incurred but not reported claims. A further reserve is held representing the present value of the transfer of part of the annual management charges from the With Profits Fund to the Non Profit Fund which meets future maintenance expenses. This is shown as a Non-Unit liability on Form 52.

Unit linked business is valued as the face value of units, together with non-unit reserves for mortality, critical illness and future expenses not supported by future margins within the individual contracts.

Annually reviewable temporary insurance has been valued on an unexpired premium basis.

Creditor Business

For the Creditor business, reserves are calculated separately for life and disability parts of schemes. For each two reserves are calculated based on business exposed to date:

- IBNR (Incurred But Not Reported) claims reserve: This is calculated separately for each group policy and is based on past experience of it and similar schemes. For disability business this also includes a reserve for claims in course of payment.
- Profit Commission Reserve: This is calculated separately for each group policy, and is the difference between risk premium earned less claims paid, IBNR and profits commission already paid. It may be negative where that loss can be offset against profits from other group policies with the same client, or between the life and disability parts of the scheme.

For the group life, "revolving credit", creditor schemes the reserve is the "fund", calculated as the premiums paid, net of expenses and commission, minus the claims and profits commission paid. If this is less than the sum of IBNR and profits commission reserves the fund is topped up to this higher level. Such reserves are shown as Reserve 3 in the tables below.

For the group life and disability, "fixed term", creditor schemes the following reserves are calculated separately for each group policy.

Reserve 1 - The Fund

This is calculated as:

$((\text{Premiums} - \text{rebated premiums}) \times (1 - \text{expense/profits retention})) - \text{claims paid} - (\text{commission paid} - \text{advance commission on rebates}) - \text{profits commission paid} - \text{profits commission reserve}$

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Reserve 2 - The expense reserve

This is calculated as:

(Unearned premium on rule of 12) x (maintenance expense retention factor)

Reserve 3 - Uplift to Reserve 1 to cover surrender values

The surrender value basis is the unearned premium on rule of 78 less the advance commission. Reserve 3 is calculated as the excess of this amount (reduced by the expense retention factor, which is handled by Reserve 4) plus the IBNR reserve over Reserve 1. Where the surrender value is not calculated on Rule of 78, the appropriate earnings rule is substituted (eg Rule of 12 for pro-rata refunds).

Reserve 4 - Uplift to Reserve 2

This covers the possibility of loss, on lapse, of that part of the Company's expense retention not reserved for maintenance expenses. For each individual agreement within each master policy, this is calculated as:

The excess of (the unearned premium on rule of 78 (rule of 12 for pro-rata refunds) x the expense retention) over Reserve 2.

Both Reserve 3 and Reserve 4 cannot be less than zero.

Reserve 5 - Technical reserve:

Projected claims are discounted at 0% interest. This makes a prudent implicit allowance for investment income that will be payable to the financial institutions by the company. The basis used is 100% of A67-70 ultimate for life business and the 1982 Disability Table published by the Society of Actuaries for the disability business. These bases are considered prudent in relation to the expected experience.

Reserve 6

An additional reserve, covering the possibility that those policies where the technical reserve exceeds the surrender value stay in force while the others are surrendered. This is calculated separately for each individual policy within the group policy, as:

The excess of:

The greater of Reserve 5 and the unearned premium on rule of 78 (rule of 12 for policies with pro-rata refunds) net of the expense retention and advance commission.

Plus IBNR

Plus (If Reserve 5 is the greater) Reserve 2 and Reserve 4.

Over:

The sum of Reserves 1 to 4 already calculated.

The total reserve held is then the sum of Reserves 1 to 4, plus Reserve 6 and the Profits Commission Reserve.

- (a) Derivative contracts or assets having the effect of derivative contracts and any associated cash holdings, were not included in the assets allocated to the technical liabilities of the fund and as such did not impact on the calculation of the amount of long term liabilities.
- (b) For with-profits contracts, the valuation basis provides for future regular bonus through margins in the valuation interest rate and through the margin between office premiums and net premiums where relevant and to the extent that the margin is not required to provide for future maintenance expenses. For conventional business written up to 2 October 2001 the cost of the shareholders' transfer related to new regular bonus is charged to the free assets of the Company.

The existing with-profits business is projected on a realistic basis over its future lifetime. The regular bonus rates are set at levels to ensure a continuing reasonable split between the regular and final bonus components of the emerging claims.

A further demonstration of the support to policyholders' reasonable expectations is that the aggregate mathematical reserves, plus required minimum margin, are in excess of aggregate asset shares.

For unit linked business the Company and Reinsurers take account of the reasonable expectations of policyholders by ensuring that the unit pricing mechanism works in accordance with the statements in policy literature, that increases in expense charges are made in line with the policy wording, and that tax charges where relevant reflect the amount of tax expected to be borne.

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- (c) The net premiums have been modified to zillmerise acquisition expenses, as follows:
- (i) 3.5% of the sum assured or capital benefit spread over the premium paying term for whole life, endowment and self-employed pension business.
 - (ii) One year's office premium for PHI business spread over the premium paying term.
- The modifications on account of zillmerising conform to Rule 5.10 of the Interim Prudential Sourcebook, except for PHI business.
- (d) All negative reserves have been eliminated.
- (e) No specific reserve has been made for future regular or cash bonuses.
- (f) For the purpose of the Actuary's certificate, no addition has been made to the mathematical reserves on the Schedule 4 basis, as a provision for tax on unrealised gains. The provision for tax on unrealised gains is now contained within Other insurance and Non Insurance Liabilities.
- (g) Norwich Units policies have been valued by methods which make implicit allowance for the maturity guarantees. Norwich Units policies have been valued by a net premium method as endowment assurances for the guaranteed sum insured, plus the amount of capital appreciation less the tax deduction.
- (h) Where instalment or annuity options are available in lieu of a cash sum, or a guaranteed cash option in lieu of an annuity, the reserve is held for the option which brings out the highest value. When there is a guaranteed annuity, the value placed on it is based on the immediate annuity mortality basis, a reinvestment rate, and an allowance for maintenance expenses (see Section 7). Business embracing a guarantee has been identified in Form 51 and 53 as 'Guarantee applies'.

For contracts which include contracted out guaranteed minimum pensions, the value of the pension follows similar assumptions as for guaranteed annuity options.

For convertible term or increasing sum insured options, a reserve is held equal to one year's option premium.

When contracts provide other options with a specific premium, a reserve is held of all option premiums paid.

Some group business contains premium rate guarantees for a limited period. No specific reserve for these is considered necessary.

The reserves exceed the guaranteed surrender values on individual policies.

Contingency reserves are held and these are available for any kind of contingency which may arise. These reserves also cover a provision for liabilities arising from any mis-selling in respect of the Company's own representatives, and for future levies for the Financial Services Compensation Scheme.

- 6 (2)** In determining the provision referred to in sub-paragraph (f) above, and the reserves referred to in sub-paragraphs 7(7) and 7(8) below; account has been taken of the fact that the fund has been brought into Form 58 at book value in accordance with IPRU (INS) rule 4.1 (6).

In the context of assets valued at market value, additional reserves have been taken into account in the appointed actuary's certificate.

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31st December 2003**7 (1)** The rates of interest assumed in the valuation are shown in Forms 51 to 54.

The tables of mortality and morbidity are generally shown in Forms 51 to 54. Where relevant, the ultimate mortality rates of the table are used. Where the mortality table relates to male lives, females are rated down 3 or 4 years according to the pricing basis. For whole life and temporary insurance type contracts, smokers are rated +2 years compared to aggregate mortality and non-smokers rated -1 year.

The mortality table referred to by code A is shown below.

Code A	males – TM92 ultimate females – TF92 ultimate adjusted by the following table:			
	Male Smoker	Male Non Smoker	Female Smoker	Female Non Smoker
Term	150%	75%	180%	75%
MP	165%	80%	190%	85%

For deferred annuities and for contracts with guaranteed annuity options, it is assumed that policyholders will exercise their right in respect of 95% of the guaranteed annuity.

The value of the annuity, including regular bonuses declared to date, at the vesting date is:

- 5% is valued on the open market cash option basis (which is typically a(55) ultimate mortality and 6.5% pa interest).
- 95% is valued assuming the current immediate annuity mortality basis (including generational mortality improvements between the valuation date and the vesting date), and a prospective discount rate of 4.6% pa. The mortality basis is included in Section 7(4). Maintenance expenses from the vesting date are also allowed for.

The interest and mortality basis in deferment are as stated in Form 51. Mortality in deferment is always applied to the excess of the value of the guaranteed annuity over the open market cash option value of the contract at vesting date.

For deferred annuities continued beyond maturity, the accumulation rate is generally 6% pa.

The mortality basis for deferred and reversionary annuities in deferment where relevant (marked with an * in column 3 of Form 51) is 50% or 70% of AM80/AF80 ultimate, depending whether benefits on survival to pension age or on prior death are dominant.

The mortality basis for reversionary annuities when the annuities fall in is the same as for immediate annuities.

The mortality basis for PHI business not in claim is 50% of AM80/AF80 ultimate. For business in claim, the mortality basis is that published with CMIR12.

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- (2) The mortality basis for PHI business not in claim is 50% of AM80/AF80 ultimate. For business in claim, the impaired mortality basis is implicitly incorporated in the recovery rates.

PHI claims inception rates have been based on CIDA rates, adjusted by factors dependent on the age, deferred period, occupation, sex, smoker status, sales channel, location and duration in-force, reflecting our own experience. Further margins have been taken for prudence. For Safeguard policies specimen adjustment factors to the CIDA rates are shown below

- (i) Age, Sex and Deferred Period (DP) in months

Males						
DP Age	1 %	2 %	3 %	6 %	12 %	24 %
20	53	37	97	188	130	54
30	56	39	90	163	108	42
40	59	42	83	139	86	31
50	61	44	75	114	65	20
60	65	46	68	90	43	9

Females						
DP Age	1 %	2 %	3 %	6 %	12 %	24 %
20	26	18	39	74	52	24
30	36	26	61	111	73	27
40	46	33	89	153	90	27
50	56	41	67	110	61	17
60	66	48	45	66	32	8

- (ii) Deferred period adjustments ranging from 90% to 115%
 (iii) Occupation adjustments ranging from 100% to 605%
 (iv) Location adjustments ranging from 100% to 201%
 (v) Distribution channel, policy duration adjustments ranging from 54% to 281%.

For other PHI business specimen adjustment factors to the CIDA rates are shown below

- (i) Age, Sex and Deferred Period (DP) in months

Males						
DP Age	1 %	2 %	3 %	6 %	12 %	24 %
20	90	48	159	478	415	864
30	85	45	134	394	326	666
40	80	42	110	310	236	469
50	75	39	85	226	147	272
60	70	35	60	142	57	104

Females						
DP Age	1 %	2 %	3 %	6 %	12 %	24 %
20	43	23	77	185	172	511
30	43	23	68	169	144	397
40	44	23	60	153	116	282
50	44	23	51	137	87	168
60	44	22	42	121	59	83

- (ii) Occupation, deferred period adjustments ranging from 100% to 289%
 (iii) Further occupation adjustments ranging from 100% to 276%
 (iv) Location adjustments ranging from 100% to 186%

The PHI recovery rates have been based on CMIR12, adjusted by factors derived from our own experience, with further margins for prudence.

Specimen adjustments are:

- (i) Deferred period and duration of sickness ranging from 20% to 180%
 (ii) A reduction for future deterioration where rates are guaranteed, of 20%
 (iii) Experience related scaling factors of 78% to 83%
 (iv) Additional valuation margin of 12.5%

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The morbidity basis for waiver of premium benefits is based on the pricing basis, with a 10% margin for prudence.

Term assurances with critical illness benefits are valued using the combined mortality and disability tables R and Q shown below.

Q	Combined disability and mortality table used in the valuation of level term contracts that offer 'critical illness' and death benefits. The table used is illustrated by the following specimen annual rates per mille:				
	Age	Male Smoker	Male Non Smoker	Female Smoker	Female Non Smoker
	20	1.3150	1.1940	1.0650	1.0650
	25	1.2800	1.1430	1.1670	1.1460
	30	1.4350	1.1800	1.7860	1.4810
	35	2.0100	1.4610	2.5260	1.7080
	40	3.8730	2.4090	3.9690	2.2500
	45	7.5020	4.0680	6.8000	3.3350
	50	13.3690	6.3520	11.7790	5.2830
	55	23.1430	9.9960	19.0010	8.4780
	60	37.4120	15.4820	27.2280	13.1180
	65	52.5960	22.3910	34.6620	18.8180
	70	72.3430	32.3020	42.6770	24.6070
	75	102.8720	53.4100	59.2470	39.8130
	80	144.1880	88.2700	81.8950	64.0740
	85	194.6210	140.3030	117.7960	105.8020

Rates are also factored by $(1 + L/100)$, where L equals 1.0 for each year of policy term to allow for guaranteed rates.

R	Combined disability and mortality table used in the valuation of decreasing term contracts that offer 'critical illness' and death benefits. The table used is illustrated by the following specimen annual rates per mille:				
	Age	Male Smoker	Male Non Smoker	Female Smoker	Female Non Smoker
	20	1.2540	1.1410	1.0200	1.0200
	25	1.2220	1.0930	1.1160	1.0950
	30	1.3670	1.1280	1.6920	1.4110
	35	1.9020	1.3920	2.3870	1.6180
	40	3.6530	2.2770	3.7430	2.1270
	45	7.0630	3.8360	6.4040	3.1470
	50	12.5770	5.9820	11.0830	4.9780
	55	21.7620	9.4070	17.8700	7.9800
	60	35.1730	14.5630	25.6010	12.3410
	65	49.4420	21.0560	32.5880	17.6980
	70	68.0010	30.3700	40.1210	23.1390
	75	96.6920	50.2080	55.6930	37.4290
	80	135.5200	82.9690	76.9780	60.2290
	85	182.9180	131.8690	110.7170	99.4450

Rates are also factored by $(1 + L/100)$, where L equals 1.0 for each year of policy term to allow for guaranteed rates.

Other critical illness benefits are based on the Reinsurers pricing basis with a 10% margin for prudence.

For all current cost policies a proportion of the current premium, of at least 50%, has been reserved together with an allowance for current outstanding claims; these claims have been valued using a recovery annuity basis.

The mortality basis for long term care immediate annuities is based on the Reinsurer's terms with a margin for prudence.

- (3) For business written in the UK and Minor Sterling branches, the UK tables have been used, adjusted as necessary for experience. For the business written in Belgium appropriate tables based on local experience have been used. The policyholders predominantly reside in the country of operation, except for business written in the Minor Sterling category.

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- (4) Mortality is based on the '80 Amounts' tables with adjustments to make prudent allowance for current experience and for expected improving longevity based on CMI projections and our own experience. The base tables at 31 December 1995 have been taken as a percentage of the C=2010 tables as follows:

	Table	Male	Female
General Annuity	IMA80/IFA80 ultimate	70%	102%
Pensions Annuity	PMA80/PFA80	78%	94%
With Profits Annuity	PMA80/PFA80	75%	90%

For pensions annuity business, and With Profits Annuity, the annual reductions in base table mortality rates between 1996 and 2002 range from 4.1% to 0.5% for males and from 2.7% to 0.5% for females. From 2003 the improvement rates are 100% of the Medium Cohort improvement rates for males and 75% for females from CMI Working Paper 1 (December 2002), subject to a minimum of 0.5% p.a. at all ages and calendar years.

For general annuity business, the annual reductions in base table mortality rates between 1996 and 1999 range from 2.5% to 0.5%. The resulting rates are then subject to future annual reductions ranging from 4.1% to 0.5% for males and from 2.7% to 0.5% for females.

- (5) The mortality bases include adequate margins for AIDS given the present experience. A specific reserve of £5m is held within the contingency reserve, for adverse mortality from AIDS arising from the exercise of guaranteed insurability options.
- (6) Two different scenarios for changes in asset values have been tested, of which Scenario 1 is the most onerous:
- Scenario 1
- equities fall in value by 18.1%
 - property falls in value by 20%
 - fixed interest yields rise by 0.968 percentage point, which is 20% of the UK 15-year gilt yield as at 31 December 2003
- Scenario 2
- equities fall in value by 18.1%
 - property falls in value by 20%
 - fixed interest yields reduce by 0.968 percentage point
- (7) On a closed fund basis, the Company would have a relatively neutral cash flow for several years, and no reserve is considered necessary having regard to the margins in the published valuation bases.
- (8) Under the most onerous scenario tested, no additional resilience reserve was required pursuant to Rule 5.17(b) of the Interim Prudential Sourcebook (Insurers).
- (a) In determining the long term liabilities in the changed investment conditions, the following changes in assumptions were made:
- (i) A modest increase in the future fund growth is introduced for valuing non-unit reserves, including the death benefits under with-profits bonds.
 - (ii) The provision for Capital Gains Tax has been reduced under the resilience scenario.
 - (iii) Allowance has been made for tax on loan relationship assets.

For unitised with-profits business the valuation interest rate shown in the resilience scenario is the average rate required. In the basic valuation the valuation interest rate stated on Form 52 is the maximum rate used. The non guaranteed surrender values on Unitised With Profit benefits were assumed to fall in line with the reduction in the value of the hypothetical assets having regard to the ability of the Company to apply a Market Value Reduction. Future regular bonus rates were assumed to be nil or a guaranteed minimum rate if higher.

- (b) Assets were initially hypothecated to cover the published liabilities for each category of contract. The choice of assets for this purpose took account of the nature of the liabilities and the desire to minimise the requirement. Low yielding assets such as overseas equities were therefore avoided where possible.

Allowance was made for the fall in value of assets in the changed financial conditions. For this purpose, assets were valued under Chapter 4 of the Interim Prudential Sourcebook for Insurers (Volume One: Rules).

Assets were re-hypothecated in the changed financial conditions and the liabilities were recalculated

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using the changed assumptions and yields closer to the maximum permitted yields in each scenario.

The fall in the value of assets was compared with the reduction in liabilities.

- (c) From Form 57, the reduction in the aggregate amount of the liabilities was 3095428 (£000). The reduction in the aggregate value of the hypothecated assets was 3001644 (£000).

There are no significant liabilities in currencies different to the matching assets.

- 8 (a)** See Form 51 column 8 and Form 52 column 10.

- (b) Maintenance expense levels are set equal to 110% of the expenses charged to the Company under the Management Services Agreement with Norwich Union Life Services Limited. Specific reserves are held for non premium paying contracts, by valuing these maintenance expenses, increasing by future expenses inflation, over the lifetime of each contract.

The maintenance expenses (adjusted for one year's expense inflation and excluding 10% margin) are:

	£
Conventional OB with-profits	19.85
Conventional Pensions business (in deferment)	25.12
Temporary assurances	19.05
Immediate annuities	17.09
Long Term Care annuities	23.04

For PHI business in claim, a specific claims expense reserve of 9.25% of the claims reserve has been included.

- (c) The margins in the valuation bases between net and gross premiums are adequate to meet current maintenance expenses and cost of bonus where relevant.

Similarly, the present value of margins has been compared with the present value of future maintenance expenses allowing for inflation plus an estimate of the cost of future annual bonuses not met out of interest rate margins to show adequacy over the longer term.

- 9 (a)** Capital units are discounted as permitted by the policy conditions. Capital units are shown separately on Forms 53 and 55.

The mortality and critical illness risks have been valued as an unexpired premium reserve.

The expenses reserve is calculated using sterling reserve techniques and, in general, assuming the contract becomes paid-up immediately. It compares the loadings available within each contract to support the maintenance expense charged (see 8(b)) and sets up a reserve when there is a shortfall.

The economic assumptions are:

	Assurances	Pensions
Fund growth	4.4 %	5.5%
Expenses inflation	4.0%	4.0%
Policy fee increases	2.0%	2.0%
Discount rate	3.6%	4.5%

The maintenance expenses (adjusted for one year's expense inflation and excluding 10% margin) are:

	£
Assurances	23.49
Personal Pensions	29.91
Executive Pensions	69.63
Group Personal Pension	55.57
Group Money Purchase	52.31

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- (b) The Norwich Units policy is valued by the net premium method as an endowment assurance for the guaranteed sum assured, plus the capital appreciation of the units minus the policyholder's tax liability. Although interest is retained by the Reinsurer on all reserves, it is only required on the reserve for the basic policy in order to meet reserves in the following year. This method brings out higher reserves than the usual method of taking the face value of units and discounting by the anticipated rate of dividend. The margin between office and net premiums plus commission is more than the current cost of administration, which has been taken as £23.49 per policy per annum.

- 10 (1)** Discount rates net of an allowance for inflation at 4% are used to value an expense reserve for non linked contracts.

For immediate annuities it is assumed that expenses inflate at 4% pa.

For linked contracts it is assumed that expenses inflate at 4.0% pa when calculating sterling reserves.

- (2) The aggregate amount for expenses during 2004 arising from explicit and implicit reserves for expenses is 241000 (£000).

The main sources are:

- (i) The margin between office premium and net premium, after the margin earmarked to contribute to new regular bonus for with-profits business, for business valued on the net premium basis.
- (ii) The explicit annual maintenance expense charge (see 8(b)) for non-premium paying conventional business and temporary assurances.
- (iii) The explicit annual maintenance expense charge as used in the sterling reserves for unit linked and unitised business.
- (iv) Investment expenses as provided for from part of the annual management charge or by a deduction from the yield.

No amount has been included for expense margins expected to arise from future recurring single premiums.

- (3) No reserve is deemed necessary to cover the costs of transacting new business in the year following the valuation date. Based on an assessment carried out on prudent assumptions, we expect the new business in 2004 to be self-supporting.

- (4) An assessment was made of the cost of closure of the Company to new business at the end of 2003 using the following method and basis of calculation:

- (i) All sales, marketing and new business administration operations were assumed to cease immediately;
- (ii) Allowance was made for salary to be paid during the period of notice and for redundancy costs.
- (iii) Allowance was made for costs arising from the delay in re-letting properties occupied by the new business areas;
- (iv) The aggregate costs were discounted to the valuation date.

The cost of closure was covered by margins between the office premium and net premium valued for with-profits contracts. No reserve is required.

- 11** Mathematical reserves for overseas business as reported in Forms 51-54, are fully matched by assets in the same currency. Overseas business, which is not identified as Belgium, relates to the Minor Sterling category.

Within the UK, the mathematical reserves for reinsurance accepted in local currency are:

	£m
Belgium	9.4
Italy	7.0

These liabilities are matched by relevant currency assets.

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12 (1) The Company has no facultative reinsurance with a reinsurer who is not authorised to carry out business in the United Kingdom.

(2) See table on next page. The following points expand on items not included within the table.

(b) The pool arrangement for Permanent Health Insurance is through several reinsurers, with 40%, 25% or 38% of premiums going to reinsurers authorised to carry out insurance business in the United Kingdom.

(c) Norwich Union Annuity Limited is a subsidiary company of the Company.

Norwich Union Linked Life Assurance Limited is a fellow group undertaking.

(d) (i) Denotes Temporary Decreasing Insurance written on or after 6 April 1998.

(ii) Denotes level Term Insurance business written on or after 9 February 1998.

(f) The treaties marked with a * provide deposit back arrangements. The amounts at 31 December 2003 were:

Swiss Re 9016 (£000)

Union Suisse 2059 (£000)

(g) The Company has made no explicit provision to refund any reinsurance commission in the event of a lapse or surrender of a policy. In this case either a reinsurance premium refund exceeds any commission refund or no such liability exists.

(a) Name of Reinsurer	(b)	(d) Class of business	(d) Extent of cover	(e) £'000s	(h)
Swiss Re Life & Health	Yes	Life Assurance, Accident and Critical Illness attached	Surplus Reinsurance	1,527	Closed to NB
Swiss Re	Yes	Life Assurance	Surplus Reinsurance	264	Closed to NB
Munich Re	Yes	Life Assurance	Surplus Reinsurance	128	Closed to NB
GE Frankona	Yes	Life Assurance	Surplus Reinsurance	38	Closed to NB
Worldwide	Yes	Life Assurance	Surplus Reinsurance	30	Closed to NB
GE Frankona	Yes	Life Assurance including Critical Illness	Quota Share	1,597	Closed to NB
Swiss Re Life & Health	Yes	Life Assurance	Surplus Reinsurance	244	Closed to NB
Swiss Re Life & Health	Yes	Long Term Care (Future Assured)	Quota Share	424	
Swiss Re Life & Health	Yes	Life Assurance	Surplus Reinsurance	644	
Munich Re	Yes	Life Assurance	Surplus Reinsurance	1,281	
General & Cologne (UK)	Yes	Long Term Care (Future Assured)	Quota Share	206	
Munich Re	Yes	Term Assurance	Quota Share	50,994	Closed to NB
Pool	40%	Permanent Health	Surplus Reinsurance	100	Closed to NB
Pool	25%	Permanent Health	Surplus Reinsurance	273	Closed to NB
Pool	38%	Permanent Health	Surplus Reinsurance	115	Closed to NB
GE Frankona	Yes	Permanent Health	Quota Share & Surplus Reinsurance	284	
GE Frankona	Yes	Permanent Health	Quota Share	1,740	
GE Frankona	Yes	Permanent Health	Quota Share	511	
Munich Re	Yes	Permanent Health	Quota Share & Surplus Reinsurance	2,042	
Norwich Union Annuity Ltd	Yes	Immediate & Deferred Annuity	Quota Share	595,898	
Norwich Union Linked Life Assurance Limited	Yes	Ordinary Business Unit Linked and Mortality & Morbidity Critical Illness Risks	Quota Share	57,176	
Norwich Union Linked Life Assurance Limited	Yes	Pensions Unit Linked and Waiver of Premium	Quota Share	269,583	
Norwich Union Linked Life Assurance Limited	Yes	Unit Linked Ordinary Business and Pensions	Quota Share	2,004,182	
RGA (Americas)	No	Life Assurance	(i) Part of Quota Share	1,478,698	Closed to NB
General & Cologne (UK)	No	Life Assurance	(i) Part of Quota Share	421,646	Closed to NB
Revious (UK)	Yes	Life Assurance	(i) Part of Quota Share	423,549	Closed to NB
GE Frankona	Yes	Life Assurance	(i) Part of Quota Share	423,421	Closed to NB
Revious (UK)	Yes	Life Assurance and Critical Illness	(i) Part of Quota Share	259,707	Closed to NB
RGA (Americas)	No	Life Assurance and Critical Illness	(i) Part of Quota Share	439,496	Closed to NB
GE Frankona	Yes	Life Assurance and Critical Illness	(i) Part of Quota Share	553,893	Closed to NB
Hannover Re	Yes	Life Assurance and Critical Illness	(i) Part of Quota Share	786,239	Closed to NB

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(a) Name of Reinsurer	(b)	(d) Class of business	(d) Extent of cover	(e) £'000s	(h)
RGA	No	Life Assurance	(ii) Part of Quota Share	2,367,039	Closed to NB
Hannover Re	Yes	Life Assurance	(ii) Part of Quota Share	725,904	Closed to NB
Life Re	No	Life Assurance	(ii) Part of Quota Share	636,852	Closed to NB
GE Frankona	Yes	Life Assurance	(ii) Part of Quota Share	793,274	Closed to NB
Lincoln Re	No	Life Assurance	(ii) Part of Quota Share	652,892	Closed to NB
Hannover Re	Yes	Life assurance and critical illness	Quota Share	723,647	Closed to NB
GE Frankona	Yes	Life assurance and critical illness	Quota Share	-	Closed to NB
Staley Insurance Services Ltd	No	Creditor	Quota Share of insured risks under one scheme	16,758	
Arriva Insurance Ltd	No	Creditor	Quota Share of insured risks under one scheme	(1,305)	Closed to NB
FCE Reinsurance Company	No	Creditor	Quota Share	1,470	
Progressive Insurance Company	No	Creditor	Quota Share	13,761	
Swiss Re Life & Health	No	Creditor	Quota Share	-	Closed to NB
Union Suisse *	No	Life assurance, Accident and sickness	Quota Share	56	Closed to NB
Swiss Re	Yes	Life assurance, Accident and sickness	Surplus Reinsurance	38	Closed to NB
GE Frankona	Yes	Life assurance, Accident and sickness	Surplus Reinsurance	1,759	Closed to NB
Swiss Re *	Yes	Life assurance and accident	Quota Share	1,913	Closed to NB

(3)

- (a) A financing arrangement exists between the Company and Swiss Reinsurance Company. The reinsurance is in the form of a Time Deferred Stop Loss arrangement. The basic principle of this arrangement is that £279m of liabilities are reinsured at the end of the financial year for no initial premium. These liabilities are then recaptured over time by the Company. The recapture of the liability is contingent on future shareholder surplus emerging.
- (b) As the recapture of the liability is contingent on the emergence of future shareholder surplus no liability for the undischarged obligation has been taken into account in the valuation.

13 (1)

- (a) Revenue accounts at the end of the financial year, net of reinsurance ceded, in the format of Form 40 are given below for the unitised with profit Stakeholder sub fund and the remainder of the With Profits Fund.

Supplementary Form 40 information for period ended 31.12.2003		With Profits 1 excluding Stakeholder sub fund £'000	Stakeholder sub fund £'000	With Profits 1 £'000
	Line			
Earned Premiums	11	832,379	22,690	855,069
Investment Income receivable before deduction of tax	12	1,261,625	1,516	1,263,141
Increase (decrease) in the value of non-linked assets brought into account	13	(126,270)	1,856	(124,414)
Other income	15	(72,148)		(72,148)
Total income	19	1,895,586	26,062	1,921,648
Claims incurred	21	2,126,939	1,960	2,128,899
Expenses payable	22	83,471	381	83,852
Interest payable before deduction of tax	23	1,997		1,997
Taxation	24	102,683		102,683
Transfer to (from) technical account	26	36,536		36,536
Total expenditure	29	2,351,626	2,341	2,353,967
Increase (decrease) in fund in financial year	39	(456,040)	23,721	(432,319)
Fund brought forward	49	24,066,463	38,259	24,104,722
Fund carried forward	59	23,610,423	61,980	23,672,403

There is no investment income relating to linked assets included in Line 12 of the table above.

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Name of Company

Norwich Union Life & Pensions Limited

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- (b) A statement of liabilities at the end of the financial year in the format of Form 14, net of reinsurance ceded, is given below for the unitised with profit Stakeholder Fund, the With Profit fund and other long term businesses.

Supplementary Form 14 information for period ended 31.12.2003		With Profits 1 excl Stakeholder sub fund £'000	Stakeholder sub fund £'000	With Profits 1 £'000
	Line			
Mathematical reserves, after distribution of surplus	11	23,074,711	61,980	23,136,691
Balance of surplus	13	535,712		535,712
Long term insurance business fund carried forward	14	23,610,423	61,980	23,672,403
Gross claims outstanding	15	53,079		53,079
Net claims outstanding	17	53,079		53,079
Provisions for taxation	21	131,134		131,134
Other provisions	22			
Deposits received from reinsurers	23			
Creditors - direct insurance operations	31	61,484		61,484
Creditors - reinsurance accepted	32	24,941		24,941
Creditors - reinsurance ceded	33			
Creditors - debenture loans unsecured	35	13,580		13,580
Creditors - amounts owed to credit institutions	36	54,991		54,991
Other creditors - taxation	37	124,153		124,153
Other creditors - other	38	50,241		50,241
Accruals and deferred income	39	52,372		52,372
Total other insurance and non-insurance liabilities	49	565,975		565,975
Excess of the value of net admissible assets	51	2,222,792		2,222,792
Total liabilities and margins	59	26,399,190	61,980	26,461,170
Amounts included in line 59 attributable to liabilities to related companies	61	13,580		13,580
Amount of any additional mathematical reserves included in line 51	63			

The decrease in the value of non-linked assets is 1,345,457 (£000) for the With Profits 1 excluding Stakeholder sub fund and 1,856 (£000) for Stakeholder.

- 14 (1)** The amount available for distribution amongst with-profits policyholders and shareholders is determined from time to time by the Directors on the advice of the Appointed Actuary. Up to 2 October 2000, the 1997 Restructuring Scheme and subsequent developments, require that 100% of the relevant distributable surplus is applied to unitised with-profits policies, at least 87.5% of the relevant distributable surplus to with-profits immediate annuities and at least 90% of the relevant distributable surplus to other conventional with-profits policies. All with-profits business acquired from 2 October 2000 is allocated at least 90% of the relevant distributable surplus.

For currently issued with-profit policies, product technical guides, the Guide to Conventional With-Profits and the Company's With Profit Guide describe the distribution of profits as above. The principles of distribution are not described in older policies and other Guides to With-Profits, nor are they described in all advertisements issued by the Company.

14 (2)

- (a) The With Profits and Stakeholder Funds are operated and accounted for as separate sub-funds within the Company. The Stakeholder Fund is maintained in respect of stakeholder pension business and the With Profits Fund is maintained in respect of all other with-profit business written by the Company.

Liabilities, income and expense are allocated between the sub-funds according to the category of contract from which they arise. Assets are not segregated but the investment income and gains and the investment expenses are apportioned between the sub-funds in proportion to the respective fund sizes taking into account the proportions of each category of investment considered appropriate for each category of business.

Expenses other than investment and development expenses are determined from the defined expense charges for each category of contract under the Management Services Agreement with Norwich Union Life Services. Development expenses are apportioned on an equitable basis having regard to the nature of the development.

Under the terms of a reinsurance arrangement, all expenses incurred in connection with stakeholder pension business are borne by Norwich Union Linked Life and that Company receives the benefit of all charges levied against the stakeholder unitised with-profit fund. Premiums deemed to be invested in the internal linked

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funds of Norwich Union Linked Life are payable to that Company.

- (b) Non profit insurance business is generally written outside the With Profits Fund. No non-profit business is written in the Stakeholder Fund.
- (c) The assets of the With Profits and Stakeholder Fund are predominantly invested in shares, property and fixed interest investments. The Company currently intends to maintain between 45% and 55% of such assets in equity shares and property. This range may be changed in order to improve long term performance or to make sure that the fund can meet its guarantees. The investment mix of the Stakeholder Fund may differ from that of the With Profits Fund.
- (d) The Stakeholder Fund was established with no free reserves and an account for smoothing and guarantees is being built up from the accumulation of a deduction of 0.25% p.a. from the asset shares. The level of the free reserves in the With Profits Fund is managed with the primary objectives of enabling a relatively unconstrained investment policy, providing the capital backing necessary for smoothing, and to finance new business growth.
- (e) (i) The level of discretionary benefits allocated to conventional with-profit policyholders is determined using asset share methodology based upon actual With Profits Fund investment returns and expenses with adjustments, where appropriate, to reflect taxation, mortality charges and cost of guarantees. The tax associated with shareholders' transfers is charged to the Estate of the With-Profits Fund as prescribed by the 1997 Restructuring Scheme.

In the case of stakeholder pensions contracts, however, asset shares represent the accumulation of the invested premiums allowing for the actual investment performance, surrender payments and the explicit annual management charge (set at an equivalent level to the charge for unit-linked funds). An allowance of 0.25% of the value of the stakeholder with-profits fund will be deducted from asset shares and directed into a "smoothing" account each year. This account builds up over time and allows the Company to operate the crucial features of with-profits investment, i.e. smoothing out the peaks and troughs in the values of underlying assets and providing the guarantees on retirement and death. The 0.25% remains within the Stakeholder Fund and therefore for the sole benefit of the stakeholder with-profits investors.

For all unitised with-profits contracts asset shares represent the accumulation, allowing for the actual investment performance with adjustments to reflect taxation, of premiums received less the explicit charges or deductions made under the contract (including an annual management charge set at an equivalent level to the charge for unit-linked funds).

Final bonus policy is framed with the objective of providing maturity payments which represent 100 per cent of asset shares in the long term, although, in order to provide an element of stability in the returns to policyholders, smoothing is applied.

The final bonus scale derived for maturities is also applied to claims arising by death.

- (ii) Our aim in normal circumstances has been to smooth changes in actual policy payouts, limiting the change from year to year to around 15 per cent maximum. In the normal course of events, one would expect maturity payouts to lie in the range 90 to 110 per cent of asset shares. There is likely to be a lower degree of smoothing within the stakeholder pensions fund at least in the early years until the smoothing account has begun to build up, and this may lead to policy payouts from year to year changing by up to 20 per cent instead of 15 per cent in normal circumstances.

Changes in bonuses are not usually made more than twice a year and changes in regular bonus can be expected to be gradual. For single premium business however, smoothed claim values will in future be determined on a more regular basis to reflect increased stock-market volatility.

- (iii) Profits are allocated to policyholders in the form of bonus additions to the guaranteed benefits in two ways: regular bonuses and final bonuses.

Regular bonuses are declared and added each year. Once added they become part of the benefits payable under the terms of the contract

Final bonus where applicable is payable until further notice on all cancellations of units in the unitised with-profits funds and on all claims arising on death, maturity or retirement under the terms of the contract, for other with-profits policies. An allowance is made for final bonus where appropriate on a claim arising on surrender of the latter policies. Final bonus is currently expressed as a percentage addition to the guaranteed benefits, including previously declared bonuses.

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In the past, special bonuses have been declared on certain life assurance policies. These bonuses represented a consolidation of part of the final bonus otherwise payable on death and maturity claims.

Regular bonus declarations take into account the rates, which we expect to be able to maintain over the terms of both existing and new policies on the basis of current economic conditions. For this purpose, account is taken of the premium rates charged, the expected future experience, particularly with regard to future investment returns, and the financial resources of the Company. Changes in regular bonus rates are required from time to time as both recent and expected future experience change. Such changes are, however, made over a period of time in order to provide a degree of smoothing to the build up of guaranteed benefits. Final bonuses arise mainly from capital appreciation of equity shares and property and so are reviewed from time to time in the light of prevailing financial conditions.

Regular bonus rates are set at a level that permits an appropriate Final bonus margin to emerge.

In the case of contracts with options, the final bonus rate is determined by comparing the asset share with the value of the principal benefit under the contract. The same final bonus rate is applied whatever the option selected by the policyholder.

- (iv) Fairness of treatment between investors holding policies issued at different times is achieved by assessing maturity and surrender payments having regard to the results of asset share calculations.

Where investments are in the unitised with-profits funds, fairness of treatment on cancellation of units may occasionally require the payment of a value less than the quoted bid value of units or, where final bonus is currently applicable, a value less than the quoted bid value of units increased by the application of the current final bonus scale. This is achieved by the application of a reduction factor, known as a Market Value Reduction (MVR), to the quoted bid value of units or, in the latter case, to the quoted bid value of units plus final bonus. In deciding whether to apply a MVR, we may consider each encashment on a case by case basis.

The investment performance of the With Profits Fund during the period of investment is compared with the return already credited to the policy by means of increase in unit prices and by the application of the final bonus scale. Current practice is only to consider applying a MVR when the investment performance of the with-profits fund is less than the return already credited.

For investments made within five years of cancellation, the Company intends to provide less smoothing and potentially take full account of any shortfall between the bid value of units plus final bonus and the market value of assets. For longer periods of investment we would apply a gradually increasing smoothing benefit.

For stakeholder pensions policies invested in the stakeholder with-profits fund, a MVR is also more likely to be applied on a more frequent basis than under the main unitised with-profits fund. This is because the stakeholder with-profits fund stands on its own and must be able to support itself without assistance from the Company's free reserves. In the early years of stakeholder pensions business, the smoothing account described above will take time to build up and so there will be less "free assets" available to smooth out the peaks and troughs in market values. It is therefore more likely to be necessary to apply a MVR in order to protect the interests of the remaining policyholders in the stakeholder fund.

More frequent application of MVRs or a change in the smoothing policy outlined above could be expected if we experience a prolonged period of depressed markets, a heavy incidence of withdrawals from the fund, or the occurrence of substantial business losses in the fund.

- (v) Any costs associated with Personal Pension Compensation payments, including the associated expenses and levies are currently charged to the free reserves. Costs associated with the exercise of guaranteed annuity options are met from free reserves.

The Company has announced its intention that payments on with profit mortgage endowment policies will, if necessary, be topped up at maturity where there is a shortfall between the claim value and the mortgage originally targeted, provided that future investment returns between 1 January 2000 and the date of maturity average no less than 6% p.a. net and that such payments can be met from future investment earnings on the free reserves within its life fund. The cost of such top up payments will be charged to the Estate. In such cases, the maturity payment may represent more than 100% of asset shares.

Before the mortgage endowment shortfall announcement was made a number of endowment policies had been taken out with the intention of eliminating a possible shortfall at maturity. Following the

IPRU (INS) Appendix 9.4**Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31st December 2003**

announcement these policies might be considered unnecessary and the Company offered policyholders the option of a full refund of premiums or an additional 10% payment at maturity. In such cases the total maturity payment will represent more than 100% of asset share.

Final bonus policy is not subject to frequent changes but the Directors reserve the right to alter the conditions for the payment of final bonuses or to cease paying final bonuses at any time without notice.

- (f) The amount available for distribution amongst with-profits policyholders and shareholders is determined from time to time by the Directors on the advice of the Actuary. The proportion of profits distributed to shareholders is limited by the 1997 Restructuring Scheme and subsequent developments (see 14(1)).

- 14 (3)** Asset shares are calculated for sample policies issued at different times in the past. Separate calculations are carried out for each of the main categories of with-profits contracts.

Final bonus scales are constructed, based on the sample policies, to provide policy payouts which are consistent with the aims described in 14(2) above. Revised final bonus scales are determined at the beginning of each calendar year based on financial conditions at that time and the anticipated investment performance during the year. These scales are monitored during the year and may be changed during the year in the event of significant stock-market movements.

In the case of unitised with profit contracts, MVR's are regularly reviewed during the year having regard to the performance of the With Profits Fund and the level of withdrawals.

- 15** (i) The regular bonuses declared at 31 December 2003 were as follows:

Assurances United Kingdom and Minor Sterling	Whole Life with full profits %	Endowment Assurances with-profits %	Approved Pension Business * %
Closed series, simple on basic benefit	16.00	13.00	18.00
Current series, compound on basic benefit	0.00	0.00	0.00
on existing bonus	0.50	0.50	0.00

* Whole Life policies receive 21.00%.

- (ii) **Immediate Annuities**

For pensions annuities a bonus of 3.00% applied as an increase to the annual annuity from the next policy anniversary from February 2004.

- (iii) **Deferred Annuities not yet vested and cash benefit schemes**

United Kingdom and Minor Sterling:

Pension Security and self-employed deferred annuity policies taken out under Section 226 of the Income and Corporation Taxes Act 1970 and exempt approved deferred annuities and cash benefits:		
	%	
Closed series, Scottish Union, simple	18.00	on pension
Current series, compound on basic benefit	0.00	
on existing bonus	0.00	

10% Plan policies		
	%	
Closed series, simple not exempt approved	8.00	on sum insured or pension
Current series, compound on basic benefit	0.00	
on existing bonus	0.00	

IPRU (INS) Appendix 9.4**Valuation Report Prepared by the Appointed Actuary**Name of Company **Norwich Union Life & Pensions Limited**Financial year ended **31st December 2003****(iv) Cash bonuses and bonuses not based on the sum insured****United Kingdom and Jersey:**

For unitised with-profit contracts, the following rates of bonus are added to the unit value on a daily basis until further notice.

These rates apply to directly written business, and to the quota share reinsurance received from CGNU Life Assurance, Norwich Union Life (RBS) and Norwich Union International Ltd.

Type of contract	Rate %
Directly written UK Life contracts (including investment bonds)	2.50
Reinsured UK Life contracts in:	
(i) CGNU	
(a) Implicitly charged	
– Loyalty Fund	3.00
– Income Fund – other than Bond 2000	3.25
– Income Fund – Bond 2000	2.75
– Other business	2.50
(b) Explicitly charged	
– Life	4.25
– Income fund	5.00
(ii) NUL (RBS)	
– Life (Implicit charge)	3.25
– Life (Implicit charge – income fund)	3.50
– Life (Explicit charge)	4.25
(iii) NUIL	
– Bonds	5.00
Directly written UK Pension contracts	4.00
Reinsured UK Pension contracts:	
– Implicitly charged	3.00
– Explicitly charged	4.00
– Stakeholder Fund	3.50
UK ISA contracts	3.00
Jersey Investment Plan	4.00

Belgium:

A bonus of 0% of the average surrender value during 2003 applicable to policies with sums insured both between the equivalent of BFRs300,000 to BFRs599,999 and over the equivalent of BFRs599,999.

16 (i) Interim Bonuses

These are payable on claims arising after the policy anniversary but before the next declaration date. The rates of interim bonus are usually stated on each 31 December declaration date to be the same as the declared rate, but these are not guaranteed to apply throughout the year and the Directors have power to declare revised interim bonuses part way through the year.

(ii) Final Bonuses

For most categories of with-profits business, bonuses are payable in the event of a claim. In general these are not guaranteed to apply throughout the calendar year, and the Directors have power to declare revised scales of final bonus from a date part way through the year.

The rates of final bonus are as follows:

United Kingdom and Minor Sterling**Conventional Contracts:**

A final bonus to be payable from 1 January 2004 until further notice on claims by death (except deferred annuity and cash benefit schemes) or maturity calculated upon the sum insured and varying according to the year in which the policy was taken out. There are separate scales for regular premium and single

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Norwich Union Life & Pensions Limited

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31st December 2003

premium approved pensions business.

Specimen bonuses are as follows:

Policy first participating bonuses	Bonus per thousand		
	Ordinary Business £	Approved Pensions Business	
		Regular Premium £	Single Premium £
2000	-	15	0
1995	0	35	190
1990	80	55	0
1985	140	0	450
1980	660	530	2310
1975	2010	2605	12945
1970	4415	6010	19645
1965	6660	8135	21770
1960	8624	10260	23895
1955	10874	12385	26020
1950	13124	14510	28145
1945	15374	16635	30270
1940	17624	18760	32395
1936 and earlier	19424	20460	34095

Unitised Contracts

A final bonus from 1 January 2004 until further notice, based on the unit value and payable on a claim provided the contract has been in force for at least one year at the date of the claim. Bonus rates are as follows:

Money Invested in Year	Savings Business %	Pensions Business and Jersey Investment Plan %	Group Defined Benefits %	ISA Contracts % of SA & Bonus
2003	3	3	3	3
2002	0	0	0	0
2001	0	0	0	0
2000	0	0	0	0
1999	0	0	0	0
1998	0	0	0	-
1997	0	0	0	-
1996	0	0	0	-
1995	7	7	1	-
1994	3	3	0	-
1993	7	8	0	-
1992	14	16	3	-
1991	8	9	0	-
1990	1	0	0	-
1989	0	0	0	-
1988	-	0	-	-
1987	-	4	-	-

These rates apply also to the quota share reinsurance received.

Immediate Annuities

A final bonus rate of 3%, 1% and 0% of the annual annuity payable for the policy year commencing from February 2004 to January 2005 for business written in 2003, 2002 and pre 2002 respectively.

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Norwich Union Life & Pensions Limited

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31st December 2003**(iii) Other Bonus****United Kingdom and Minor Sterling**

With profits deferred annuities and cash benefit master policies effected in conjunction with approved funds or schemes which are still premium paying, received the following bonuses:

- (i) A periodic review bonus on the policy anniversary as a percentage of all premiums paid for members not yet retired;
- (ii) For members reaching retirement date a maturity bonus of a percentage of the retirement benefits.

The present bonus rates, which depend upon premium rate series, are:

	Periodic Review Bonus (%)	Maturity Bonus (%)
Premium rates pre 2000	0	0
Premium rates issued from 2000	0	0

17 &

18 Forms 46 and 47 follow for Global business in the Ordinary Long Term Fund.

19 (1) Forms 48 and 49 follow.

19(2),

(3)&(4) The information is included in the IPRU(INS) Rule 9.29 statement on derivatives.

20 Forms 51 to 55 follow. No Form 56 is needed as there is no index linked investment liability in respect of the business reported in Form 54.

21 (1) Form 57 follows.

21 (2) In accordance with Rule 5.11(7), a prudent adjustment, excluding that part of the yield estimated to represent compensation for the risk that the income from the asset might not be maintained or that capital repayments might not be received as they fall due, was made to the yield on assets other than equity shares and land.

This adjustment took account of:

- (i) The historic experience of bad debts for each of the major fixed interest asset classes
- (ii) Market margins of gross yield over the yields of risk-free investments of a similar term in the same currency, where available
- (iii) The reasonableness of the net of adjustment yields over the yields of risk-free investments of a similar term in the same currency, taking account of the points above
- (iv) The need to take a prudent view of the above.

The adjustment made is expressed as a deduction from the expected yield and varies by type of asset as follows:

Type of Asset	Deduction from yield
Deposits	0.10%
Approved fixed interest securities	0.00%
Other fixed interest securities	0.28%
Loans secured by mortgages	0.50%

21 (3) In accordance with rule 5.11 (7), adjustments to yields to exclude that part of the yield from each category of asset that is needed to compensate for the risk that the aggregate income from that category of asset, taking one year with another, might not be maintained, was made for equity shares and land.

For equity shares, the yields on individual stocks were restricted to be not more than the yield on the 15 year FTA Gilt Index plus 2%.

For land, the yield on individual properties was restricted similarly to the 15 year FTA Gilt Index plus 3%.

22,23 Forms 58 and 60 follow. Form 61 is not applicable.

Form 93 has also been included in the Return. Forms 91, 92 and 94 are not required.

Returns under the Accounts and Statements Rules

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Financial year ended **31st December 2003**

M N Urmston
Appointed Actuary

26 March 2004

Long term insurance business : Summary of changes in ordinary long term businessName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Non-linked

Financial year ended **31st December 2003**

		Company registration number		GL/UK/CM		Period ended			Units	UK/OS	NL/LN
						day	month	year			
		R46	3253947	GL	31	12	2003	£000	UK	NL	
		Life assurance and general annuity		Pensions business		Permanent health		Other business			
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums		
		1	2	3	4	5	6	7	8		
In force at beginning of year	11	2302832	477593	1002840	171597	438005	38549	3544	1434		
New business and increases	12	364998	61995	26822	11715	167469	52266		7		
Net transfers and other alterations 'on'	13	1230	2242	4366	1793	6272	2158	3	8		
Total 'on' (12+13)	19	366228	64237	31188	13508	173741	54424	3	15		
Deaths	21	11907	2421	3457	273	137	60	6			
Other insured events	22	397	136			409	107				
Maturities	23	56917	21010	15733	2831	31	1				
Surrenders	24	38389	14713	4645	1350	51	66	260	114		
Forfeitures	25	104317	23714	1939	334	56773	16017				
Conversions to paid-up policies for reduced benefits	26		669		16670		34		5		
Net transfers, expiries and other alterations 'off'	27	113470	17652	7392	6868	1504	366	1	10		
Total 'off' (21 to 27)	29	325397	80315	33166	28326	58905	16651	267	129		
In force at end of year (11+19-29)	39	2343663	461515	1000862	156779	552841	76322	3280	1320		

Long term insurance business : Summary of changes in ordinary long term businessName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Linked

Financial year ended **31st December 2003**

		Company registration number		GL/UK/CM		Period ended			Units	UK/OS	NL/LN
						day	month	year			
		R46	3253947	GL	31	12	2003	£000	UK	LN	
		Life assurance and general annuity		Pensions business		Permanent health		Other business			
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums		
		1	2	3	4	5	6	7	8		
In force at beginning of year	11	188396	37237	374052	239429			1887	648		
New business and increases	12	37775	315	95985	124968				6		
Net transfers and other alterations 'on'	13	90	26	7267	5499				2		
Total 'on' (12+13)	19	37865	341	103252	130467				8		
Deaths	21	2057	103	543	8146			2	1		
Other insured events	22	42	25		15						
Maturities	23	1102	578	2216	419						
Surrenders	24	7635	2508	2207	1156			167	65		
Forfeitures	25	19	8								
Conversions to paid-up policies for reduced benefits	26		305		25090						
Net transfers, expiries and other alterations 'off'	27	1035	244	8813	26090			3	7		
Total 'off' (21 to 27)	29	11890	3771	13779	60916			172	73		
In force at end of year (11+19-29)	39	214371	33807	463525	308980			1715	583		

Long term insurance business : Summary of changes in ordinary long term businessName of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Non-linked

Financial year ended **31st December 2003**

		Company registration number		GL/UK/CM		Period ended			Units	UK/OS	NL/LN
						day	month	year			
		R46	3253947	GL		31	12	2003	£000	OS	NL
		Life assurance and general annuity		Pensions business		Permanent health		Other business			
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums		
		1	2	3	4	5	6	7	8		
In force at beginning of year	11	169176	45081			5446	124				
New business and increases	12	7470	2497			2658	889				
Net transfers and other alterations 'on'	13	434	211			73	32				
Total 'on' (12+13)	19	7904	2708			2731	921				
Deaths	21	124	64			3					
Other insured events	22	8	2			7	1				
Maturities	23	1080	769			2					
Surrenders	24	981	970								
Forfeitures	25	1800	396			625	45				
Conversions to paid-up policies for reduced benefits	26		1725								
Net transfers, expiries and other alterations 'off'	27	504	597								
Total 'off' (21 to 27)	29	4497	4523			637	46				
In force at end of year (11+19-29)	39	172583	43266			7540	999				

Long term insurance business : Summary of changes in ordinary long term businessName of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Linked

Financial year ended **31st December 2003**

		Company registration number		GL/UK/CM		Period ended			Units	UK/OS	NL/LN
		R46	3253947	GL		31	12	2003	£000	OS	LN
		Life assurance and general annuity		Pensions business		Permanent health		Other business			
		No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums	No of contracts	Annual premiums		
		1	2	3	4	5	6	7	8		
In force at beginning of year	11	3949	5207								
New business and increases	12	2068	3904								
Net transfers and other alterations 'on'	13	281	192								
Total 'on' (12+13)	19	2349	4096								
Deaths	21	5	3								
Other insured events	22										
Maturities	23	7	2								
Surrenders	24	56	41								
Forfeitures	25	4									
Conversions to paid-up policies for reduced benefits	26		1011								
Net transfers, expiries and other alterations 'off'	27	363	285								
Total 'off' (21 to 27)	29	435	1342								
In force at end of year (11+19-29)	39	5863	7961								

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003	Company registration number						
		GL/UK/CM	Period ended			Units		
			day	month	year			
		R47	3253947	GL	31	12	2003	£000
Type of insurance	Single premium contracts			Regular premium contracts				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
UK DIRECT WRITTEN INSURANCE BUSINESS								
Life Assurance & General Annuity Insurance Business								
Accumulating With-Profits Policies								
Whole Life Insurance	2	35						
Whole Life Assurance (Increments)		262			78			
Endowment Insurance				67	57			
Sub total: Accumulating With-Profits Policies	2	297		67	135			
Non-Linked Non-Profit Policies								
Term Assurance	32	22	681	28	32	3916		
Term Assurance (Increments)						4624		
Group Temporary Insurance (Increments)						13		
Immediate annuity	56	560	37 pa					
L&E Creditor(Group Life)-SP	4	9996	1026305					
L&E Creditor(Group Life)-RSP		19195	708284					
NU Creditor(Group Life)-SP	7	23558	2990169					
NU Creditor(Group Life)-RSP	2							
Sub total: Non-Linked Non-Profit Policies	101	53331	4725439 37 pa	28	32	8553		

Financial year ended **31st December 2003**

Type of insurance	Single premium contracts			Regular premium contracts		
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit
1	2	3	4	5	6	7
Other Linked Contracts						
Whole Life Assurance (Increments)		692			160	
Endowment Insurance				77	64	
Sub total: Other Linked Contracts		692		77	224	
Total: Life Assurance & General Annuity Insurance Business	103	54320	4725439 37 pa	172	391	8553

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended 31st December 2003		Company registration number		GL/UK/CM	Period ended			Units
					day	month	year	
		R47	3253947	GL	31	12	2003	£000
Type of insurance	Single premium contracts			Regular premium contracts				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
Pension Insurance Business								
Accumulating With-Profits Policies								
Pure Endowment Insurance	20	1470		7	280			
Pure Endowment Insurance (Increments)		25032						
Group Pure Endowment Insurance	215	118866		947	3119			
Group Pure Endowment Insurance (Increments)		19848			1093			
Personal Pension 98 Series	17	3252		36	30			
Personal Pension 98 Series (Increments)		1562			484			
Personal Pension (GPPP)	4	213		473	1512			
Personal Pension (GPPP Increments)		376						
Personal Pension 98 series (GPPP)	126	5075		1274	1322			
Personal Pension 98 series (GPPP Increments)		1490			1830			
NU GPPP 2000 Series	27	98		19	35			
NU GPPP 2000 Series (Increments)		47			61			
Sub total: Accumulating With-Profits Policies	409	177329		2756	9766			
Non-Linked With-Profits Policies								
Pure Endowment Insurance	566	9846	13651	83	1059		7193	
Pure Endowment Insurance (Increments)		3675	3922		84		2262	
Deferred Annuity		12	1 pa	2	4		4 pa	

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003			Company registration number		GL/UK/CM		Period ended			Units	
				R47	3253947		GL	31	12	2003	£000	
Type of insurance	Single premium contracts			Regular premium contracts								
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums		Sums assured, annuities per annum or other measures of benefit					
1	2	3	4	5	6		7					
Deferred Annuity (Increments)		63	7 pa								64 pa	
With Profit Annuity	240	12405	772 pa									
Group Pure Endowment Insurance		7	16									
Group Pure Endowment Insurance (Increments)						45					859	
Sub total: Non-Linked With-Profits Policies	806	26008	17589	85	1192		10314					
Non-Linked Non-Profit Policies			780 pa				68 pa					
Pure Endowment Insurance	19	315	315									
Pure Endowment Insurance (Increments)		26	93				16					
Term Insurance				11	16		2414					
Group temporary Insurance					1		3299					
Deferred Annuity (Increments)			5 pa									
Annuity In Payment	20535	557841	33086 pa									
Annuity In Payment (Increments)		1549	79 pa									
Reversionary Annuity					4		37 pa					
Sub total: Non-Linked Non-Profit Policies	20554	559731	408	11	21		5729					
Index Linked Contracts			33170 pa				37 pa					
Annuity in Payment	343	13840	542 pa									

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003	Company registration number		GL/UK/CM	Period ended			Units
					day	month	year	
		R47	3253947	GL	31	12	2003	£000
Type of insurance		Single premium contracts			Regular premium contracts			
		No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums		Sums assured, annuities per annum or other measures of benefit
1		2	3	4	5	6		7
Sub total: Index Linked Contracts		343	13840	542 pa				
Other Linked Contracts								
Pure Endowment Insurance		12	1823		3	182		
Pure Endowment Insurance (Increments)			18603			24		
Group Pure Endowment Insurance		57	29865		534	1838		
Group Pure Endowment Insurance (Increments)			20513			348		
Personal Pension 98 Series		17	10183		80	70		
Personal Pension 98 Series (Increments)			5746			1531		
Personal Pension (GPPP)		9	385		802	2203		
Personal Pension (GPPP Increments)			338					
Personal Pension 98 Series (GPPP)		279	13091		3417	5523		
Personal Pension 98 Series (GPPP Increments)			3694			5758		
NU GPPP 2000 Series		209	1205		130	399		
NU GPPP 2000 Series (Increments)			48			471		
Sub total: Other Linked Contracts		583	105494		4966	18347		
Total: Pension Insurance Business		22695	882402	17997 34492 pa	7818	29326		16043 105 pa

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003	Company registration number		GL/UK/CM	Period ended			Units
		R47	3253947		day	month	year	
Type of insurance		Single premium contracts			Regular premium contracts			
		No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit	
1		2	3	4	5	6	7	
Permanent Health Insurance Business								
Non-Linked Non-Profit Policies								
Permanent Health Assurance					22032	5928	202133	
Group Permanent Health assurance					272	3143	297892	
L&E Creditor Life (Group Disability) - SP			41048	151274				
NU Creditor Life (Group Disability) - SP			7933	45002				
Long Term Care Future Assured		480	7708		1029	1215		
Long Term Care Future Assured (Increments)			9					
Sub total: Non-Linked Non-Profit Policies		480	56698	196276	23333	10286	500025	
Total: Permanent Health Insurance Business		480	56698	196276	23333	10286	500025	

Long term insurance business : Analysis of new ordinary long term businessName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Company
registration
number

GL/UK/CM

Period ended

day month year

Units

	R47	3253947	GL	31	12	2003	£000
Type of insurance	Single premium contracts			Regular premium contracts			
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit	
1	2	3	4	5	6	7	
Other Insurance Business							
Accumulating With-Profits Policies							
ISA's (Increments)		59			7		
Sub total: Accumulating With-Profits Policies		59			7		
Other Linked Contracts							
ISA's (Increments)		28			6		
Sub total: Other Linked Contracts		28			6		
Total: Other Insurance Business		87			13		
Total: UK Direct Written Insurance Business	23278	993507	4939712 34529 pa	31323	40016	524621 105 pa	

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Type of insurance	Company registration number			GL/UK/CM			Period ended			Units
	R47			3253947			day	month	year	
				GL			31	12	2003	£000
1	Single premium contracts			Regular premium contracts						
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit				
	2	3	4	5	6	7				
UK REINSURANCE ACCEPTED										
Life Assurance & General Annuity Insurance Business										
Accumulating With-Profits Policies										
NU Bond		14487	14487							
NU Bond Level		6718	6718							
NU Bond Step Down		4430	4430							
NU Bond 2000		4756	4756							
NU Homemaker Plus					10					
NU Flexibond (LTC)		482	482							
Joint Venture Bond	11049	28366	28366							
Sub total: Accumulating With-Profits Policies	11049	59239	59239		10					
Non-Linked Non-Profit Policies										
Term Level				181365	22295	2632772				
Mortgage Protection				172399	39523	2119169				
Sub total: Non-Linked Non-Profit Policies				353764	61818	4751941				
Other Linked Contracts										
NU Bond	15930	321102	332113							
NU Bond Level	8987	175960	175960							
NU Bond Step Down	8732	304159	304159							

Financial year ended **31st December 2003**

Type of insurance	Single premium contracts			Regular premium contracts		
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit
1	2	3	4	5	6	7
NU Bond 2000	3758	77648	80644			
NU Homemaker Plus				125	91	6074
NU Flexibond (LTC)	166					
Sub total: Other Linked Contracts	37573	878869	892876	125	91	6074
Total: Life Assurance & General Annuity Insurance Business	48622	938108	952115	353889	61919	4758015

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003							
		Company registration number	GL/UK/CM	Period ended			Units	
				day	month	year		
		R47	3253947	GL	31	12	2003	£000
Type of insurance	Single premium contracts			Regular premium contracts				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
Pension Insurance Business								
Accumulating With-Profits Policies								
NU Personal Pension Scheme		5	5		59			
NU Personal Pension Scheme Additional		15	15					
NU Your Pension	491	404	404	2518	421			
NU Your Pension Additional		1202	1202					
NU Your Pension Select	16	4	4	159	14			
NU Your Pension Select Additional		32	32					
NU Optimiser Personal Pension		15	15		16			
NU Optimiser Personal Pension Additional		58	58					
NU Executive & Directors Personal Pension		267	267		117			
NU Free Standing AVC Plan		12	12		2			
NU Free Standing AVC Plan Additional		2	2					
NU Personal Transfer Plan		720	720					
NU Self Invested Personal Pension		1586	1586					
NU Self Invested Personal Pension Additional		89	89					
NU Group Pension Investment Bond		347	347					
NU Designer Personal Pension		520	520		796			
NU Designer Personal Pension Additional		423	423					
Stakeholder NU Your Pension	29	6856	6856	111	1860			

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003							
		Company registration number	GL/UK/CM	Period ended			Units	
				day	month	year		
		R47	3253947	GL	31	12	2003	£000
Type of insurance	Single premium contracts			Regular premium contracts				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
Stakeholder NU Your Pension Additional		4646	4646					
NU Your Pension Select (Post 6/4/01)	7	1411	1411	26	497			
NU Your Pension Select (Post 6/4/01) Additional		1310	1310					
Stakeholder NU Designer Personal Pension		265	265		236			
Stakeholder NU Designer Personal Pension Additional		150	150					
NU Group AVC	1619	164	164	779	75			
NU Variable Money Purchase Plan	1842	163	163	9956	457			
Sub total: Accumulating With-Profits Policies	4004	20666	20666	13549	4550			
Other Linked Contracts								
Personal Pension Scheme	3	293	293	1125	1942			
Personal Pension Scheme Additional		228	228					
NU Executive & Directors Personal Pension	62	9185	9185	1001	8428	2896		
NU Free Standing AVC Plan	19	1279	1279	123	493			
NU Free Standing AVC Plan Additional		125	125					
NU Personal Transfer Plan	485	15719	15719					
NU Self Invested Personal Pension	1301	173446	173446					
NU Self Invested Personal Pension Additional		4528	4528					
NU Group Pension Investment Bond	188	21098	21098					
NU Designer Personal Pension	7836	31911	31911	13919	35346			

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003							
		Company registration number	GL/UK/CM	Period ended			Units	
				day	month	year		
		R47	3253947	GL	31	12	2003	£000
Type of insurance	Single premium contracts			Regular premium contracts				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
NU Designer Personal Pension Additional		27004	27004					
Stakeholder NU Your Pension	14007	308833	308833	27475	39013			
Stakeholder NU Your Pension Additional		50548	50548					
NU Your Pension Select (Post 6/4/01)	3491	138956	138956	8586	19786			
NU Your Pension Select (Post 6/4/01) Additional		22462	22462					
Stakeholder NU Designer Personal Pension	6756	11599	11599	5557	11887			
Stakeholder NU Designer Personal Pension Additional		10336	10336					
NU Group AVC		7007	7007		1823			
NU Variable Money Purchase Plan		14821	14821		20851			
Sub total: Other Linked Contracts	34148	849378	849378	57786	139569	2896		
Total: Pension Insurance Business	38152	870044	870044	71335	144119	2896		

Financial year ended **31st December 2003**

	Company registration number	GL/UK/CM	Period ended			Units
			day	month	year	
R47	3253947	GL	31	12	2003	£000

Type of insurance	Single premium contracts			Regular premium contracts		
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit
1	2	3	4	5	6	7
Permanent Health Insurance Business						
Non-Linked Non-Profit Policies						
NU Your Pension Protector				2733	219	447
Critical Illness Level				33649	9537	539988
Critical Illness Decreasing				107546	35367	1429254
Sub total: Non-Linked Non-Profit Policies				143928	45123	1969689
Total: Permanent Health Insurance Business				143928	45123	1969689
Total: UK Reinsurance Accepted	86774	1808152	1822159	569152	251161	6730600

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended 31st December 2003		Company registration number		GL/UK/CM	Period ended			Units
		R47	3253947		day	month	year	
						31	12	2003
Type of insurance	Single premium contracts			Regular premium contracts				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
OVERSEAS DIRECT WRITTEN INSURANCE BUSINESS								
Life Assurance & General Annuity Insurance Business								
Accumulating With-Profits Policies								
Pure endowment Insurance	1	280		1	125			
Pure endowment Insurance (Increments)		2375						
Group Pure Endowment Insurance	5	21		38	83			
Group Pure Endowment Insurance (Increments)		46						
Personal Pension 98 Series	13	789		46	37			
Personal Pension 98 Series (Increments)		290			64			
Personal Pension (GPPP)		31		42	102			
Personal Pension (GPPP Increments)		26						
Personal Pension 98 Series (GPPP)		341		38	40			
Personal Pension 98 Series (GPPP Increments)		27			116			
NU Designer Personal Pension	18	92		124	202			
NU Designer Personal Pension (Increments)		209			91			
Sub total: Accumulating With-Profits Policies	37	4527		289	860			
Non-Linked With-Profits Policies								
Whole Life Assurance		12	38			73		
Pure Endowments Insurance	2	28	31	75	276	4899		

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003	Company registration number							GL/UK/CM	Period ended			Units
										day	month	year	
		R47	3253947	GL	31	12	2003	£000					
Type of insurance		Single premium contracts			Regular premium contracts								
		No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit						
1	2	3	4	5	6	7							
Pure Endowment Insurance (Increments)		122	184		25	420							
Group Pure Endowment Insurance		3			772	18344							
Group Pure Endowment Insurance (Increments)		100	218										
Reversionary Annuity					1	10 pa							
Sub total: Non-Linked With-Profits Policies	2	265	471	75	1074	23736							
Non-Linked Non-Profit Policies						10 pa							
Pure endowment Insurance	2	6	4										
Term Assurance				9	20	2744							
Term Assurance (Increments)						423							
Immediate Annuity	413	15641	973 pa										
Immediate Annuity (Increments)		16	1 pa										
Group Term assurance					2	96							
Sub total: Non-Linked Non-Profit Policies	415	15663	4 974 pa	9	22	3263							
Index Linked Contracts													
Immediate Annuity	4	281	12 pa										
Sub total: Index Linked Contracts	4	281	12 pa										

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003	Company registration number		GL/UK/CM	Period ended			Units
				day	month	year		
		R47	3253947	GL	31	12	2003	£000
Type of insurance	Single premium contracts			Regular premium contracts				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
Other Linked Contracts								
Pure Endowment Insurance	2	34			28			
Pure Endowment Insurance (Increments)		285						
Group Pure Endowment Insurance	1	6		8	41			
Group Pure Endowment Insurance (Increments)		45						
Personal Pension 98 Series	20	272		74	86			
Personal Pension 98 Series (Increments)		577			78			
Personal Pension (GPPP)		3			11			
Personal Pension 98 Series (GPPP)	6	113		60	87			
Personal Pension 98 Series (GPPP Increments)		146			67			
NU Designer Personal Pension	21	288		854	1763			
NU Designer Personal Pension (Increments)		1693			399			
Sub total: Other Linked Contracts	50	3462		996	2560			
Total: Life Assurance & General Annuity Insurance Business	508	24198	475 986 pa	1369	4516		26999 10 pa	
Total: Overseas Direct Written Insurance Business	508	24198	475 986 pa	1369	4516		26999 10 pa	

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended 31st December 2003		Company registration number		GL/UK/CM	Period ended			Units
					day	month	year	
					R47	3253947	GL	
Type of insurance	Single premium contracts			Regular premium contracts				
	No of contracts	Premiums	Sums assured, annuities per annum or other measures of benefit	No of contracts	Annual premiums	Sums assured, annuities per annum or other measures of benefit		
1	2	3	4	5	6	7		
OVERSEAS REINSURANCE ACCEPTED								
Life Assurance & General Annuity Insurance Business								
Accumulating With-Profits Policies								
NU Optimiser Personal Pension		163	163		76			
NU Optimiser Personal Pension Additional		31	31					
NU International Investment Plan		345	345		1			
NU International Investment Plan Additional		53	53					
NU Self Invested Personal Pension		53	53					
NU Self Invested Personal Pension Additional		6	6					
NU Group Pension Investment Bond		13	13					
NU Executive & Directors Personal Pension		24	24		39			
NU International Bond	694	7631	7631					
Sub total: Accumulating With-Profits Policies	694	8319	8319		116			
Non-Linked Non-Profit Policies								
Term Level				1980	381	37713		
Mortgage Protection				4012	942	74521		
Sub total: Non-Linked Non-Profit Policies				5992	1323	112234		

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Company
registration
number

GL/UK/CM

Period ended

day month year

Units

R47	3253947	GL	31	12	2003	£000
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Type of insurance 1	Single premium contracts			Regular premium contracts		
	No of contracts 2	Premiums 3	Sums assured, annuities per annum or other measures of benefit 4	No of contracts 5	Annual premiums 6	Sums assured, annuities per annum or other measures of benefit 7
Other Linked Contracts						
NU Optimiser Personal Pension	116	3152	3152	822	1376	
NU Optimiser Personal Pension additional		275	275			
NU International Investment Plan	62	66	66	10	9	
NU Self Invested Personal Pension	17	1213	1213			
NU Self Invested Personal Pension additional		2	2			
NU Group Pension Investment Bond	1					
NU Executive & Directors Personal Pension		295	295	358	655	145
Sub total: Other Linked Contracts	196	5003	5003	1190	2040	145
Total: Life Assurance & General Annuity Insurance Business	890	13322	13322	7182	3479	112379

Long term insurance business : Analysis of new ordinary long term business

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Financial year ended	31st December 2003			Company registration number		GL/UK/CM	Period ended			Units
							day	month	year	

Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefitsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R48	3253947	GL	31	12	2003	£000	10
Type of asset			Value of admissible assets as shown on Form 13 1		Expected income from admissible assets 2		Yield % 3		
Land and buildings			11	3291220		219918		6.59	
Fixed interest securities	Approved securities		12	8243820		411483		4.74	
	Other		13	5703406		318548		5.47	
Variable interest and variable yield securities (excluding items shown at line 16)	Approved securities		14	33695		875		2.22	
	Other		15	48854		1867		3.82	
Equity shares and holdings in collective investment schemes			16	8849899		331613		3.75	
Loans secured by mortgages			17	546		60		10.94	
All other assets	Producing income		18	1768407		103007		5.82	
	Not producing income		19	524967					
Total (11 to 19)			29	28464814		1387371		4.77	

Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefitsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **With Profit.**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R48	3253947	GL	31	12	2003	£000	90
Type of asset			Value of admissible assets as shown on Form 13 1		Expected income from admissible assets 2		Yield % 3		
Land and buildings			11	3291220		219918		6.59	
Fixed interest securities	Approved securities		12	7745475		382848		4.74	
	Other		13	5109959		287253		5.56	
Variable interest and variable yield securities (excluding items shown at line 16)	Approved securities		14	11869		266		2.17	
	Other		15	48854		1867		3.82	
Equity shares and holdings in collective investment schemes			16	8814243		330863		3.75	
Loans secured by mortgages			17						
All other assets	Producing income		18	1043538		63618		6.11	
	Not producing income		19	396012					
Total (11 to 19)			29	26461170		1286633		4.78	

Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefitsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Non Profit**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R48	3253947	GL	31 day	12 month	2003 year	£000	91
Type of asset			Value of admissible assets as shown on Form 13 1		Expected income from admissible assets 2		Yield % 3		
Land and buildings			11						
Fixed interest securities	Approved securities	12	447402		26132		4.73		
	Other	13	593447		31295		4.70		
Variable interest and variable yield securities (excluding items shown at line 16)	Approved securities	14	21826		609		2.24		
	Other	15							
Equity shares and holdings in collective investment schemes			16	24731		597		2.41	
Loans secured by mortgages			17						
All other assets	Producing income	18	720048		39341		5.50		
	Not producing income	19	121571						
Total (11 to 19)			29	1929025		97974		4.65	

Long term insurance business : Expected income from admissible assets not held to match liabilities in respect of linked benefitsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Belgium**

		Company registration number	GL/UK/CM	Period ended			Units	Category of assets	
		R48	3253947	GL	31 day	12 month	2003 year	£000	95
Type of asset			Value of admissible assets as shown on Form 13 1		Expected income from admissible assets 2		Yield % 3		
Land and buildings			11						
Fixed interest securities	Approved securities	12	50943		2503		4.78		
	Other	13							
Variable interest and variable yield securities (excluding items shown at line 16)	Approved securities	14							
	Other	15							
Equity shares and holdings in collective investment schemes			16	10925		153	1.40		
Loans secured by mortgages			17	546		60	10.94		
All other assets	Producing income	18	4821		49		1.01		
	Not producing income	19	7384						
Total (11 to 19)			29	74619		2765	3.61		

Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefitsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Total long term insurance business assets**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

Category
of assets

R49	3253947	GL	31	12	2003	£000	10
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Redemption period in years			Value of admissible assets as shown on Form 13 1	Gross redemption yield % 2	Value of admissible higher yielding assets 3		Value of admissible assets as shown on Form 13 4	Gross redemption yield % 5	Value of admissible higher yielding assets 6
One year or less	11	Fixed interest approved securities	267828	3.64		Variable interest and variable yield approved securities excluding equities	6549	2.81	
More than one year but not more than five years	12		291488	2.97			7332	1.90	
More than five years but not more than ten years	13		773978	4.82			3946	2.06	
More than ten years but not more than fifteen years	14		1186038	4.84			2136	2.11	
More than fifteen years but not more than twenty years	15		1281133	4.91			1863	2.08	
More than twenty years but not more than twenty five years	16		1864157	4.87					
More than twenty five years	17		2579198	4.79			11869	2.17	
Irredeemable	18								
Total (11 to 18)	19		8243820	4.74			33695	2.21	
One year or less	21	Other fixed interest securities	607082	3.76		Other variable interest and variable yield securities excluding equities			
More than one year but not more than five years	22		97060	5.24					
More than five years but not more than ten years	23		757022	5.77					
More than ten years but not more than fifteen years	24		727832	5.69					
More than fifteen years but not more than twenty years	25		757809	5.55					
More than twenty years but not more than twenty five years	26		655400	5.77					
More than twenty five years	27		1289878	5.58					
Irredeemable	28		811323	5.82			48854	3.82	
Total (21 to 28)	29		5703406	5.47			48854	3.82	

Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefitsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **With Profit.**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

Category
of assets

R49	3253947	GL	31	12	2003	£000	90
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Redemption period in years			Value of admissible assets as shown on Form 13 1	Gross redemption yield % 2	Value of admissible higher yielding assets 3		Value of admissible assets as shown on Form 13 4	Gross redemption yield % 5	Value of admissible higher yielding assets 6
One year or less	11	Fixed interest approved securities	198113	3.48		Variable interest and variable yield approved securities excluding equities			
More than one year but not more than five years	12		286017	2.94					
More than five years but not more than ten years	13		607640	4.82					
More than ten years but not more than fifteen years	14		1125197	4.84					
More than fifteen years but not more than twenty years	15		1194733	4.92					
More than twenty years but not more than twenty five years	16		1801810	4.87					
More than twenty five years	17		2531965	4.79			11869	2.17	
Irredeemable	18								
Total (11 to 18)	19		7745475	4.74			11869	2.17	
One year or less	21	Other fixed interest securities	258365	3.65		Other variable interest and variable yield securities excluding equities			
More than one year but not more than five years	22		83673	5.21					
More than five years but not more than ten years	23		736606	5.76					
More than ten years but not more than fifteen years	24		709443	5.66					
More than fifteen years but not more than twenty years	25		741772	5.54					
More than twenty years but not more than twenty five years	26		634575	5.77					
More than twenty five years	27		1134202	5.55					
Irredeemable	28		811323	5.82			48854	3.82	
Total (21 to 28)	29		5109959	5.56			48854	3.82	

Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefitsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

Category
of assets

R49	3253947	GL	31	12	2003	£000	91
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Redemption period in years			Value of admissible assets as shown on Form 13 1	Gross redemption yield % 2	Value of admissible higher yielding assets 3		Value of admissible assets as shown on Form 13 4	Gross redemption yield % 5	Value of admissible higher yielding assets 6
One year or less	11	Fixed interest approved securities	69011	4.10		Variable interest and variable yield approved securities excluding equities	6549	2.81	
More than one year but not more than five years	12		5471	4.64			7332	1.90	
More than five years but not more than ten years	13		164164	4.83			3946	2.06	
More than ten years but not more than fifteen years	14		51692	4.86			2136	2.11	
More than fifteen years but not more than twenty years	15		78907	4.85			1863	2.08	
More than twenty years but not more than twenty five years	16		48544	4.79					
More than twenty five years	17		29613	4.97					
Irredeemable	18								
Total (11 to 18)	19		447402	4.73			21826	2.24	
One year or less	21	Other fixed interest securities	348717	3.85		Other variable interest and variable yield securities excluding equities			
More than one year but not more than five years	22		13387	5.44					
More than five years but not more than ten years	23		20416	6.30					
More than ten years but not more than fifteen years	24		18389	6.71					
More than fifteen years but not more than twenty years	25		16037	5.96					
More than twenty years but not more than twenty five years	26		20825	5.73					
More than twenty five years	27		155676	5.82					
Irredeemable	28								
Total (21 to 28)	29		593447	4.70					

Long term insurance business : Analysis of admissible fixed interest and variable interest and variable yield securities not held to match liabilities in respect of linked benefitsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Category of assets **Belgium**Company
registration
number

GL/UK/CM

Period ended

day

month

year

Units

Category
of assets

R49	3253947	GL	31	12	2003	£000	95
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Redemption period in years			Value of admissible assets as shown on Form 13 1	Gross redemption yield % 2	Value of admissible higher yielding assets 3		Value of admissible assets as shown on Form 13 4	Gross redemption yield % 5	Value of admissible higher yielding assets 6
One year or less	11	Fixed interest approved securities	704	2.01		Variable interest and variable yield approved securities excluding equities			
More than one year but not more than five years	12								
More than five years but not more than ten years	13		2174	4.43					
More than ten years but not more than fifteen years	14		9149	4.47					
More than fifteen years but not more than twenty years	15		7493	4.80					
More than twenty years but not more than twenty five years	16		13803	4.93					
More than twenty five years	17		17620	4.97					
Irredeemable	18								
Total (11 to 18)	19		50943	4.78					
One year or less	21	Other fixed interest securities				Other variable interest and variable yield securities excluding equities			
More than one year but not more than five years	22								
More than five years but not more than ten years	23								
More than ten years but not more than fifteen years	24								
More than fifteen years but not more than twenty years	25								
More than twenty years but not more than twenty five years	26								
More than twenty five years	27								
Irredeemable	28								
Total (21 to 28)	29								

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **31 12 2003** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit** **R51** **3253947** **GL** **31** **12** **2003** **£000** **UK** **L&GA** **11**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
DIRECT WRITTEN INSURANCE BUSINESS											
With-Profits Policies											
Whole life assurance	3.30	A67/70-3	30332	1026005	16511	11079	0.329	616522	165658	106476	510046
Endowment insurance	3.30	A67/70-3	658824	8695119	255651	178338	0.302	6967725	1538796	1055224	5912501
Pure endowment insurance	3.30		13939	141349	5611	3742	0.333	88305	52213	32821	55484
Fixed term assurance	3.30	A67/70-3	25232	101126	4712	3473	0.263	87505	18629	13581	73924
Deferred annuity - Guaranteed Annuity Option applies	4.80	see text*	1					1			1
Deferred annuity (10% Plan) - Guaranteed Annuity Option applies	4.80	see text	420	102 pa				911			911
Contingency reserve								14000			14000
Miscellaneous Reserve								28552			28552
Sub total: With-Profits Policies			728748	9963599 102 pa	282485	196632		7803521	1775296	1208102	6595419
Non-Profit Policies											
Pure endowment insurance	3.30		8	12				11			11
Deferred annuity (Continued beyond retirement) - Guaranteed Annuity Option applies		see text	7					4			4
Sub total: Non-Profit Policies			15	12				15			15

Category
of surplus

Category of surplus		With Profit		Business											
				R51	3253947	GL	31	12	2003	£000	UK	L&GA	11		
Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves				
	Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums					
1	2	3	4	5	6	7	8	9	10	11	12				
Sub total: Direct Written Insurance Business			728763	9963611 102 pa	282485	196632		7803536	1775296	1208102	6595434				
REASSURANCE ACCEPTED															
With-Profits Policies															
Whole life assurance	3.30	A67/70-3	55	2992	43	32	0.256	1926	288	196	1730				
Endowment insurance	3.30	A67/70-3	7	832	36	26	0.278	745	102	74	671				
Sub total: With-Profits Policies			62	3824	79	58		2671	390	270	2401				
Non-Profit Policies															
Term level	3.30	Table A	91980	371369	1146			16064	11709	5927	10137				
Term level with critical Illness	3.30	Combined table (Q)	35755	95394	310			3436	3775	2957	479				
Term decreasing	3.30	Table A	23826	69476	751			7480	8804	6845	635				
Term decreasing with critical illness	3.30	Combined table (R)	69794	156737	800			8617	10028	8149	468				
Sub total: Non-Profit Policies			221355	692976	3007			35597	34316	23878	11719				
Sub total: Reassurance Accepted			221417	696800	3086	58		38268	34706	24148	14120				
REASSURANCE CEDED															

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **GL** Period ended **31 12 2003** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
With-Profits Policies											
Whole life assurance	3.30	A67/70-3		9864	116	73	0.371	5898	980	596	5302
Endowment insurance	3.30	A67/70-3		1809	35	23	0.343	1634	94	66	1568
Sub total: With-Profits Policies				11673	151	96		7532	1074	662	6870
Sub total: Reassurance Ceded				11673	151	96		7532	1074	662	6870
Net total: Life Assurance & General Annuity Insurance Business			950180	10648738 102 pa	285420	196594		7834272	1808928	1231588	6602684

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **With Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
1	2	3	4	5	6	7	8	9	10	11	12
DIRECT WRITTEN INSURANCE BUSINESS											
With-Profits Policies											
Whole life assurance	4.20	A67/70-3	11	211	1		1.000	130	9	4	126
Endowment insurance	4.20	A67/70-3	163	1005	1	1		821	4	3	818
Pure endowment insurance	4.20	50%AM80/AF80	629	44279	1143	760	0.335	28930	7695	4767	24163
Pure endowment insurance	4.80	50%AM80/AF80	32028	1025479				868167			868167
Pure endowment insurance	4.20		3147	295089	8786	5908	0.328	188136	62227	38190	149946
Pure endowment insurance	4.80		49697	1824763				1427869			1427869
Pure endowment insurance (Self employed) - Guaranteed Annuity Option applies	4.20		24767	911993	12207	11191	0.083	938456	76545	70168	868288
Pure endowment insurance (Self employed) - Guaranteed Annuity Option applies	4.80		29433	575486				633513			633513
Annuity in payment	1.50	PMA/PFA80	2885	11868 pa				143471			143471
Deferred annuity - Guaranteed Annuity Option applies	4.20	see text	1042	8870 pa	1826	1123	0.385	92551	12289	6986	85565
Deferred annuity - Guaranteed Annuity Option applies	4.80	see text*	5053	15388 pa				170091			170091
Deferred annuity tied	4.80	see text*		1 pa				12			12
Deferred annuity (10% Plan) - Guaranteed Annuity Option applies	4.20	see text	6	26 pa	5	3	0.400	265	23	15	250
Deferred annuity (10% Plan) - Guaranteed Annuity Option applies	4.80	see text	62	61 pa				754			754
Deferred annuity (Self employed) - Guaranteed Annuity Option applies	4.20	see text	3499	13670 pa	1076	972	0.097	153467	4765	4305	149162

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R51	3253947	GL	31	12	2003	£000	UK	Pens	11
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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **With Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
1	2	3	4	5	6	7	8	9	10	11	12
Deferred annuity (Self employed) - Guaranteed Annuity Option applies	4.80	see text	5653	11994 pa				133172			133172
Reversionary Annuity - Guaranteed Annuity Option applies	4.20	see text*		659 pa	22	14	0.364	1648	112	70	1578
Reversionary Annuity - Guaranteed Annuity Option applies	4.80	see text*	2	1712 pa				4684			4684
Reversionary Annuity (Attaching to other insurances) - Guaranteed Annuity Option applies	4.20	see text*		408 pa	40	26	0.350	1079	299	181	898
Reversionary Annuity (Attaching to other insurances) - Guaranteed Annuity Option applies	4.80	see text*		261 pa				775			775
Group pure endowment insurance	4.20	50%AM80/AF80	40	30158	853	475	0.443	13728	9193	4501	9227
Group pure endowment insurance	4.80	50%AM80/AF80	5	2275				1536			1536
Group deferred annuity - Guaranteed Annuity Option applies	4.20	see text*	1	8 pa	1	1		79	9	6	73
Group deferred annuity - Guaranteed Annuity Option applies	4.80	see text*		8 pa				110			110
Group deferred annuity (Self employed) - Guaranteed Annuity Option applies	4.20	see text	45	162 pa	21	14	0.333	1762	99	60	1702
Group deferred annuity (Self employed) - Guaranteed Annuity Option applies	4.80	see text*	63	49 pa				545			545
Group deferred annuity (Recurring single premium)	4.80	see text*	162	11716 pa	2526			52720			52720
Group deferred annuity - Tied (Recurring single premium)	4.80	see text*	5	2 pa				14			14

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R51	3253947	GL	31	12	2003	£000	UK	Pens	11
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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **With Profit**

Type of business		Pension Insurance Business		Company registration number		GL/UK/CM		Period ended			Units	UK/OS	Type of business	Category of surplus
								day	month	year				
Category of surplus		With Profit		R51	3253947	GL		31	12	2003	£000	UK	Pens	11
Type of insurance or name of contract		Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves		
		Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums			
1		2	3	4	5	6	7	8	9	10	11	12		
Group deferred annuity (Continued beyond normal retirement) Movement adjustment to 31 December 03 Contingency reserve Miscellaneous Reserve			see text		184 pa				1863			1863		
									1281			1281		
									2000			2000		
									27449			27449		
Sub total: With-Profits Policies				158398	4710738 77047 pa	28508	20488		4891078	173269	129256	4761822		
Non-Profit Policies														
Pure endowment insurance		4.20		1611	84608				89605			89605		
Deferred annuity		4.80	see text*	6769	26055 pa				238857			238857		
Continued beyond normal retirement - Guaranteed Annuity Option applies				353	1569 pa				18783			18783		
Deferred annuity (Continued beyond normal retirement)				179	220 pa				2557			2557		
Group deferred annuity (Recurring single premium)		4.80	see text*	4	12776 pa				107534			107534		
Group deferred annuity (Recurring single premium)		4.80	see text*		10039 pa				84491			84491		
Reversionary annuity (Single premium - attaching to other insurances)		4.80	see text*		14113 pa				34078			34078		
Reversionary annuity (Continued beyond normal retirement)					266 pa				922			922		
Group pure endowment insurance - Cash benefit (Recurring single premium)		4.80	50% AM80/AF80	4	4019				1614			1614		

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **With Profit**

Financial year ended		31st December 2000		Company registration number		GL/UK/CM		Period ended			Units		UK/OS		Type of business		Category of surplus	
Type of business		Pension Insurance Business						day month year										
Category of surplus		With Profit		R51		3253947		GL		31 12 2003			£000		UK		Pens 11	
Type of insurance or name of contract		Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves						
		Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums							
1		2	3	4	5	6	7	8	9	10	11	12						
Group Deferred annuity (Continued beyond normal retirement) - Guaranteed Annuity Option applies				8	14 pa				174			174						
Sub total: Non-Profit Policies				8928	88627 65052 pa				578615			578615						
Sub total: Direct Written Insurance Business				167326	4799365 142099 pa	28508	20488		5469693	173269	129256	5340437						
Net total: Pension Insurance Business				167326	4799365 142099 pa	28508	20488		5469693	173269	129256	5340437						

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Permanent Health Insurance Business**Category of surplus **With Profit**

Type of business		Permanent Health Insurance Business		Company registration number		GL/UK/CM		Period ended			Units		UK/OS		Type of business		Category of surplus						
Category of surplus		With Profit		R51		3253947		GL		31		12		2003		£000		UK		PHI		11	
Type of insurance or name of contract		Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves											
		Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums												
1		2		3		4		5		6		7		8		9		10		11		12	
REASSURANCE ACCEPTED																							
Non-Profit Policies																							
Critical Illness		3.30		Combined table (Q)	35755	95394	601			6613	7516	5498	1115										
Critical Illness Decreasing		3.30		Combined table (R)	69794	156737	1333			14154	17185	13443	711										
Critical Illness Level attaching to Decreasing Term Assurance		3.30		Combined table (R)	490	659	7			108	93	47	61										
Sub total: Non-Profit Policies					106039	252790	1941			20875	24794	18988	1887										
Sub total: Reassurance Accepted					106039	252790	1941			20875	24794	18988	1887										
Net total: Permanent Health Insurance Business					106039	252790	1941			20875	24794	18988	1887										
Net total: United Kingdom Insurance Business					1223545	15700893 142201 pa	315869	217082		13324840	2006991	1379832	11945008										

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business	Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
Category of surplus	With Profit	R51	3253947	GL	31	12	2003	£000	OS	L&GA	11

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums	
1	2	3	4	5	6	7	8	9	10	11	12
DIRECT WRITTEN INSURANCE BUSINESS											
With-Profits Policies											
Whole life assurance	3.30	A67/70-3	182	19091	289	192	0.336	11924	2687	1719	10205
Endowment insurance	3.30	A67/70-3	8717	184842	7457	5477	0.266	156364	28733	20718	135646
Pure endowment insurance	4.20		723	32722	1580	987	0.375	16271	15058	8298	7973
Pure endowment insurance	4.80		842	17499				10028			10028
Pure endowment insurance (Self employed)	4.20		1794	73816	1133	1063	0.062	71902	7579	7131	64771
- Guaranteed Annuity Option applies											
Pure endowment insurance (Self employed)	4.80		908	14301				14783			14783
- Guaranteed Annuity Option applies											
Fixed term assurance	3.30	A67/70-3	604	2974	131	97	0.260	2570	548	404	2166
Deferred annuity - Guaranteed Annuity	4.80	see text	44	160 pa				1615			1615
Option applies											
Deferred annuity - Guaranteed Annuity	4.20	see text	852	6733 pa	1431	885	0.382	63799	9776	5560	58239
Option applies											
Deferred annuity (10% Plan) - Guaranteed	4.80	see text	2	1 pa				15			15
Annuity Option applies											
Deferred annuity (Self employed) -	4.20	see text	7	39 pa	3	3		462	11	10	452
Guaranteed Annuity Option applies											
Deferred annuity (Self employed) -	4.80	see text	4	3 pa				38			38
Guaranteed Annuity Option applies											
Reversionary annuity - Guaranteed Annuity	4.20	see text*		409 pa	22	15	0.318	807	134	91	716
Option applies											
Group pure endowment insurance	4.20		73	127378	4861	2358	0.515	46012	63158	27945	18067

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **GL** Period ended **31 12 2003** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Group deferred annuity (Recurring single premium) Movement adjustment to 31 December 03	4.80	see text*	4	1002 pa	583			6738 168			6738 168
Sub total: With-Profits Policies			14756	472623 8347 pa	17490	11077		403496	127684	71876	331620
Non-Profit Policies											
Pure endowment insurance	3.30		10	156				115			115
Pure endowment insurance self employed	4.80		4	330				330			330
Deferred annuity (Continued beyond normal retirement)		see text*	3	2 pa				30			30
Deferred annuity	4.80	see text*	191	592 pa				5397			5397
Deferred annuity - Guaranteed Annuity Option applies	4.80	see text*	41	233 pa				3119			3119
Reversionary annuity - Single premium attaching to other insurances	4.80	see text*		307 pa				647			647
Group Pure endowment insurance (Continued beyond maturity)		see text		106				106			106
Group deferred annuity - (Recurring single premium)	4.80	see text*	2	54 pa				1030			1030
Group deferred annuity - (Recurring single premium)	4.80			39 pa				275			275
Sub total: Non-Profit Policies			251	592 1227 pa				11049			11049

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **GL** Period ended **31 12 2003** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **11**

Category of surplus **With Profit**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Sub total: Direct Written Insurance Business			15007	473215 9574 pa	17490	11077		414545	127684	71876	342669
REASSURANCE ACCEPTED											
Non-Profit Policies											
Term level	3.30	Table A	856	5014	23			264	222	151	113
Term level with critical Illness	3.30	Combined table (Q)	379	1399	4			49	45	36	13
Term decreasing	3.30	Table A	1288	5748	45			473	557	442	31
Term decreasing with critical illness	3.30	Combined table (R)	1555	5275	23			255	283	241	14
Sub total: Non-Profit Policies			4078	17436	95			1041	1107	870	171
Sub total: Reassurance Accepted			4078	17436	95			1041	1107	870	171
REASSURANCE CEDED											
With-Profits Policies											
Whole life assurance	3.30	A67/70-3		775	25	17	0.320	659	122	80	579
Endowment insurance	3.30	A67/70-3		1636	48	18	0.625	1300	196	118	1182
Sub total: With-Profits Policies				2411	73	35		1959	318	198	1761

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business	Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
Category of surplus	With Profit	R51	3253947	GL	31	12	2003	£000	OS	L&GA	11

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Sub total: Reassurance Ceded				2411	73	35		1959	318	198	1761
Net total: Life Assurance & General Annuity Insurance Business			19085	488240 9574 pa	17512	11042		413627	128473	72548	341079
Net total: Overseas Insurance Business			19085	488240 9574 pa	17512	11042		413627	128473	72548	341079

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business	Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
				day	month	year					
Category of surplus	Non Profit	R51	3253947	GL	31	12	2003	£000	UK	L&GA	12

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums	
1	2	3	4	5	6	7	8	9	10	11	12
DIRECT WRITTEN INSURANCE BUSINESS											
Non-Profit Policies											
Whole life assurance	3.30	A67/70-1	12460	42534	811	731	0.099	28457	6815	6186	22271
Whole life assurance	3.30	A67/70+4	50555	70747	4624	4255	0.080	55187	29393	26950	28237
Endowment insurance	3.30	A67/70-1	1061	10838	246	231	0.061	10289	370	334	9955
Pure endowment insurance	3.30		56	51				485			485
Term assurance (Level benefit)	3.30	90% AM80/AF80	80671	4278985	15880			160257	113048	110462	49795
Term assurance (Level benefit)	3.30	70% AM80/AF80	16257	1532514	8499			88747	64537	63690	25057
Term assurance (Others)	3.30	90% AM80/AF80	100861	6980237	32924			300634	200701	210899	89735
Term assurance (Others)	3.30	70% AM80/AF80	37528	1447672	6409			72008	62759	62760	9248
Term assurance (Level benefit - attaching to other assurances)	3.30	90% AM80/AF80		186561	867			3921	2417	2417	1504
Term assurance (Others - attaching to other assurances)	3.30	90% AM80/AF80		1896798	8999			74886	53786	53786	21100
Other assurance (Contingent)	3.30	A67/70-1	163					92			92
Annuity in payment	5.50	IMA/IFA80	3	3 pa				14			14
Annuity in payment	5.50	PMA/PFA80	393	100 pa				891			891
Annuity in payment	5.00	IMA/IFA80	150	383 pa				4265			4265
Annuity in payment	5.00	PMA/PFA80	551	195 pa				2505			2505
Annuity in payment (Temporary)	5.00	IMA/IFA80	227	283 pa				392			392

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **3253947** GL/UK/CM **GL** Period ended **31 12 2003** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Annuity in payment (Long Term Care)	5.00	IMA/IFA80	108	1360 pa				4987			4987
Annuity certain	5.00		5	7 pa				22			22
Annuity certain	5.00		5	2 pa				4			4
Deferred annuity - Guaranteed Annuity Option applies	4.80	see text*	492	24 pa				242	1	1	241
Deferred annuity (10% Plan) - Guaranteed Annuity Option applies	4.80	see text	298	6 pa				79			79
Deferred annuity (Continued beyond retirement) - Guaranteed Annuity Option applies		see text	188	537 pa				537			537
Reversionary annuity - Guaranteed Annuity Option applies	4.80	see text*						1			1
Reversionary annuity	5.50	PMA/PFA80	8	12 pa				31			31
Group term assurance (Others) attaching to	3.30	90% AM80/AF80	1	456222	1356	1356		18191	13848	13848	4343
Group temporary insurance (Recurring single premium)			22	1325614	2111			249			249
Group deferred annuity (Recurring single premium)	4.80	see text*	2					2			2
Miscellaneous Group Whole Life								7503			7503
Creditor Life Business (Group)		A67/70	155	10142333				59458			59458
Creditor Life Business (Group)		A49/52	52	1658990				24920			24920
Whole Life Assurance	5.00	90%A67/70	5	245	2			25			25
Contingency reserve - AIDS								5000			5000

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **GL** Period ended **31 12 2003** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Contingency reserve - Balance								2360			2360
Sub total: Non-Profit Policies			302277	30030341 2912 pa	82728	6573		926641	547675	551333	375308
Sub total: Direct Written Insurance Business			302277	30030341 2912 pa	82728	6573		926641	547675	551333	375308
REASSURANCE ACCEPTED											
Non-Profit Policies											
Whole life assurance	3.30	A67/70-1	15	44				37			37
Whole life assurance	3.75	HD68/72	14911	31360	1860	1624	0.127	21497	13894	12504	8993
Whole life assurance	3.75	HD68/72		24578	52	51	0.019	23			23
Term assurance (Level benefit)	3.30	90% AM80/ AF80	13					3	2	2	1
Term assurance (Others)	3.30	90% AM80/ AF80	50	2006	14			37	22	22	15
Other assurance (Contingent)	3.30	A67/70-1	9					5			5
Term level	3.30	Table A	280858	3842327	19092			218979	212099	151755	67224
Term level with critical Illness	3.30	Combined table (Q)	81139	1214181	3628			43773	48370	40427	3346
Term level with reviewable critical Illness	3.30	Combined table (Q)	280	7409	21			263	272	250	13

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **day month year** Units **UK/OS** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit** **R51** **3253947** **GL** **31** **12** **2003** **£000** **UK** **L&GA** **12**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Term decreasing	3.30	Table A	103999	1035329	10358			113999	131823	105607	8392
Term decreasing with critical illness	3.30	Combined table (R)	236232	2973274	15818			191722	203246	178691	13031
Term decreasing with reviewable critical illness	3.30	Combined table (R)	986	24035	79			981	1026	945	36
Whole life assurance	4.00	SIM81	350	1613	49	43	0.136	500	219	188	312
Whole life assurance	3.00	SIM81	38	151	7	6	0.167	51	38	35	16
Endowment insurance	4.00	SIM81	2596	7405	456	395	0.135	5533	3322	2879	2654
Endowment insurance	3.00	SIM81	587	2009	109	94	0.134	1056	898	778	278
Pure endowment insurance	4.00	SIM71	811	3036	230	201	0.127	2404	1204	1053	1351
Pure endowment insurance	3.00	SIM71	16	202	17	15	0.111	132	96	86	46
Pure endowment insurance	4.00	SIM91	76	260	14	12	0.108	161	120	107	54
Pure endowment insurance	3.00	SIM91	228	814	56	50	0.100	524	408	365	159
Deferred annuity	4.00	SIM71 / SIM71PS	2178	497 pa	376	337	0.101	4360	2771	2492	1868
Deferred annuity	3.00	SIM71 / SIM71PS	442	118 pa	84	77	0.080	1037	806	743	294
Sub total: Non-Profit Policies			725814	9170033 615 pa	52320	2905		607077	620636	498929	108148
Sub total: Reassurance Accepted			725814	9170033 615 pa	52320	2905		607077	620636	498929	108148

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **31 12 2003** Units **£000** UK/OS **UK** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
REASSURANCE CEDED											
Non-Profit Policies											
Whole life assurance	3.30	A67/70-1		42578	811	731		28494	6815	6186	22308
Whole life assurance	3.30	A67/70+4		70747	4624	4255		55187	29393	26950	28237
Endowment insurance	3.30	A67/70-1		10838	246	231	0.061	10289	370	334	9955
Pure endowment insurance	3.30			39				368			368
Term level	3.30	Table A		3842327	19092			218979	212099	151755	67224
Term level with critical Illness	3.30	Table A		1214181	3628			43773	48370	40427	3346
Term level with reviewable critical Illness	3.30	Table A		7409	21			263	272	250	13
Term decreasing	3.30	Table A		1035329	10358			113999	131823	105607	8392
Term decreasing with critical illness	3.30	Table A		2973274	15818			191722	203246	178691	13031
Term decreasing with reviewable critical illness	3.30	Table A		24035	79			981	1026	945	36
Term assurance (Level benefit)	3.30	90% AM80/AF80		4278985	15880			160260	113050	110464	49796
Term assurance (Level benefit)	3.30	70% AM80/AF80		1532514	8499			88747	64537	63690	25057
Term assurance (Others)	3.30	90% AM80/AF80		6982243	32938			300671	200723	210921	89750
Term assurance (Others)	3.30	70% AM80/AF80		1447672	6409			72008	62759	62760	9248
Term assurance (Level benefit - attaching to other assurances)	3.30	90% AM80/AF80		230922	867			6688	2417	2417	4271
Term assurance (Others - attaching to other assurances)	3.30	90% AM80/AF80		1852437	8999			72119	53786	53786	18333

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business	Company registration number	3253947	GL/UK/CM	GL	Period ended			Units	UK/OS	Type of business	Category of surplus
Category of surplus	Non Profit	R51	3253947	GL	31	12	2003	£000	UK	L&GA	12	

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Other assurance (Contingent)	3.30	A67/70-1						3			3
Annuity in payment				3 pa				14			14
Annuity in payment	5.50	IMA/IFA80		100 pa				891			891
Annuity in payment	5.50	PMA/PFA80		383 pa				4265			4265
Annuity in payment	5.00	IMA/IFA80		195 pa				2505			2505
Annuity in payment	5.00	PMA/PFA80		283 pa				392			392
Annuity in payment (Temporary)	5.00	IMA/IFA80		1360 pa				4987			4987
Annuity in payment (Long Term Care)	5.00	IMA/IFA80		7 pa				22			22
Annuity certain	5.00			2 pa				4			4
Annuity certain	5.00										
Deferred annuity (Continued beyond retirement)		see text		12 pa				31			31
Group term assurance (Others)	3.30	90% AM80/AF80		124				7	5	5	2
Group term assurance (Others) attaching to	3.30	90%AM80/AF80		456222	1356			18191	13848	13848	4343
Miscellaneous Group Whole Life								7503			7503
Creditor Life Business (Group)		A49/52		10142333				59458			59458
Creditor Life Business (Group)		A67/70		1658990				24920			24920
Whole Life assurance	5.00	90%A67/70		212				16			16
Sub total: Non-Profit Policies				37803411 2345 pa	129625	5217		1487757	1144539	1029036	458721

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business	Company registration number	3253947	GL/UK/CM	GL	Period ended			Units	UK/OS	Type of business	Category of surplus
Category of surplus	Non Profit	R51	3253947	GL	31	12	2003	£000	UK	L&GA	12	

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Sub total: Reassurance Ceded				37803411 2345 pa	129625	5217		1487757	1144539	1029036	458721
Net total: Life Assurance & General Annuity Insurance Business			1028091	1396963 1182 pa	5423	4261		45961	23772	21226	24735

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
1	2	3	4	5	6	7	8	9	10	11	12
DIRECT WRITTEN INSURANCE BUSINESS											
Non-Profit Policies											
Endowment insurance	4.20	A67/70-1	49	30				21			21
Pure endowment insurance	4.20	50%AM80/AF80	920	2823				1595			1595
Pure endowment insurance (Self employed) - Guaranteed Annuity Option applies	4.20		2540	1010				2498			2498
Term assurance (Level benefit)	4.20	90% AM80/ AF80	33537	879332	7363			84723	62265	49694	35029
Term assurance (Level benefit - attaching to other insurances)	4.20	90% AM80/ AF80		187343	772			8458	5234	5234	3224
Annuity in payment	5.50	PMA/PFA80	158211	320078 pa				4517478			4517478
Annuity in payment (Temporary)	5.50	PMA/PFA80	38	78 pa				212			212
Annuity certain	5.50		1365	3088 pa				7842			7842
Deferred annuity - Guaranteed Annuity Option applies	4.80	see text*	5858	875 pa				10294			10294
Deferred annuity	4.80	see text*	7922	20298 pa				212519			212519
Deferred annuity - Tied	4.80	see text*	84	31 pa				319			319
Deferred annuity (10% Plan) - Guaranteed Annuity Option applies	4.80	see text	9					1			1
Deferred annuity (Self employed) - Guaranteed Annuity Option applies	4.80	see text	751	86 pa				1171	1	1	1170
Deferred annuity (Continued beyond maturity)		see text	231	186 pa				2256			2256
Deferred annuity (Continued beyond normal retirement)		see text	257	195 pa				4873			4873

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R51	3253947	GL	31	12	2003	£000	UK	Pens	12
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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**

Type of business	Pension Insurance Business			Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
Category of surplus	Non Profit			R51	3253947	GL	31	12	2003	£000	UK	Pens	12
Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves		
	Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums			
1	2	3	4	5	6	7	8	9	10	11	12		
Deferred annuity (Continued beyond normal retirement) - Guaranteed Annuity Option applies		see text	728	380 pa				381			381		
Deferred annuity	4.80	see text*	7439	21017 pa				219989			219989		
Reversionary annuity	5.50	PMA/PFA80	1421	613 pa				2800			2800		
Reversionary annuity - attaching to other insurances	4.20	see text*		1508 pa	118	106	0.102	701	665	598	103		
Reversionary annuity - attaching to other insurances - Guaranteed Annuity Option applies	4.80	see text*	3	145 pa				224			224		
Reversionary annuity (Single premium - attaching to other insurances)	4.80	see text*		39911 pa				115544			115544		
Group deferred annuity - Guaranteed Annuity Option applies	4.80	see text*	4	2 pa				16			16		
Group deferred annuity - Tied	4.80	see text*	2	8 pa				94	4	3	91		
Group deferred annuity (Continued beyond retirement - self employed) - Guaranteed Annuity Option app		see text*	11					3			3		
Group deferred annuity (Recurring single premium)	4.80	see text*	19	974 pa				5287			5287		
Group deferred annuity - Tied (Recurring single premium)	4.80	see text*	12	3 pa				26			26		
Group deferred annuity - Tied (Recurring single premium) - Guaranteed Annuity Option applies	4.80	see text*	4	190 pa				1812			1812		

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
1	2	3	4	5	6	7	8	9	10	11	12
Group deferred annuity (Continued beyond normal retirement)		see text		7 pa				135			135
Group deferred annuity (Continued beyond maturity)		see text						6			6
Group reversionary annuity (Single premium - attaching to other insurances)		see text*		1456 pa				2306			2306
Group reversionary annuity (Single premium - attaching to other insurances)				201510 pa	5646			2525			2525
Group term assurance (Recurring single premium)			47	20368942	25644			12138			12138
Contingency reserve								2000			2000
Sub total: Non-Profit Policies			221462	21439480 612639 pa	39543	106		5220247	68169	55530	5164717
Sub total: Direct Written Insurance Business			221462	21439480 612639 pa	39543	106		5220247	68169	55530	5164717
REASSURANCE ACCEPTED											
Non-Profit Policies											
Term assurance (Level benefit)	4.20	90% AM80/ AF80	3					1			1
Sub total: Non-Profit Policies			3					1			1

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R51	3253947	GL	31	12	2003	£000	UK	Pens	12
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Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**

Type of business		Pension Insurance Business		Company registration number		GL/UK/CM		Period ended			Units		UK/OS		Type of business		Category of surplus			
Category of surplus		Non Profit		R51		3253947		GL		31	12	2003	£000		UK		Pens		12	
Type of insurance or name of contract		Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves								
		Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums									
1		2	3	4	5	6	7	8	9	10	11	12								
Sub total: Reassurance Accepted				3					1			1								
REASSURANCE CEDED																				
Non-Profit Policies																				
Term assurance (Level benefit)		4.20	90% AM80/AF80		851497	6			79347	55773	48507	30840								
Annuity in payment		5.50	PMA/PFA80		320078 pa				4517478			4517478								
Annuity in payment (Temporary)		5.50	PMA/PFA80		78 pa				212			212								
Annuity certain		5.50			3088 pa				7842			7842								
Deferred annuity		4.80	see text*		500 pa				5229			5229								
Reversionary annuity		5.50	PMA/PFA80		613 pa				2800			2800								
Reversionary annuity (Attaching to other insurances)		4.20			172 pa	16	15		45	46	41	4								
Sub total: Non-Profit Policies					851497 324529 pa	22	15		4612953	55819	48548	4564405								
Sub total: Reassurance Ceded					851497 324529 pa	22	15		4612953	55819	48548	4564405								
Net total: Pension Insurance Business				221465	20587983 288110 pa	39521	91		607295	12350	6982	600313								

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
1	2	3	4	5	6	7	8	9	10	11	12
DIRECT WRITTEN INSURANCE BUSINESS											
Non-Profit Policies											
Safeguard: ALR	4.00	see text	55490	655682	19175	13463	0.298	198512	233998	164274	34238
PHI: ALR	4.00	see text	29364	305544	8569	7461	0.129	123549	67828	59057	64492
PHI: DLR (fixed)	4.75	see text						57862			57862
Group level annual premium: ALR	4.00	see text	195	13082	304	228	0.250	5148	2584	1937	3211
Group level annual premium: DLR (fixed)	4.75	see text						2372			2372
Group IP: ALR	4.00	see text	611		6210			2831			2831
Group IP DLR (Fixed)	4.75	see text						2504			2504
Corporate Safeguard: ALR	4.00	see text	684		2481			2068			2068
Corporate Safeguard: DLR (fixed)	4.75	see text						1650			1650
Corporate PHI: ALR	4.00	see text	779		3295			3000			3000
Corporate PHI: DLR (fixed)	4.75	see text						22944			22944
Notified Outstanding Claims Reserve		see text						14237			14237
Long Term Care (Future assured)		see text	921		1134			8048			8048
Flexible Protection Bond (Future assured)			276		399			239			239
Stand alone future assured			2276		1906			9604			9604
Creditor Life Long Term Business (Group)			62	646685 pa				134448			134448
Permanent Health Insurance	5.00	see text	176	223 1192 pa	26			693			693

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**

Type of business	Permanent Health Insurance Business			Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
Category of surplus	Non Profit			R51	3253947	GL	31	12	2003	£000	UK	PHI	12
Type of insurance or name of contract		Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves	
		Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums		
1		2	3	4	5	6	7	8	9	10	11	12	
Creditor Life Insurance (Group)			see text	1	148844 pa				4250			4250	
Contingency reserve									5539			5539	
Sub total: Non-Profit Policies				90835	974531 796721 pa	43499	21152		599498	304410	225268	374230	
Sub total: Direct Written Insurance Business				90835	974531 796721 pa	43499	21152		599498	304410	225268	374230	
REASSURANCE ACCEPTED													
Non-Profit Policies													
Mortgage Payment Protection ALR				23278	154292	3509	2227	0.365	41008	50810	32245	8763	
Mortgage Payment Protection DLR									305			305	
NU Your pension protector				10676	1741	853			853			853	
Critical Illness Level		3.30	Combined table (Q)	81139	1214181	8295			105148	109957	96778	8370	
Reviewable Critical Illness Level		3.30	Combined table (Q)	280	7409	49			647	676	620	27	
Critical Illness Level attaching to Decreasing Term Assurance		3.30	Combined table (R)	5694	37821	365			6210	4914	3047	3163	
Reviewable Critical Illness Level attaching to Decreasing Term Assurance		3.30	Combined table (R)	14	212	2			51	21	19	32	
Critical Illness Decreasing		3.30	Combined table (R)	236232	2973274	29919			376240	398351	359934	16306	

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
1	Rate of interest	Mortality or morbidity table	4	5	Office premiums	Net premiums	8	9	Office premiums	Net premiums	12
Reviewable Critical Illness Decreasing	3.30	Combined table (R)	986	24035	181			2328	2496	2275	53
Sub total: Non-Profit Policies			358299	4412965	43173	2227		532790	567225	494918	37872
Sub total: Reassurance Accepted			358299	4412965	43173	2227		532790	567225	494918	37872
REASSURANCE CEDED											
Non-Profit Policies											
Permanent health insurance								17669			17669
Creditor Life Business Group				119075 pa				3400			3400
Creditor Life Long Term Business (Group)				159 pa				6			6
Permanent health insurance	5.00	see text		75	12			333			333
				736 pa							
Sub total: Non-Profit Policies				75	12			21408			21408
				119970 pa							
Sub total: Reassurance Ceded				75	12			21408			21408
				119970 pa							
Net total: Permanent Health Insurance Business			449134	5387421	86660	23379		1110880	871635	720186	390694
				676751 pa							

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R51

3253947

GL

31

12

2003

£000

UK

PHI

12

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**

Financial year ended		31st December 2003		Company registration number		GL/UK/CM		Period ended			Units		UK/OS		Type of business		Category of surplus						
Type of business		Permanent Health Insurance Business		R51		3253947		GL		31		12		2003		£000		UK		PHI		12	
Category of surplus		Non Profit																					
Type of insurance or name of contract		Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves											
		Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums												
1		2	3	4	5	6	7	8	9	10	11	12											
Net total: United Kingdom Insurance Business				1698690	27372367 966043 pa	131604	27731		1764136	907757	748394	1015742											

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **R51** GL/UK/CM **GL** Period ended **31 12 2003** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
DIRECT WRITTEN INSURANCE BUSINESS											
Non-Profit Policies											
Whole life assurance	3.30	A67/70-1	34	137	1	1		95	12	11	84
Endowment insurance	3.30	A67/70-1	12	67	3	2	0.333	51	21	15	36
Pure endowment insurance	4.20		7	38				38			38
Pure endowment insurance (Self employed) - Guaranteed Annuity Option applies	4.20		60	24				61			61
Term assurance (Level benefit)	3.30	90% AM80/ AF80	1132	76127	290	275	0.052	2443	3148	1638	805
Term assurance (Level benefit)	3.30	70% AM80/ AF80	273	33047	176	165	0.063	1745	1267	1261	484
Term assurance (Level benefit)	4.20	90% AM80/ AF80	119	6906	27	27		380	233	233	147
Term assurance (Others)	3.30	90% AM80/ AF80	1962	121452	562	562		5306	3755	3998	1308
Term assurance (Others)	3.30	70% AM80/ AF80	1099	57411	225	225		2585	2229	2229	356
Term assurance (Level benefit - attaching to other assurances)	3.30	90% AM80/ AF80		21338	75	74	0.013	665	515	515	150
Term assurance (Level benefit - attaching to other assurances)	3.30	70% AM80/ AF80		10							
Term assurance (Level benefit - attaching to other assurances)	4.20	90%AM80/AF80		2923	14	14		169	121	121	48
Term assurance (Others - attaching to other assurances)	3.30	90% AM80/ AF80		35648	157	68	0.567	771	489	489	282
Annuity in payment	5.50	PMA/PFA80	2500	7312 pa				105116			105116

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **31 12 2003** Units **£000** UK/OS **OS** Type of business **L&GA** Category of surplus **12**

Category of surplus **Non Profit**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Annuity in payment	5.50	IMA/IFA80	21	77 pa				549			549
Annuity in payment (Temporary)	5.50	IMA/IFA80	5	13 pa				53			53
Annuity in payment (Temporary)	5.50	PMA/PFA80	3	15 pa				30			30
Annuity in payment (Temporary - G Plus bond)	5.00		3	3 pa				1			1
Deferred annuity (G Plus single premium bond) - Guaranteed Annuity Option applies	4.20		3					5			5
Deferred annuity - Guaranteed Annuity Option applies	4.80	see text	8	241 pa				246			246
Deferred annuity (Self employed)	4.80	see text	2	5 pa				24			24
Deferred annuity	4.80	see text*	55	253 pa				2591			2591
Deferred annuity (Continued beyond normal retirement)		see text	4	7 pa				80			80
Reversionary annuity - attaching to other insurances - Guaranteed Annuity Option applies	4.80	see text		3 pa				11			11
Reversionary annuity (Single premium attaching to other insurances)	4.80	see text		101 pa				313			313
Reversionary annuity - attaching to other insurances	4.80	see text		187 pa	11	10	0.091	79	83	74	5
Reversionary annuity	5.50	PMA/PFA80	4	4 pa				13			13
Group pure endowment insurance (Continued beyond maturity)		see text									
Group term assurance - (Recurring single premium)				1015679	1502			941			941

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **day month year** Units **UK/OS** Type of business **Category of surplus**

Category of surplus **Non Profit**

R51	3253947	GL	31	12	2003	£000	OS	L&GA	12
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Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Annuity certain	5.50		14	28 pa				51			51
Group reversionary annuity (Single premium - attaching to other insurances)				17573 pa	484			258			258
Group reversionary annuity (Recurring Single premium - attaching to other insurances)				23 pa				19			19
Sub total: Non-Profit Policies			7320	1370807 25845 pa	3527	1423		124689	11873	10584	114105
Sub total: Direct Written Insurance Business			7320	1370807 25845 pa	3527	1423		124689	11873	10584	114105
REASSURANCE ACCEPTED											
Non-Profit Policies											
Term level	3.30	Table A	2902	54654	314			3162	3226	2468	694
Term level with critical Illness	3.30	Combined table (Q)	1025	19980	67			759	798	696	63
Term level with reviewable critical Illness	3.30	Combined table (Q)	9	386	1			14	14	12	2
Term decreasing	3.30	Table A	3490	52880	434			5051	5620	4624	427
Term decreasing with critical illness	3.30	Combined table (R)	4488	84893	389			4931	5298	4775	156
Term decreasing with reviewable critical illness	3.30	Combined table (R)	24	806	2			26	29	26	

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business	Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
Category of surplus	Non Profit	R51	3253947	GL	31	12	2003	£000	OS	L&GA	12

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums	
1	2	3	4	5	6	7	8	9	10	11	12
Sub total: Non-Profit Policies			11938	213599	1207			13943	14985	12601	1342
Sub total: Reassurance Accepted			11938	213599	1207			13943	14985	12601	1342
REASSURANCE CEDED											
Non-Profit Policies											
Term assurance (Level benefit)	3.30	90%AM80/AF80		74761	92	89	0.033	2359	3064	1554	805
Term assurance (Level benefit)	3.30	70%AM80/AF80		25303	137	136	0.007	1290	983	975	315
Term assurance (Others)	3.30	90%AM80/AF80		112414	131	115	0.122	4324	2990	2990	1334
Term assurance (Others)	3.30	70%AM80/AF80		45919	(181)	(181)		1839	1783	1783	56
Term assurance (Level benefit - attaching to other assurances)	3.30	90%AM80/AF80		640	4	4		25	22	22	3
Term assurance (Others - attaching to other assurances)	3.30	90%AM80/AF80		165	1	1		5	5	5	
Reversionary annuity - attaching to other insurances	4.80	see text		40 pa	3	3		21	22	20	1
Annuity in payment	5.50	PMA/PFA80		7312 pa				105116			105116
Annuity in payment	5.50	IMA/IFA80		77 pa				549			549
Annuity in payment (Temporary)	5.50	IMA/IFA80		13 pa				53			53
Annuity in payment (Temporary)	5.50	PMA/PFA80		15 pa				30			30
Annuity in payment (Temporary - G Plus bond)	5.00			3 pa				1			1
Deferred annuity (G Plus single premium bond) - Guaranteed Annuity Option applies	5.00							5			5

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business	Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
Category of surplus	Non Profit	R51	3253947	GL	31	12	2003	£000	OS	L&GA	12

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
Reversionary annuity	5.50	PMA/PFA80		4 pa				13			13
Group term assurance (Recurring single premium)				744	1						
Annuity certain	5.50			28 pa				51			51
Sub total: Non-Profit Policies				259946 7492 pa	188	167		115681	8869	7349	108332
Sub total: Reassurance Ceded				259946 7492 pa	188	167		115681	8869	7349	108332
Net total: Life Assurance & General Annuity Insurance Business			19258	1324460 18353 pa	4546	1256		22951	17989	15836	7115

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**

Financial year ended 31st December 2000		Type of business Permanent Health Insurance Business		Company registration number		GL/UK/CM		Period ended			Units		UK/OS		Type of business		Category of surplus						
Category of surplus Non Profit				R51		3253947		GL		31		12		2003		£000		OS		PHI		12	
Type of insurance or name of contract		Valuation basis		No of contracts		Amount of sums assured or annuities per annum, including vested reversionary bonuses		Amount of annual premiums		Proportion of office premiums reserved for expenses and profits		Value of sums assured or annuities per annum, including vested reversionary bonuses		Value of annual premiums		Amount of mathematical reserves							
1		2		3		4		5		6		7		8		9		10		11		12	
REASSURANCE ACCEPTED																							
Non-Profit Policies																							
Critical Illness Level		3.30		Combined table (Q)		1404		21379		170						2055		2037		1836		219	
Reviewable Critical Illness Level		3.30		Combined table (Q)		9		386		2						38		34		32		6	
Critical Illness Decreasing		3.30		Combined table (R)		6043		90168		818						10364		11037		10168		196	
Critical Illness Level attaching to Decreasing Term Assurance		3.30		Combined table (R)		58		618		5						153		62		56		97	
Reviewable Critical Illness Level attaching to Decreasing Term Assurance		3.30		Combined table (R)		2		15								7		3		2		5	
Reviewable Critical Illness Decreasing		3.30		Combined table (R)		24		806		4						62		67		62			
Sub total: Non-Profit Policies						7540		113372		999						12679		13240		12156		523	
Sub total: Reassurance Accepted						7540		113372		999						12679		13240		12156		523	
Net total: Permanent Health Insurance Business						7540		113372		999						12679		13240		12156		523	
Net total: Overseas Insurance Business						26798		1437832 18353 pa		5545		1256				35630		31229		27992		7638	

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**

Type of business **Life Assurance & General Annuity Insurance Business** Company registration number **GL/UK/CM** Period ended **day month year** Units **UK/OS** Type of business **Category of surplus**

Category of surplus **Belgium** **R51** **3253947** **GL** **31** **12** **2003** **£000** **OS** **L&GA** **14**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses 5	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 8	Value of sums assured or annuities per annum, including vested reversionary bonuses 9	Value of annual premiums		Amount of mathematical reserves 12
	Rate of interest 2	Mortality or morbidity table 3			Office premiums 6	Net premiums 7			Office premiums 10	Net premiums 11	
DIRECT WRITTEN INSURANCE BUSINESS											
With-Profits Policies											
Whole Life	3.75	HD68/72	52614	149924	9306	8131	0.234	97859	78080	70263	27596
Endowment Assurance	3.75	HD68/72	2452	15543	187	168	0.102	8737	1149	1000	7737
Endowment Assurance	3.75	MK,FK'	122	1985	30	27	0.100	623	387	364	259
Pure Endowment			192	1746	17	15	0.104	990	156	136	854
Fixed Term	3.75	HD68/72	171	1183	16	14	0.137	584	192	164	420
Immediate Annuity			1	1 pa				8			8
Immediate Temporary Annuity			17	16 pa				232			232
Deferred Annuity	3.75	MR,FR	175	8615 pa	144	137	0.048	2296			2296
Sub total: With-Profits Policies			55744	170381 8632 pa	9700	8492		111329	79964	71927	39402
Non-Profit Policies											
Whole Life	3.75	HD68/72	26673	150113	313	307	0.020	141			141
Term Assurance	3.75	HD68/72	2329	43343	35	29	0.177	729	104	74	655
Term Assurance	3.75	MK,FK'	20	411	2	2	0.076	20	15	14	6
Term Assurance	3.75	TM80	52896	2359294	6472	4952	0.235	43801	39019	29903	13898
Term Assurance (Others)			2592	1327	50			57			57
Term Assurance (RSP)			3								

Long term insurance business : Valuation summary of non-linked contracts (other than accumulating with-profit policies)Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance Business**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplusCategory of surplus **Belgium**

Category of surplus			Belgium									
			R51	3253947	GL	31	12	2003	£000	OS	L&GA	14
Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses	Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Value of sums assured or annuities per annum, including vested reversionary bonuses	Value of annual premiums		Amount of mathematical reserves	
	Rate of interest	Mortality or morbidity table			Office premiums	Net premiums			Office premiums	Net premiums		
1	2	3	4	5	6	7	8	9	10	11	12	
Term Assurance	3.75	TM80		570837	1623	1248	0.231	11047	10054	7747	3300	
Term Assurance (Others)					9			2			2	
Miscellaneous					128							
Contingency Reserves											358	
Sub total: Non-Profit Policies				595434	1811	1298		11073	10054	7747	3684	
Sub total: Reassurance Ceded				631073	3727	2972		35011	24427	20674	14695	
Net total: Life Assurance & General Annuity Insurance Business			140309	2093796 8632 pa	13482	10811		121066	94675	81244	41008	
Net total: Overseas Insurance Business			140309	2093796 8632 pa	13482	10811		121066	94675	81244	41008	

Long term insurance business : Valuation summary of accumulating with-profit policiesName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business		Life Assurance & General Annuity Insurance Business With Profit					Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
									day	month	year					
Category of surplus							R52	3253947	GL	31	12	2003	£000	UK	L&GA	11
Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves		
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15		
DIRECT WRITTEN INSURANCE BUSINESS																
Whole life assurance :																
Investment and Life Plan	4.00		15517		24240		2104			24240	21500			21500		
Lifetime Benefit Plan	4.00		6253		7210		916			7210	6395			6395		
Norwich With Profits Bond	4.00		10085		282231					282231	250332			250332		
Norwich Capital Plan	4.00		25946		595577					595577	528263			528263		
Bicentenary Bond	4.00		10243		328443					328443	291321			291321		
New Bicentenary Bond	4.00		12605		436567					431683	381683	6248		387931		
Bicentenary Bond 99	4.00		19096		671139					658854	576125	21601		597726		
Norwich Bond 2000	4.00		3327		107886					105309	91733	4464		96197		
Flexi-Bond	4.00		16744		548551					542177	480898	6374		487272		
Long Term Care Bond	4.00		332		9828					9828	8717			8717		
Endowment insurance :																
Norwich Savings Plan	4.00		18336		62587		7201			62587	55513			55513		
Low Start Norwich Savings Plan	4.00		875		6292		503			6292	5581			5581		
Flexible Mortgage Plus	4.00		21723		111038		9879			111038	98488			98488		
Low Start Flexible Mortgage Plus	4.00		8696		36564		6079			36564	32431			32431		
Flexible Mortgage with Lifetime Benefit Plan	4.00		4772		29382		2749			29382	26061			26061		
New Flexible Mortgage Plus	4.00		5458		16233		4243			16233	14398			14398		

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus

**Business
With Profit**

R52	3253947	GL	31	12	2003	£000	UK	L&GA	11
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Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Sub total: Direct Written Insurance Business			180008		3273768		33674			3247648	2869439	38687		2908126
REASSURANCE ACCEPTED														
NU Bond	3.70	AM92/AF92	114907	663320	663320					563629	563629			563629
NU Flexibond	3.70	AM92/AF92	8527	51818	51818					44694	44694			44694
NU Bond 2000	3.70	AM92/AF92	10946	96997	96997					84972	84972			84972
NU Income Fund	3.70	AM92/AF92	18958	139472	139472					114975	114975			114975
NU Homemaker Plus	3.70	AM92/AF92	2514	1077	1077		499			1025	1025			1025
Joint Venture Bond	3.70	AM92/AF92	25176	61651	61651					55766	55766			55766
Joint Venture Bond Income Fund	3.70	AM92/AF92	4588	17448	17448					15530	15530			15530
NU Bond Step Down	3.70	AM92/AF92		3541	3541					3434	3434			3434
NU Bond Level	3.70	AM92/AF92		4630	4630					4489	4489			4489
NU Income Fund Step Down	3.70	AM92/AF92		862	862					808	808			808
NU Income Fund Level	3.70	AM92/AF92		1964	1964					1840	1840			1840
Sub total: Reassurance Accepted			185616	1042780	1042780		499			891162	891162			891162
Net total: Life Assurance & General Annuity Insurance Business			365624	1042780	4316548		34173			4138810	3760601	38687		3799288

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **With Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus						With Profit		R52		3253947		GL		31		12		2003		£000		UK		Pens		11	
Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves													
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees														
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15													
DIRECT WRITTEN INSURANCE BUSINESS																											
Pure endowment insurance:																											
Personal Pension	5.00		349587		3980501		55567			3980501	3813591			3813591													
Personal Pension GPPP	5.00		40391		386353		25211			386353	370152			370152													
Personal Pension 98 Series	5.00		18621		141163		4809			141163	135244			135244													
Personal Pension 98 Series GPPP	5.00		11021		62024		11670			62024	59423			59423													
NU GPPP 2000 Series	5.00		297		1823		257			1823	1747			1747													
Self-Invested Personal Pension	5.00		341		36371					36371	34846			34846													
Free-Standing AVC	5.00		8272		68512		2888			68512	65639			65639													
Managed Income Option & Phased Retirement Plan	5.00		158		20406					20406	19550			19550													
Trustee Investment Plan and Portability Plan	5.00		302		5484		1			5484	5254			5254													
TIP Investment			3		5400					5400	5174			5174													
Executive Pension	5.00		8745		340708		10987			340708	326421			326421													
Group pure endowment insurance:																											
Group Trustee Investment Plan and Portability Plan	5.00		3		5988					5988	5737			5737													
Group Money Purchase	5.00		34338		593589		10215			593589	568698			568698													
Group AVC	5.00		21353		119266		3485			119266	114265			114265													
Unitised Group Defined Benefit	5.00		212		470835		23970			470835	470835			470835													

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **With Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Miscellaneous reserve												26840		26840
Sub total: Direct Written Insurance Business			493644		6238423		149060			6238423	5996576	26840		6023416
REASSURANCE ACCEPTED														
NU Your Pension - Ind	4.30	AM92/AF92	28211	20919	20919		768			19177	19177			19177
NU Your Pension - Grp	4.30	AM92/AF92	18769	8135	8135		1850			7769	7769			7769
NU Your Pension Select - Ind	4.30	AM92/AF92	1401	584	584		47			538	538			538
NU Your Pension Select - Grp	4.30	AM92/AF92	721	144	144		44			139	139			139
NU Optimiser Personal Pension	4.30	AM92/AF92	4136	4013	4013		118			3676	3676			3676
NU Personal Pension Scheme	4.30	AM92/AF92		180	180		116			180	180			180
NU Executive & Directors Personal Pension	4.30	AM92/AF92	2527	2951	2951		493			2774	2774			2774
NU Free Standing AVC Plan	4.30	AM92/AF92	467	170	170		35			163	163			163
NU Pension Transfer Plan	4.30	AM92/AF92	795	5826	5826					5522	5522			5522
NU Self Invested Personal Pension	4.30	AM92/AF92	2856	51595	51595					46685	46685			46685
NU Group Pension Investment Bond	4.30	AM92/AF92	919	23514	23514					21116	21116			21116
NU Group AVC and Variable Money Purchase Plan	4.30	AM92/AF92	3235	1991	1991					1822	1822			1822

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R52

3253947

GL

31

12

2003

£000

UK

Pens

11

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **With Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
NU Group AVC and Variable Money Purchase Plan (Mono Change)	4.30	AM92/AF92	9608	3221	3221					2969	2969			2969
NU Group AVC and Variable Money Purchase Plan Millennium Series	4.30	AM92/AF92	15438	863	863					839	839			839
NU Designer Personal Pension	4.30	AM92/AF92	17365	5922	5922		1840			5520	5520			5520
NU Your Pension Select - Ind (Post 6/4/01)	4.30	AM92/AF92	13076	16281	16281		971			15466	15466			15466
NU Your Pension Select - Grp (Post 6/4/01)	4.30	AM92/AF92	11570	5904	5904		1761			5691	5691			5691
NU Your Pension Select External Funds - Ind (Post 6/4/01)	4.30	AM92/AF92	667											
NU Your Pension Select External Funds - Grp (Post 6/4/01)	4.30	AM92/AF92	204											
Sub total: Reassurance Accepted			131965	152213	152213		8043			140046	140046			140046
Net total: Pension Insurance Business			625609	152213	6390636		157103			6378469	6136622	26840		6163462

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R52

3253947

GL

31

12

2003

£000

UK

Pens

11

Long term insurance business : Valuation summary of accumulating with-profit policiesName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Other Insurance Business**Category of surplus **With Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
DIRECT WRITTEN INSURANCE BUSINESS ISA Investment Plan	5.00		3280		5913		1320			5913	5913			5913
Sub total: Direct Written Insurance Business			3280		5913		1320			5913	5913			5913
Net total: Other Insurance Business			3280		5913		1320			5913	5913			5913
Net total: United Kingdom Insurance Business			994513	1194993	10713097		192596			10523192	9903136	65527		9968663

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus**R52****3253947****GL****31****12****2003****£000****UK****Other****11**

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus

**Business
With Profit**

R52	3253947	GL	31	12	2003	£000	OS	L&GA	11
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Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
DIRECT WRITTEN INSURANCE BUSINESS														
Pure endowment insurance:														
Personal Pension	5.00		8575		121695		5337			121695	116592			116592
Personal Pension GPPP	5.00		1207		14518		1226			14518	13909			13909
Personal Pension 98 Series	5.00		1359		13466		693			13466	12901			12901
Personal Pension 98 Series GPPP	5.00		375		5077		728			5077	4864			4864
NU Designer Personal Pension	5.00		583		2580		766			2580	2473			2473
Jersey Investment Plan	5.00		2828		84929		1901			84929	81368			81368
Trustee Investment Plan and Portability Plan	5.00		26		1001					1001	959			959
Tip Investment	5.00				1590					1590	1523			1523
Executive Pension	5.00		335		11012		497			11012	10550			10550
Group pure endowment insurance:														
Group Money Purchase	5.00		760		13934		295			13934	13350			13350
Group AVC	5.00		267		1605		79			1605	1538			1538
Unitised Group Defined Benefit	5.00		29		51551		3447			51551	51551			51551
Sub total: Direct Written Insurance Business			16344		322958		14969			322958	311578			311578

Long term insurance business : Valuation summary of accumulating with-profit policiesName of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus

**Business
With Profit**

R52	3253947	GL	31	12	2003	£000	OS	L&GA	11
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Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
REASSURANCE ACCEPTED														
NU Optimiser Personal Pension	4.30	AM92/AF92	1335	2259	2259		256			2130	2130			2130
NU Executive & Directors Personal Pension	4.30	AM92/AF92	305	393	393		133			377	377			377
NU Self Invested Personal Pension	4.30	AM92/AF92	69	1804	1804					1593	1593			1593
NU Group Pension Investment Bond	4.30	AM92/AF92	4	1232	1232					1088	1088			1088
NU International Investment Bond	4.30	AM92/AF92	458	8763	8763		14			8416	8416			8416
NU International With Profit Bond	4.30	AM92/AF92	781	8675	8675					8675	8675			8675
Sub total: Reassurance Accepted			2952	23126	23126		403			22279	22279			22279
Net total: Life Assurance & General Annuity Insurance Business			19296	23126	346084		15372			345237	333857			333857
Net total: Overseas Insurance Business			19296	23126	346084		15372			345237	333857			333857

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance Business**
Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Business Non Profit				Category of surplus										
				R52	3253947		GL	31	12	2003	£000	UK	L&GA	12
Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
DIRECT WRITTEN INSURANCE BUSINESS														
Whole life assurance :														
Investment and Life Plan	3.60	A67/70-1			1038344		4193					1510		1510
Lifetime Benefit Plan	3.60	A67/70-1			345983		1384					597		597
Norwich With Profits Bond	3.60	A67/70-1			12505							14		14
Norwich Capital Plan	3.60	A67/70-1			26386							144		144
Bicentenary Bond	3.60	A67/70-1			14590							17		17
New Bicentenary Bond	3.60	A67/70-1			20861							30		30
Bicentenary Bond 99	3.60	A67/70-1			39624							47		47
Norwich Bond 2000	3.60	A67/70-1			6747							10		10
Flexi-Bond	3.60	A67/70-1			24310							(1834)		(1834)
Endowment insurance :														
Norwich Savings Plan	3.60	A67/70-1		13074	19761		460					30		30
Low Start Norwich Savings Plan	3.60	A67/70-1		327	1356		30					1		1
Flexible Mortgage Plus	3.60	A67/70-1		362716	362753		1869					673		673
Low Start Flexible Mortgage Plus	3.60	A67/70-1		251609	251623		896					505		505
Flexible Mortgage with Lifetime Benefit Plan	3.60	A67/70-1		113534	113550		652					359		359
New Flexible Mortgage Plus	3.60	A67/70-1		175253	175260		707					340		340

Long term insurance business : Valuation summary of accumulating with-profit policiesName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus

**Business
Non Profit**

R52	3253947	GL	31	12	2003	£000	UK	L&GA	12
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Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Sub total: Direct Written Insurance Business				916513	2453653		10191					2443		2443
REASSURANCE CEDED														
Whole life assurance :														
Investment and Life Plan		A67/70-1			1038344		4082					1030		1030
Lifetime Benefit Plan		A67/70-1			345983		1336					317		317
Norwich With Profits Bond		A67/70-1			12505							11		11
Norwich Capital Plan		A67/70-1			26386							42		42
Bicentenary Bond		A67/70-1			14590							16		16
New Bicentenary Bond		A67/70-1			20861							21		21
Bicentenary Bond 99		A67/70-1			39624							30		30
Norwich Bond 2000		A67/70-1			6747							8		8
Flexi-Bond		A67/70-1			24310							21		21
Endowment insurance :														
Norwich Savings Plan		A67/70-1		13074	19761		81					20		20
Low Start Norwich Savings Plan		A67/70-1		327	1356		4					1		1
Flexible Mortgage Plus		A67/70-1		362716	362753		1349					337		337
Low Start Flexible Mortgage Plus		A67/70-1		251609	251623		576					144		144
Flexible Mortgage with Lifetime Benefit Plan		A67/70-1		113534	113550		507					128		128

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus

**Business
Non Profit****R52****3253947****GL****31****12****2003****£000****UK****L&GA****12**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 10	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves 15
	Rate of interest 2	Mortality or morbidity table 3		Guaranteed on death 5	Current on death 6	Guaranteed on maturity 7	Office premiums 8	Net premiums 9		Current benefit value 11	Discounted value 12	Mortality and expenses 13	Options and guarantees other than investment performance guarantees 14	
New Flexible Mortgage Plus		A67/70-1		175253	175260		484					93		93
Sub total: Reassurance Ceded				916513	2453653		8419					2219		2219
Net total: Life Assurance & General Annuity Insurance Business							1772					224		224

Long term insurance business : Valuation summary of accumulating with-profit policiesName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R52	3253947	GL	31	12	2003	£000	UK	Pens	12
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Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
DIRECT WRITTEN INSURANCE BUSINESS														
Pure endowment insurance:														
Personal Pension	4.50	A67/70-1		40516	40516		2925					44453		44453
Personal Pension GPPP	4.50	A67/70-1		20235	20235		1327					11537		11537
Personal Pension 98 Series	4.50	A67/70-1					253					840		840
Personal Pension 98 Series GPPP	4.50	A67/70-1					614					3069		3069
NU GPPP 2000 Series	4.50	A67/70-1					14					4		4
Self-Invested Personal Pension	4.50	A67/70-1		1454	1454									
Free-Standing AVC	4.50	A67/70-1		3273	3273		152					430		430
Managed Income Option & Phased Retirement Plan	4.50	A67/70-1		816	816									
Trustee Investment Plan and Portability Plan	4.50	A67/70-1		219	219							123		123
TIP Investment	4.50	A67/70-1		216	216									
Group pure endowment insurance:														
Group Trustee Investment Plan and Portability Plan	4.50	A67/70-1		239	239									
Group Money Purchase	4.50	A67/70-1		24054	24054		538					44331		44331
Group AVC	4.50	A67/70-1		4782	4782		183					15345		15345
Executive Pension	4.50	A67/70-1		24779	24779		578					1727		1727

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**

Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Sub total: Direct Written Insurance Business				120583	120583		6584					121859		121859
REASSURANCE ACCEPTED														
Stakeholder NU Your Pension - Ind	4.30	AM92/AF92										963		963
Stakeholder NU Your Pension - Grp	4.30	AM92/AF92										263		263
Sub total: Reassurance Accepted												1226		1226
REASSURANCE CEDED														
Personal Pension												509		509
Personal Pension GPPP												476		476
Sub total: Reassurance Ceded												985		985
Net total: Pension Insurance Business				120583	120583		6584					122100		122100
Net total: United Kingdom Insurance Business				120583	120583		8356					122324		122324

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R52

3253947

GL

31

12

2003

£000

UK

Pens

12

[illegible]

Long term insurance business : Valuation summary of accumulating with-profit policiesName of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus

**Business
Non Profit****R52****3253947****GL****31****12****2003****£000****OS****L&GA****12**

Type of insurance or name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits 10	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves 15
	Rate of interest 2	Mortality or morbidity table 3		Guaranteed on death 5	Current on death 6	Guaranteed on maturity 7	Office premiums 8	Net premiums 9		Current benefit value 11	Discounted value 12	Mortality and expenses 13	Options and guarantees other than investment performance guarantees 14	
Personal Pension GPPP		A67/70-1										29		29
Sub total: Reassurance Ceded												183		183
Net total: Life Assurance & General Annuity Insurance Business				11317	11317		606					3132		3132
Net total: Overseas Insurance Business				11317	11317		606					3132		3132

Long term insurance business : Valuation summary of accumulating with-profit policies

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Stakeholder**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus				Stakeholder			R52	3253947	GL	31	12	2003	£000	UK	Pens	13
Type of insurance or name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Proportion of office premiums reserved for expenses and profits	Liability in respect of current benefits including vested bonuses		Other liabilities		Amount of mathematical reserves		
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15		
REASSURANCE ACCEPTED																
Stakeholder NU Your Pension - Ind	4.30	AM92/AF92	49606	47135	47135		4837			45424	45424			45424		
Stakeholder NU Your Pension - Grp	4.30	AM92/AF92	29137	12572	12572		4559			12315	12315			12315		
Stakeholder NU Designer Personal Pension	4.30	AM92/AF92	4369	2331	2331		785			2263	2263			2263		
Stakeholder NU Your Pension External Funds - Ind	4.30	AM92/AF92	138													
Stakeholder NU Your Pension External Funds - Grp	4.30	AM92/AF92	26													
Sub total: Reassurance Accepted			83276	62038	62038		10181			60002	60002			60002		
Net total: Pension Insurance Business			83276	62038	62038		10181			60002	60002			60002		
Net total: United Kingdom Insurance Business			83276	62038	62038		10181			60002	60002			60002		

Category
of surplus[illegible]

Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**
Business
Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R53	3253947	GL	31	12	2003	£000	UK	L&GA	12
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
(Unitised series)														
Norwich Capital Plan	3.60	A67/70-1	5794		99301					98317	98317	113		98430
Investment and Life Plan	3.60	A67/70-1	10330	698299	698399		3948			12600	12600	736		13336
Lifetime Benefit Plan	3.60	A67/70-1	5421		309711		2028			5361	5361	417		5778
Managed Portfolio	3.60	A67/70-1	2731	62970	62970					62347	62110	3		62113
Flexi-bond	3.60	A67/70-1	7069	148744	148744					147272	147272	4		147276
Bicentenary Bond 99	3.60	A67/70-1	2690	52175	52175					51663	50845	26		50871
Endowment insurance														
(Unitised series) :														
Norwich Savings Plan	3.60	A67/70-1	9000	35708	37816		3806			24871	24871	16		24887
Low Start Norwich Savings Plan	3.60	A67/70-1	491	2677	3129		254			2603	2603	1		2604
Flexible Mortgage Plus	3.60	A67/70-1	8545	139701	139717		3579			30677	30677	225		30902
Low Start Flexible Mortgage Plus	3.60	A67/70-1	5095	164425	164425		3810			17269	17269	283		17552
Flexible Mortgage Plus with Lifetime Benefit	3.60	A67/70-1	2482	61007	61008		1504			11698	11698	284		11982
New Flexible Mortgage Plus	3.60	A67/70-1	4566	188661	188667		4566			13712	13712	377		14089
Stand-alone Critical Illness Plan	3.60		3102	262726	262726		1168			1322	1322	211		1533
Critical Illness (attaching to other assurances)				580526	580526		669							

Long term insurance business : Valuation summary of property linked contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Category of surplus **Business
Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Business Non Profit						Category of surplus									
						R53	3253947	GL	31	12	2003	£000	UK	L&GA	12
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves	
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	
Sub total: Non-Profit Policies			113499	2545844	4153350		33216	5		1156516	1155461	5235		1160696	
Sub total: Direct Written Insurance Business			113499	2545844	4153350		33216	5		1156516	1155461	5235		1160696	
REASSURANCE ACCEPTED Non-Profit Policies															
NU Bond	3.60	AM92/AF92	66574	11236	615114					605481	605481	(25931)		579550	
NU Flexibond	3.60	AM92/AF92	3198		40884					40884	40884	(790)		40094	
NU Bond 2000	3.60	AM92/AF92	13204	2548	113876					110889	110889	(4987)		105902	
NU Bond Step Down Option	3.60	AM92/AF92	8254		314622					313081	313081	(16672)		296409	
NU Bond Level Option	3.60	AM92/AF92	8561		181168					180418	180418	(7810)		172608	
NU UL Mortgage endowment	3.60	AM92/AF92	1031	57457	57457		645			953	953	25		978	
Miscellaneous Rider Benefits			600		1015 pa		18					1		1	
Sub total: Non-Profit Policies			101422	71241	1323121 1015 pa		663			1251706	1251706	(56164)		1195542	
Sub total: Reassurance Accepted			101422	71241	1323121 1015 pa		663			1251706	1251706	(56164)		1195542	

Type of business	Life Assurance & General Annuity Insurance
Category of surplus	Business Non Profit

Category
of surplus[illegible]

Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance Business**
Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus				Business Non Profit		R53		3253947		GL		31		12		2003		£000		UK		L&GA		12	
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves											
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees												
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15											
(Unitised series)																									
Norwich Capital Plan		A67/70-1			99301					98317	98317	7		98324											
Investment and Life Plan		A67/70-1		698299	698399		3751			12600	12600	549		13149											
Lifetime Benefit Plan		A67/70-1			309711		1927			5361	5361	243		5604											
Managed Portfolio		A67/70-1		62970	62970					62347	62110	3		62113											
Bicentenary Bond 99		A67/70-1		52175	52175					51663	50845	1		50846											
Flexi-bond		A67/70-1		148744	148744					147272	147272	4		147276											
NU Bond	3.60				605481					605481	605481			605481											
NU Flexibond	3.60				40884					40884	40884			40884											
NU Bond 2000	3.60				110889					110889	110889			110889											
NU Bond Step Down Option	3.60				313081					313081	313081			313081											
NU Bond Level Option	3.60				180418					180418	180418			180418											
NU UL Mortgage endowment	3.60				953		613			953	953			953											
Miscellaneous Rider Benefits					1015 pa		17					1		1											
Endowment insurance																									
(Unitised series) :																									
Norwich Savings Plan		A67/70-1		35708	37816		3616			24871	24871	10		24881											
Low Start Norwich Savings Plan		A67/70-1		2677	3129		241			2603	2603			2603											

Long term insurance business : Valuation summary of property linked contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Category of surplus **Business
Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Business Non Profit						R53		3253947		GL		31	12	2003	£000	UK	L&GA	12
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses		Amount of annual premiums			Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves				
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees					
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15				
Flexible Mortgage Plus		A67/70-1		139701	139717		3400			30677	30677	103		30780				
Low Start Flexible Mortgage Plus		A67/70-1		164425	164425		3620			17269	17269	68		17337				
Flexible Mortgage Plus with Lifetime Benefit		A67/70-1		61007	61008		1429			11698	11698	59		11757				
New Flexible Mortgage Plus		A67/70-1		188661	188667		4338			13712	13712	77		13789				
Stand-alone Critical Illness Plan				262726	262726		1110			1322	1322	211		1533				
Critical Illness (attaching to other assurances)				580526	580526		636											
Sub total: Non-Profit Policies				2545844	5405056 1015 pa		32189	5		2408222	2407167	2547		2409714				
Sub total: Reassurance Ceded				2545844	5405056 1015 pa		32189	5		2408222	2407167	2547		2409714				
Net total: Life Assurance & General Annuity Insurance Business			214921	71241	71415		1690					(53476)		(53476)				

Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R53	3253947	GL	31	12	2003	£000	UK	Pens	12
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies														
Pure endowment insurance:														
Individual Retirement Plan	4.50	A67/70-1	1474	2057	26970		565			24336	24336	6		24342
Individual Retirement Plan (Capital units)	4.50	A67/70-1								3980	2798			2798
Executive Retirement Plan	4.50	A67/70-1	5	182	313		13			124	124			124
Executive Retirement Plan (Capital units)	4.50	A67/70-1								144	108			108
Personal Pension	4.50	A67/70-1	140425		1287866		25782			1264531	1264531	17692		1282223
Personal Pension GPPP	4.50	A67/70-1	30542		210040		19682			204552	204552	10952		215504
Personal Pension - 98 Series	4.50	A67/70-1	42438		319169		16791			319169	319169	3788		322957
Personal Pension - 98 Series gppp	4.50	A67/70-1	22780		155020		41471			155020	155020	10199		165219
NU GPPP Series 2000	4.50	A67/70-1	2011		13318		3154			13318	13318	231		13549
Self Invested Personal Pensions	4.50	A67/70-1	605		67131					67131	67131			67131
Free-Standing AVC	4.50	A67/70-1	5355		32419		1970			31630	31630	311		31941
Mortgage Income Option & Phased Retirement Plan	4.50	A67/70-1	181		18983					18983	18983			18983

Category of surplus	Non Profit
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Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R53	3253947	GL	31	12	2003	£000	UK	Pens	12
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Non-Profit Policies														
NU Personal Pension Scheme	4.50	AM/AF92	2382		3860		2542			3860	3860	97		3957
NU Executive & Directors Personal Pension	4.50	AM/AF92	2054	6268	32534		12663			26876	26876	(195)		26681
NU Free Standing AVC Plan	4.50	AM/AF92	316		3394		945			3394	3394	(27)		3367
NU Personal Transfer Plan	4.50	AM/AF92	1329		29606					29606	29606	(946)		28660
NU Self Invested Personal Pension	4.50	AM/AF92	3118		380503					380503	380503	(17682)		362821
NU Group Pension Investment Bond	4.50		577							34957	34957	(1827)		33130
NU Designer Personal Pension	4.50	AM/AF80-1	39518		146938		56318			146938	146938	1331		148269
NU Group AVC and Variable Money Purchase Plan	4.50	AM/AF80-1	799		693					693	693	69		762
NU Group AVC and Variable Money Purchase Plan (Mono charge)	4.50	AM/AF80-1	4225		18199					18199	18199	937		19136
NU Group AVC and Variable Money Purchase Plan Millenium Series	4.50	AM/AF80-1	31980		108696					108696	108696	26214		134910
NU Your Pension Select - Ind	4.50	AM/AF92	17494		293743		21617			293743	293743	632		294375
NU Your Pension Select - Grp	4.50	AM/AF92	11305		35591		15606			35591	35591	588		36179
NU Your Pension Select External Funds - Ind	4.50	AM/AF92	1097		24386		2085			24386	24386	38		24424

Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R53	3253947	GL	31	12	2003	£000	UK	Pens	12
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Name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link 10	Unit liability		Other liabilities		Amount of mathematical reserves 15
	Rate of interest 2	Mortality or morbidity table 3		Guaranteed on death 5	Current on death/current payable per annum 6	Guaranteed on maturity 7	Office premiums 8	Net premiums 9		Current benefit value 11	Discounted value 12	Mortality and expenses 13	Options and guarantees other than investment performance guarantees 14	
NU Your Pension Select External Funds - Grp	4.50	AM/AF92	186		1253		533			1253	1253	10		1263
Stakeholder NU Your Pension - ind	4.50	AM/AF92	77065		711154		55628			711154	711154	2936		714090
Stakeholder NU Your Pension - grp	4.50	AM/AF92	29658		56020		25095			56020	56020	1293		57313
Stakeholder NU Your Pension External Funds - ind	4.50	AM/AF92	160		3219		202			3219	3219	5		3224
Stakeholder NU Your Pension External Funds - grp	4.50	AM/AF92	22		102		63			102	102	2		104
Stakeholder NU Designer Personal Pension	4.50	AM/AF80-1	23715		57040		18129			57040	57040	1511		58551
Sub total: Non-Profit Policies			247000	6268	1906931		211426			1936230	1936230	14986		1951216
Sub total: Reassurance Accepted			247000	6268	1906931		211426			1936230	1936230	14986		1951216
REASSURANCE CEDED Non-Profit Policies														
Individual Retirement Plan					24336		509			24336	24336			24336
Individual Retirement Plan (Capital units)					3980					3980	2798			2798

Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R53	3253947	GL	31	12	2003	£000	UK	Pens	12
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Executive Retirement Plan					124		12			124	124			124
Executive Retirement Plan (Capital units)					144					144	108			108
Personal Pension					1264531		23204			1264531	1264531	603		1265134
Personal Pension GPPP					204552		17714			204552	204552	522		205074
Personal Pension - 98 Series					319169		15112			319169	319169			319169
Personal Pension - 98 Series gppp					155020		37324			155020	155020			155020
NU GPPP Series 2000					13318		2839			13318	13318			13318
Self Invested Personal Pensions					67131					67131	67131			67131
Free-Standing AVC					31630		1773			31630	31630			31630
Mortgage Income Option & Phased Retirement Plan					18983					18983	18983			18983
Trustee Investment Plan and Portability Plan					1586		1			1586	1586			1586
TIP Investment					3754					3754	3754			3754
Deferred Guarantee Annuity (Pensionvestor)					70406		709			70406	70406			70406
NU Personal Pension Scheme					3860		2288			3860	3860			3860
NU Executive & Directors Personal Pension					26876		11397			26876	26876			26876

Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R53	3253947	GL	31	12	2003	£000	UK	Pens	12
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Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
NU Free Standing AVC Plan					3394		851			3394	3394			3394
NU Personal Transfer Plan					29606					29606	29606			29606
NU Self Invested Personal Pension					380503					380503	380503			380503
NU Group Pension Investment Bond					34957					34957	34957			34957
NU Designer Personal Pension					146938		50686			146938	146938			146938
NU Group AVC and Variable Money Purchase Plan					693					693	693			693
NU Group AVC and Variable Money Purchase Plan (Mono charge)					18199					18199	18199			18199
NU Group AVC and Variable Money Purchase Plan Millenium Series					108696					108696	108696			108696
NU Your Pension Select - Ind					293743		19455			293743	293743			293743
NU Your Pension Select - Grp					35591		14045			35591	35591			35591
NU Your Pension Select External Funds - Ind					24386		1877			24386	24386			24386
NU Your Pension Select External Funds - Grp					1253		480			1253	1253			1253
Executive Pension					140001		8096			140001	140001			140001
Group Pension Investment Plan					1460					1460	1460			1460

Long term insurance business : Valuation summary of property linked contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R53	3253947	GL	31	12	2003	£000	UK	Pens	12
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Name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link 10	Unit liability		Other liabilities		Amount of mathematical reserves 15
	Rate of interest 2	Mortality or morbidity table 3		Guaranteed on death 5	Current on death/current payable per annum 6	Guaranteed on maturity 7	Office premiums 8	Net premiums 9		Current benefit value 11	Discounted value 12	Mortality and expenses 13	Options and guarantees other than investment performance guarantees 14	
Group Trustee Investment Plan and Portability Plan					2402					2402	2402			2402
Group Money Purchase					158146		1905			158146	158146			158146
Group AVC					28328		701			28328	28328			28328
Stakeholder NU Your Pension - ind					711154		50065			711154	711154			711154
Stakeholder NU Your Pension - grp					56020		22586			56020	56020			56020
Stakeholder NU Your Pension External Funds - ind					3219		182			3219	3219			3219
Stakeholder NU Your Pension External Funds - grp					102		57			102	102			102
Stakeholder NU Designer Personal Pension					57040		16316			57040	57040			57040
Sub total: Non-Profit Policies					4445231		300184			4445231	4444013	1125		4445138
Sub total: Reassurance Ceded					4445231		300184			4445231	4444013	1125		4445138
Net total: Pension Insurance Business			503580	8532	11469		33350					69665	44993	114658

Long term insurance business : Valuation summary of property linked contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Other Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R53	3253947	GL	31	12	2003	£000	UK	Other	12
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Name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link 10	Unit liability		Other liabilities		Amount of mathematical reserves 15
	Rate of interest 2	Mortality or morbidity table 3		Guaranteed on death 5	Current on death/current payable per annum 6	Guaranteed on maturity 7	Office premiums 8	Net premiums 9		Current benefit value 11	Discounted value 12	Mortality and expenses 13	Options and guarantees other than investment performance guarantees 14	
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies														
Whole life assurance (Unitised series)														
ISA Investment Plan	3.60	A67/70-1	1715				583			2465	2465			2465
Sub total: Non-Profit Policies			1715				583			2465	2465			2465
Sub total: Direct Written Insurance Business			1715				583			2465	2465			2465
REASSURANCE CEDED Non-Profit Policies														
Whole life assurance (Unitised series)														
ISA Investment Plan	3.60	A67/70-1					554			2465	2465			2465
Sub total: Non-Profit Policies							554			2465	2465			2465
Sub total: Reassurance Ceded							554			2465	2465			2465

Long term insurance business : Valuation summary of property linked contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Other Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus				Non Profit				Business						
				R53	3253947		GL	31	12	2003	£000	UK	Other	12
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
Net total: Other Insurance Business			1715				29							
Net total: United Kingdom Insurance Business			720216	79773	82884		35069					16189	44993	61182

Long term insurance business : Valuation summary of property linked contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance Business**
Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Business Non Profit						R53	3253947	GL	31	12	2003	£000	OS	L&GA	12
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves	
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies															
Pure endowment insurance :															
Jersey Investment Plan	4.50	A67/70-1	331	4016	4016		249			3835	3835	3		3838	
Personal Pension 98 Series	4.50	A67/70-1	1214	10190	10190		1120			10190	10190	96		10286	
Personal Pension 98 Series Gppp	4.50	A67/70-1	278	1572	1572		466			1572	1572	140		1712	
NU Designer Personal Pension	4.50	A67/70-1	1826	8924	8924		3861			8924	8924	87		9011	
TIP Investment	4.50	A67/70-1		695	695					693	693			693	
Executive Pension	4.50	A67/70-1	35	733	733		110			338	338	8		346	
Sub total: Non-Profit Policies			3684	26130	26130		5806			25552	25552	334		25886	
Sub total: Direct Written Insurance Business			3684	26130	26130		5806			25552	25552	334		25886	
REASSURANCE ACCEPTED Non-Profit Policies															
NU Optimiser Personal Pension	4.50	AM92/AF92	1949		7938		2220			7938	7938	8		7946	

Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance Business**
Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Business Non Profit				Category of surplus										
				R53	3253947		GL	31	12	2003	£000	OS	L&GA	12
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees	
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
NU Executive & Directors Personal Pension	4.50	AM92/AF92	549		1676		995			1470	1470	9		1479
NU Self Invested Personal Pension	4.50	AM92/AF92	14		6					6	6			6
NU Group Pension Investment Bond	4.50	AM92/AF92	23							1447	1447	(84)		1363
NU International Investment Plan	4.50	AM92/AF92	184		281		33			281	281	(2)		279
Miscellaneous Rider Benefits			360		759 pa		13					1		1
Sub total: Non-Profit Policies			3079		9901 759 pa		3261			11142	11142	(68)		11074
Sub total: Reassurance Accepted			3079		9901 759 pa		3261			11142	11142	(68)		11074
REASSURANCE CEDED Non-Profit Policies														
Pure endowment insurance :														
Jersey Investment Plan					4016		224			3835	3835			3835
Personal Pension 98 Series					10190		1008			10190	10190			10190
Personal Pension 98 Series Gppp					1572		419			1572	1572			1572

Long term insurance business : Valuation summary of property linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance Business**
Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Category of surplus				Business Non Profit		R53		3253947		GL		31		12		2003		£000		OS		L&GA		12	
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves											
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees												
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15											
NU Designer Personal Pension					8924		3475			8924	8924			8924											
TIP Investment					695					693	693			693											
NU Optimiser Personal Pension					7938		1998			7938	7938			7938											
NU Executive & Directors Personal Pension					1470		896			1470	1470			1470											
NU Self Invested Personal Pension					6					6	6			6											
NU Group Pension Investment Fund										1447	1447			1447											
NU International Investment Plan					281		30			281	281			281											
Miscellaneous Rider Benefits					759 pa		12					1		1											
Executive Pension					733		99			338	338			338											
Sub total: Non-Profit Policies					35825 759 pa		8161			36694	36694	1		36695											
Sub total: Reassurance Ceded					35825 759 pa		8161			36694	36694	1		36695											
Net total: Life Assurance & General Annuity Insurance Business			6763	26130	206		906					265		265											

Long term insurance business : Valuation summary of property linked contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

Overseas business

Financial year ended **31st December 2003**Type of business **Life Assurance & General Annuity Insurance**Category of surplus **Business
Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

Business Non Profit						R53	3253947	GL	31	12	2003	£000	OS	L&GA	12
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Category of unit link	Unit liability		Other liabilities		Amount of mathematical reserves	
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees		
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	
Net total: Overseas Insurance Business			6763	26130	206		906					265		265	

Long term insurance business : Valuation summary of index linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**

Type of business		Life Assurance & General Annuity Insurance Business					Company registration number	GL/UK/CM	Period ended			Units	UK/OS	Type of business	Category of surplus	
Category of surplus		Non Profit					R54	3253947	GL	31	12	2003	£000	UK	L&GA	12
Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Name of index link	Investment liability		Other liabilities		Amount of mathematical reserves		
	Rate of interest	Mortality or morbidity table		Guaranteed on death	Current on death/current payable per annum	Guaranteed on maturity	Office premiums	Net premiums		Current benefit value	Discounted value	Mortality and expenses	Options and guarantees other than investment performance guarantees			
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15		
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies																
Annuity in payment (Index-linked)	1.722	IMA/IFA80	3		5 pa							65		65		
Annuity in payment (Long term care - Index-linked)	1.722	IMA/IFA80	45		559 pa							1994		1994		
Sub total: Non-Profit Policies			48		564 pa							2059		2059		
Sub total: Direct Written Insurance Business																
			48		564 pa							2059		2059		
REASSURANCE CEDED Non-Profit Policies																
Annuity in payment (Index-linked)	1.722	IMA/IFA80			5 pa							65		65		
Annuity in payment (Long term care - Index-linked)	1.722	IMA/IFA80			559 pa							1994		1994		
Sub total: Non-Profit Policies					564 pa							2059		2059		
Sub total: Reassurance Ceded																
					564 pa							2059		2059		

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business
Category of surplus	Non Profit

**Company
registration
number**

GL/UK/CM

Period ended
day month ye

Units

UK/OS

Type of business

Category
of surplus

R54	3253947	GL	31	12	2003	£000	UK	L&GA	12
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[illegible]

Long term insurance business : Valuation summary of index linked contracts

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Pension Insurance Business**Category of surplus **Non Profit**Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R54	3253947	GL	31	12	2003	£000	UK	Pens	12
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Name of contract 1	Valuation basis		No of contracts 4	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Name of index link 10	Investment liability		Other liabilities		Amount of mathematical reserves 15
	Rate of interest 2	Mortality or morbidity table 3		Guaranteed on death 5	Current on death/current payable per annum 6	Guaranteed on maturity 7	Office premiums 8	Net premiums 9		Current benefit value 11	Discounted value 12	Mortality and expenses 13	Options and guarantees other than investment performance guarantees 14	
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies														
Annuity in payment (Index-linked)	2.207	PMA/PFA80	7713		12589 pa							238669		238669
Annuity certain			29		122 pa							212		212
Reversionary annuity			90		12 pa							68		68
Sub total: Non-Profit Policies			7832		12723 pa							238949		238949
Sub total: Direct Written Insurance Business			7832		12723 pa							238949		238949
REASSURANCE CEDED Non-Profit Policies														
Annuity in payment (Index-linked)	2.207	PMA/PFA80			12589 pa							238669		238669
Annuity certain					122 pa							212		212
Reversionary annuity					12 pa							68		68
Sub total: Non-Profit Policies					12723 pa							238949		238949
Sub total: Reassurance Ceded					12723 pa							238949		238949

Name of insurer **Norwich Union Life & Pensions Limited**

United Kingdom business

Financial year ended **31st December 2003**

Type of business **Pension Insurance Business**

Category of surplus	Non Profit
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[illegible]

Long term insurance business : Valuation summary of index linked contractsName of insurer **Norwich Union Life & Pensions Limited**

Global business

United Kingdom business

Financial year ended **31st December 2003**Type of business **Permanent Health Insurance Business**Category of surplus **Non Profit**

Name of contract	Valuation basis		No of contracts	Amount of sums assured or annuities per annum, including vested reversionary bonuses			Amount of annual premiums		Name of index link	Investment liability		Other liabilities		Amount of mathematical reserves
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
DIRECT WRITTEN INSURANCE BUSINESS Non-Profit Policies														
Safeguard: DLR (indexed)	2.10	see text										29855		29855
PHI: DLR (indexed)	2.10	see text										11827		11827
Group LAP: DLR (indexed)	2.10	see text										230		230
Corporate Safeguard: DLR (indexed)	2.10	see text										2572		2572
Corporate PHI: DLR (indexed)	2.10	see text										13207		13207
Sub total: Non-Profit Policies												57691		57691
Sub total: Direct Written Insurance Business												57691		57691
Net total: Permanent Health Insurance Business												57691		57691
Net total: United Kingdom Insurance Business			7880									57691		57691

Company
registration
number

GL/UK/CM

Period ended
day month year

Units

UK/OS

Type of
businessCategory
of surplus

R54

3253947

GL

31

12

2003

£000

UK

PHI

12

Category of surplus

[illegible]

Name of insurer **Norwich Union Life & Pensions Limited**

Overseas business

Financial year ended **31st December 2003**

Type of business	Life Assurance & General Annuity Insurance Business
Category of surplus	Non Profit

**Company
registration
number**

GL/UK/CM

Period ended
day month ye

Units

UK/OS

Type of business

Category
of surplus[illegible]

Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefitsName of insurer **Norwich Union Life & Pensions Limited****(Sheet 1)**

Global business

United Kingdom business

Financial year ended **31st December 2003**Category of surplus **Non Profit**

Internal linked fund

Category of surplus			Non Profit		Company registration number		GL/UK/CM			Period ended			Units		UK/OS		Category of surplus		IL/DH					
										day month year														
					R55		3253947		GL		31		12		2003		£000		UK		12		ILH	
Name of fund link or directly held asset			Name of unit type		Valuation price per unit or asset		Total actual number of units in force or directly held assets		Value of total actual units in force or directly held assets		Value of actual units held by other internal linked funds		Value of directly held assets and actual units in force excluding those held by other internal linked funds (5-6)		Value of units or directly held assets deemed allocated to contracts				Value of surplus units or directly held assets (7-8+9)					
1			2		3		4		5		6		7		8		9		10					
Wholly Reinsured															6853645		6853645							
Sub total: Wholly Reinsured															6853645		6853645							

Long term insurance business : Analysis of units in internal linked funds and direct holdings of assets matching liabilities in respect of property linked benefitsName of insurer **Norwich Union Life & Pensions Limited****(Sheet 2)**

Global business

Overseas business

Financial year ended **31st December 2003**Category of surplus **Non Profit**

Internal linked fund

Category of surplus			Non Profit		Company registration number		GL/UK/CM		Period ended			Units		UK/OS		Category of surplus		IL/DH		
Internal linked fund									day month year											
			R55		3253947		GL		31 12 2003			£000		OS		12		ILH		
Name of fund link or directly held asset			Name of unit type		Valuation price per unit or asset		Total actual number of units in force or directly held assets		Value of total actual units in force or directly held assets		Value of actual units held by other internal linked funds		Value of directly held assets and actual units in force excluding those held by other internal linked funds (5-6)		Value of units or directly held assets deemed allocated to contracts		Value of surplus units or directly held assets (7-8+9)			
1			2		3		4		5		6		7		8		9		10	
Wholly Reinsured															36694		36694			
Sub total: Wholly Reinsured															36694		36694			
Total: Non Profit															6890339		6890339			

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **3.3%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	3.3	L&GA	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated					Risk adjusted yield %			
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	1017453	6.15		813962	(334801)	479161	6.98				
Fixed interest securities	Approved securities	12	2038094	4.65		1832043	(1041541)	790502	5.72				
	Other	13	1471704	5.29		1338575	3066741	4405316	6.35				
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	3411	1.89		2593	(2593)						
	Other	15	14042	3.54		11334	(11334)						
Equity shares and holdings in collective investment schemes		16	1806763	4.40		1479776	(1153881)	325895	6.61				
Loans secured by mortgages		17											
All other assets	Producing income	18	312349	6.30		326997	(326997)						
	Not producing income	19	118529			117783	(117783)						
Total (11 to 19)		29	6782345	4.94		5923063	77811	6000874	6.33				
Gross valuation interest rate %		31		3.90					5.77				
Net valuation interest rate % (where appropriate)		32		3.3					4.83				
Mathematical reserve or other liability, net of reinsurance		33	6782345					6000874					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **3.7%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	3.7	L&GA	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %					
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	137335	6.15		109868	(84285)	25583					
Fixed interest securities	Approved securities	12	275101	4.65		247288	505900	753188	5.72				
	Other	13	198650	5.29		180680	(180680)						
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	460	1.89		350	(350)						
	Other	15	1895	3.54		1530	(1530)						
Equity shares and holdings in collective investment schemes		16	243876	4.40		199740	(199740)						
Loans secured by mortgages		17											
All other assets	Producing income	18	42161	6.30		44138	(44138)						
	Not producing income	19	15999			15898	54702	70600					
Total (11 to 19)		29	915477	4.94		799492	49879	849371	5.07				
Gross valuation interest rate %		31		4.37					4.13				
Net valuation interest rate % (where appropriate)		32		3.7					3.45				
Mathematical reserve or other liability, net of reinsurance		33	915477					849371					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	4	L&GA	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated					Risk adjusted yield %			
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	452984	6.15		362387	(278005)	84382					
Fixed interest securities	Approved securities	12	907388	4.65		815651	1668649	2484300	5.72				
	Other	13	655223	5.29		595952	(595952)						
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	1519	1.89		1154	(1154)						
	Other	15	6252	3.54		5046	(5046)						
Equity shares and holdings in collective investment schemes		16	804396	4.40		658817	(658817)						
Loans secured by mortgages		17											
All other assets	Producing income	18	139062	6.30		145584	(145584)						
	Not producing income	19	52771			52439	180428	232867					
Total (11 to 19)		29	3019595	4.94		2637030	164519	2801549	5.07				
Gross valuation interest rate %		31		4.72					4.13				
Net valuation interest rate % (where appropriate)		32		4					3.45				
Mathematical reserve or other liability, net of reinsurance		33	3019595					2801549					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4.2%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	4.2	L&GA	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %					
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	22535	6.15		18028	(609)	17419	7.04				
Fixed interest securities	Approved securities	12	45140	4.65		40577	(40577)						
	Other	13	32596	5.29		29647	(29647)						
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	76	1.89		57	(57)						
	Other	15	311	3.54		251	(251)						
Equity shares and holdings in collective investment schemes		16	40017	4.40		32775	(32775)						
Loans secured by mortgages		17											
All other assets	Producing income	18	6918	6.30		7242	97271	104513	7.27				
	Not producing income	19	2625			2609	(2609)						
Total (11 to 19)		29	150218	4.94		131186	(9254)	121932	7.24				
Gross valuation interest rate %		31		4.20					6.29				
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	150218					121932					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4.8%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	4.8	L&GA	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated					Risk adjusted yield %			
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	4629	6.82	3703	10422	14125	9.39					
Fixed interest securities	Approved securities	12	10355	4.65	9308	(9308)							
	Other	13	7477	5.29	6801	(6801)							
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	17	1.89	13	(13)							
	Other	15	71	3.54	58	(58)							
Equity shares and holdings in collective investment schemes		16	9720	4.71	7961	1996	9957	8.46					
Loans secured by mortgages		17											
All other assets	Producing income	18	1587	6.30	1661	(1661)							
	Not producing income	19	602		598	(598)							
Total (11 to 19)		29	34458	5.09	30103	(6021)	24082	9.01					
Gross valuation interest rate %		31		4.8				8.78					
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	34458				24082						

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **5%**Type of business **Life Assurance and Annuity Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
				day	month	year						
R57		3253947	GL	31	12	2003	£000	Stg	5	L&GA	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario					
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %				
					On original allocation	Increase or decrease	Total under resilience scenario					
			1	2	3	4	5	6				
Land and buildings		11	43581	6.82		34865	(30935)	3930	2.85			
Fixed interest securities	Approved securities	12	97494	4.65		87637	19080	106717	5.42			
	Other	13	70400	5.29		64032	(52300)	11732	4.53			
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	163	1.89		124	306	430	2.86			
	Other	15	672	3.54		542	1339	1881	4.51			
Equity shares and holdings in collective investment schemes		16	91518	4.88		74955	100490	175445	4.64			
Loans secured by mortgages		17										
All other assets	Producing income	18	14942	6.30		15642	(15642)					
	Not producing income	19	5670			5634	(1360)	4274				
Total (11 to 19)		29	324440	5.14		283431	20978	304409	4.82			
Gross valuation interest rate %		31		5.00					4.70			
Net valuation interest rate % (where appropriate)		32										
Mathematical reserve or other liability, net of reinsurance		33	324440					304409				

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4.2%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	4.2	Pens	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated					Risk adjusted yield %			
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	207234	6.15		165787	(5604)	160183	7.04				
Fixed interest securities	Approved securities	12	415117	4.65		373148	(373148)						
	Other	13	299755	5.29		272639	(272639)						
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	695	1.89		528	(528)						
	Other	15	2860	3.54		2309	(2309)						
Equity shares and holdings in collective investment schemes		16	367999	4.40		301399	(301399)						
Loans secured by mortgages		17											
All other assets	Producing income	18	63619	6.30		66602	894518	961120	7.27				
	Not producing income	19	24142			23990	(23990)						
Total (11 to 19)		29	1381421	4.94		1206402	(85099)	1121303	7.24				
Gross valuation interest rate %		31		4.20					6.29				
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	1381421					1121303					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4.3%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	4.3	Pens	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated					Risk adjusted yield %			
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	31018	6.82	24814	(22017)	2797	2.85					
Fixed interest securities	Approved securities	12	69389	4.65	62374	13580	75954	5.42					
	Other	13	50106	5.29	45573	(37224)	8349	4.53					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	116	1.89	88	218	306	2.86					
	Other	15	478	3.54	386	953	1339	4.51					
Equity shares and holdings in collective investment schemes		16	65136	4.88	53348	71522	124870	4.64					
Loans secured by mortgages		17											
All other assets	Producing income	18	10634	6.30	11133	(11133)							
	Not producing income	19	4035		4010	(968)	3042						
Total (11 to 19)		29	230912	5.14	201726	14931	216657	4.82					
Gross valuation interest rate %		31		4.30				4.70					
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	230912				216657						

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4.8%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	4.8	Pens	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %					
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	443383	6.82		354706	1299261	1653967	9.18				
Fixed interest securities	Approved securities	12	1273190	4.65		1144471	(1139470)	5001	5.72				
	Other	13	909203	5.31		826037	(826037)						
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	2131	1.89		1620	(1620)						
	Other	15	8772	3.54		7080	(7080)						
Equity shares and holdings in collective investment schemes		16	930795	4.71		762341	211150	973491	8.46				
Loans secured by mortgages		17											
All other assets	Producing income	18	151980	6.30		159107	(132201)	26906	7.30				
	Not producing income	19	57673			57310	(56841)	469					
Total (11 to 19)		29	3777127	5.07		3312672	(652838)	2659834	8.89				
Gross valuation interest rate %		31		4.80					8.66				
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	3777127					2659834					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **5%**Type of business **Pension Insurance Business**

With profits

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	5	Pens	WP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated					Risk adjusted yield %			
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11	838154	6.82		670523	(594949)	75574	2.85				
Fixed interest securities	Approved securities	12	1875028	4.65		1685462	366945	2052407	5.42				
	Other	13	1353954	5.29		1231476	(1005851)	225625	4.53				
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	3138	1.89		2385	5892	8277	2.86				
	Other	15	12919	3.54		10427	25755	36182	4.51				
Equity shares and holdings in collective investment schemes		16	1760099	4.88		1441557	1932647	3374204	4.64				
Loans secured by mortgages		17											
All other assets	Producing income	18	287358	6.30		300835	(300835)						
	Not producing income	19	109046			108360	(26160)	82200					
Total (11 to 19)		29	6239696	5.14		5451025	403444	5854469	4.82				
Gross valuation interest rate %		31		5.00					4.70				
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	6239696					5854469					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4.8%**Type of business **Pension Insurance Business**

Non profit

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	4.8	Pens	NP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %					
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11											
Fixed interest securities	Approved securities	12											
	Other	13	120579	4.92	110988	(59716)	51272	5.89					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14											
	Other	15											
Equity shares and holdings in collective investment schemes		16											
Loans secured by mortgages		17											
All other assets	Producing income	18	441484	5.59	406369		406369	6.56					
	Not producing income	19											
Total (11 to 19)		29	562063	5.45	517357	(59716)	457641	6.48					
Gross valuation interest rate %		31		4.80				6.32					
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	562063					457641					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4%**Type of business **Permanent Health Insurance Business**

Non profit

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31 day	12 month	2003 year	£000	Stg	4	PHI	NP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %					
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11											
Fixed interest securities	Approved securities	12	18755	4.80	16872	(1355)	15517	5.76					
	Other	13	41773	5.55	39877	(3202)	36675	6.52					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	19811	2.24	19360	(1554)	17806	3.20					
	Other	15											
Equity shares and holdings in collective investment schemes		16											
Loans secured by mortgages		17											
All other assets	Producing income	18	29499	3.59	29499	(2368)	27131	3.59					
	Not producing income	19											
Total (11 to 19)		29	109838	4.30	105608	(8479)	97129	4.97					
Gross valuation interest rate %		31		4.00				4.75					
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	109838				97129						

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling liabilities

Valuation rate(s) of interest **4.75%**Type of business **Permanent Health Insurance Business**

Non profit

Category of assets **Total long term insurance business assets**

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets	
		R57	3253947	GL	31	12	2003	£000	Stg	4.75	PHI	NP	10
Type of asset notionally allocated			The valuation				The resilience scenario						
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated					Risk adjusted yield %			
					On original allocation	Increase or decrease	Total under resilience scenario						
			1	2	3	4	5	6					
Land and buildings		11											
Fixed interest securities	Approved securities	12											
	Other	13	87332	5.67	80300	157	80457	6.64					
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14											
	Other	15											
Equity shares and holdings in collective investment schemes		16											
Loans secured by mortgages		17											
All other assets	Producing income	18											
	Not producing income	19											
Total (11 to 19)		29	87332	5.67	80300	157	80457	6.64					
Gross valuation interest rate %		31		4.75				6.43					
Net valuation interest rate % (where appropriate)		32											
Mathematical reserve or other liability, net of reinsurance		33	87332					80457					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling/Non sterling liabilities

Valuation rate(s) of interest **Balance**

Type of business

With profits/Non profit

Category of assets

Total long term insurance business assets

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
		R57	3253947	GL	31	12	2003	£000		98		10
Type of asset notionally allocated			The valuation				The resilience scenario					
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %				
					On original allocation	Increase or decrease	Total under resilience scenario					
			1	2	3	4	5	6				
Land and buildings		11	39813	6.49	31482	41523	73005	7.69				
Fixed interest securities	Approved securities	12	385092	4.71	357062	31245	388307	5.70				
	Other	13	158272	5.06	144952	3151	148103	6.06				
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	141	1.89	107	1454	1561	3.20				
	Other	15	582	3.54	469	(439)	30	4.51				
Equity shares and holdings in collective investment schemes		16	77197	4.57	61577	28806	90383	7.43				
Loans secured by mortgages		17										
All other assets	Producing income	18	107050	4.17	106405	(11230)	95175	6.57				
	Not producing income	19	4911		4889	(4821)	68	4.48				
Total (11 to 19)		29	773058	4.75	706943	89689	796632	6.24				
Gross valuation interest rate %		31										
Net valuation interest rate % (where appropriate)		32										
Mathematical reserve or other liability, net of reinsurance		33	773058				702848					

Long term insurance business : Matching rectangleName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Sterling/Non sterling liabilities

Valuation rate(s) of interest **Total**

Type of business

With profits/Non profit

Category of assets

Total long term insurance business assets

		Company registration number	GL/UK/CM	Period ended			Units	Stg/ NonStg	Valuation rate of interest	L&GA/Pens/ PHI/Other	WP/NP	Category of assets
		R57	3253947	GL	31	12	2003	£000		99		10
Type of asset notionally allocated			The valuation				The resilience scenario					
			Value of asset notionally allocated	Risk adjusted yield %	Value of assets notionally allocated			Risk adjusted yield %				
					On original allocation	Increase or decrease	Total under resilience scenario					
			1	2	3	4	5	6				
Land and buildings		11	3238118	6.43	2590125		2590125	8.00				
Fixed interest securities	Approved securities	12	7410143	4.65	6671894		6671894	5.62				
	Other	13	5457024	5.29	4967529		4967529	6.25				
Variable interest and Variable yield securities (excluding items shown at line 16)	Approved securities	14	31680	2.11	28380		28380	3.09				
	Other	15	48855	3.54	39432		39432	4.51				
Equity shares and holdings in collective investment schemes		16	6197518	4.60	5074245		5074245	5.54				
Loans secured by mortgages		17										
All other assets	Producing income	18	1608643	5.91	1621215		1621215	7.01				
	Not producing income	19	396003		393520		393520	0.34				
Total (11 to 19)		29	24387984	5.02	21386340		21386340	6.04				
Gross valuation interest rate %		31										
Net valuation interest rate % (where appropriate)		32										
Mathematical reserve or other liability, net of reinsurance		33	24387984				21292557					

Long term insurance business : Valuation result and distribution of surplusName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Company
registration
number

GL/UK/CM

Period ended

Units

Category
of surplusCategory of surplus **With Profit**

R58	3253947	GL	31	12	2003	£000	11
				11	23610423		
Policyholders in anticipation of a surplus				12	229125		
Transfer to non-technical account				13	36536		
Transfer to other funds/parts of funds				14			
Total of funds (13+14)				15	36536		
				16	23876084		
Accumulating with profit policies				17	10302520		
Other non linked contracts				18	12286087		
Property linked contracts				19			
Index linked contracts				20			
				21	22588607		
Total other reserves held towards the solvency margin (21)				29	1287477		
Carried forward unappropriated from last valuation				31	695231		
Transfer from non-technical account				32			
Transfer from other funds/parts of fund				33			
Total transfer to fund (32+33)				34			
Balance at valuation				35	592246		
				39	1287477		
Policyholders in anticipation of a surplus				41	229125		
Cash bonuses				42			
Reversionary bonuses				43	486104		
Other bonuses				44			
Premium reductions				45			
Total (41 to 45)				46	715229		
Net transfer out of fund				47	36536		
Total (46+47)				48	751765		
Contingency and other reserves held towards the solvency margin carried forward unappropriated				49	535712		
				59	1287477		
Percentage of distributed surplus allocated to policyholders of fund/part of fund				61	95.14		
Latest (year of valuation 2002)				62	95.30		
Earlier (year of valuation 2001)				63	95.39		
Earliest (year of valuation 2000)				64	94.64		

Long term insurance business : Valuation result and distribution of surplusName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Company
registration
number

GL/UK/CM

Period ended

Units

Category
of surplusCategory of surplus **Non Profit**

R58	3253947	GL	31	12	2003	£000	12
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Valuation result	Fund carried forward		11	1432975
	Bonus payments made to policyholders in anticipation of a surplus		12	
	Transfers out of fund/ parts of fund	Transfer to non-technical account	13	40500
		Transfer to other funds/parts of funds	14	
	Net transfer out of funds/parts of funds (13+14)		15	40500
	Total (11+12+15)		16	1473475
	Mathematical reserves for accumulating with profit policies		17	125456
	Mathematical reserves for other non linked contracts		18	1023380
	Mathematical reserves for property linked contracts		19	61447
	Mathematical reserves for index linked contracts		20	57691
	Total (17 to 20)		21	1267974
	Surplus including contingency and other reserves held towards the solvency margin (deficiency) (16-21)		29	205501
Composition of surplus	Balance of surplus brought forward unappropriated from last valuation		31	
	Transfers into fund/part of fund	Transfer from non-technical account	32	
		Transfer from other funds/parts of fund	33	
	Net transfer into fund/part of fund (32+33)		34	
	Surplus arising since the last valuation		35	205501
	Total (31+34+35)		39	205501
Distribution of surplus	Bonus payments made to policyholders in anticipation of a surplus		41	
	Allocated to policyholders by way of	Cash bonuses	42	
		Reversionary bonuses	43	
		Other bonuses	44	
		Premium reductions	45	
	Total allocated to policyholders (41 to 45)		46	
	Net transfer out of fund/part of fund		47	40500
	Total distributed surplus (46+47)		48	40500
	Balance of surplus (including contingency and other reserves held towards the solvency margin) carried forward unappropriated		49	165001
	Total (48+49)		59	205501
Percentage of distributed surplus allocated to policyholders of fund/part of fund			61	
Corresponding percentage at three immediately previous valuations	Latest	(year of valuation 2002)	62	
	Earlier	(year of valuation 2001)	63	
	Earliest	(year of valuation 2000)	64	

Long term insurance business : Valuation result and distribution of surplusName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Company
registration
number

GL/UK/CM

Period ended

Units

Category
of surplus

Category of surplus

Stakeholder

Category of surplus		Stakeholder		number	day	month	year		
				R58	3253947	GL	31	12	2003
Valuation result	Fund carried forward					11	61980		
	Bonus payments made to policyholders in anticipation of a surplus					12	(62)		
	Transfers out of fund/ parts of fund	Transfer to non-technical account				13			
		Transfer to other funds/parts of funds				14			
	Net transfer out of funds/parts of funds (13+14)					15			
	Total (11+12+15)					16	61918		
	Mathematical reserves for accumulating with profit policies					17	60002		
	Mathematical reserves for other non linked contracts					18			
	Mathematical reserves for property linked contracts					19			
	Mathematical reserves for index linked contracts					20			
	Total (17 to 20)					21	60002		
	Surplus including contingency and other reserves held towards the solvency margin (deficiency) (16-21)					29	1916		
Composition of surplus	Balance of surplus brought forward unappropriated from last valuation					31	17		
	Transfers into fund/part of fund	Transfer from non-technical account				32			
		Transfer from other funds/parts of fund				33			
	Net transfer into fund/part of fund (32+33)					34			
	Surplus arising since the last valuation					35	1899		
	Total (31+34+35)					39	1916		
Distribution of surplus	Bonus payments made to policyholders in anticipation of a surplus					41	(62)		
	Allocated to policyholders by way of	Cash bonuses				42			
		Reversionary bonuses				43	1978		
		Other bonuses				44			
		Premium reductions				45			
	Total allocated to policyholders (41 to 45)					46	1916		
	Net transfer out of fund/part of fund					47			
	Total distributed surplus (46+47)					48	1916		
	Balance of surplus (including contingency and other reserves held towards the solvency margin) carried forward unappropriated					49			
	Total (48+49)					59	1916		
Percentage of distributed surplus allocated to policyholders of fund/part of fund						61	100.00		
Corresponding percentage at three immediately previous valuations	Latest	(year of valuation 2002)				62	100.00		
	Earlier	(year of valuation 2001)				63	100.00		
	Earliest	(year of valuation)				64			

Long term insurance business : Valuation result and distribution of surplusName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**Company
registration
number

GL/UK/CM

Period ended

Units

Category
of surplus

Category of surplus

Belgium**R58****3253947****GL****31****12****2003****£000****14**

Valuation result	Fund carried forward		11	41008
	Bonus payments made to policyholders in anticipation of a surplus		12	
	Transfers out of fund/ parts of fund	Transfer to non-technical account	13	
		Transfer to other funds/parts of funds	14	
	Net transfer out of funds/parts of funds (13+14)		15	
	Total (11+12+15)		16	41008
	Mathematical reserves for accumulating with profit policies		17	
	Mathematical reserves for other non linked contracts		18	41008
	Mathematical reserves for property linked contracts		19	
	Mathematical reserves for index linked contracts		20	
	Total (17 to 20)		21	41008
	Surplus including contingency and other reserves held towards the solvency margin (deficiency) (16-21)		29	
Composition of surplus	Balance of surplus brought forward unappropriated from last valuation		31	
	Transfers into fund/part of fund	Transfer from non-technical account	32	
		Transfer from other funds/parts of fund	33	
	Net transfer into fund/part of fund (32+33)		34	
	Surplus arising since the last valuation		35	
	Total (31+34+35)		39	
Distribution of surplus	Bonus payments made to policyholders in anticipation of a surplus		41	
	Allocated to policyholders by way of	Cash bonuses	42	
		Reversionary bonuses	43	
		Other bonuses	44	
		Premium reductions	45	
	Total allocated to policyholders (41 to 45)		46	
	Net transfer out of fund/part of fund		47	
	Total distributed surplus (46+47)		48	
	Balance of surplus (including contingency and other reserves held towards the solvency margin) carried forward unappropriated		49	
	Total (48+49)		59	
Percentage of distributed surplus allocated to policyholders of fund/part of fund			61	
Corresponding percentage at three immediately previous valuations	Latest	(year of valuation 2002)	62	100.00
	Earlier	(year of valuation 2001)	63	100.00
	Earliest	(year of valuation 2000)	64	100.00

Financial year ended **31st December 2003**

day	month	year
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Class			Classes I, II & IX	Class III business with relevant factor of				Class IV and VI	Classes VII and VIII business with relevant factor of					Unallocated additional mathematical reserves with relevant factor of		Total for all classes	
				4% 1	4% 2	1% 3	Nil 4		Total 5	4% 6	4% 7	1% 8	Nil 9	Total 10	4% 11	1% 12	The financial year 13
Relevant factor (Instruction 1)																	
Mathematical reserves before deduction of reinsurance	Reserves before distribution of surplus	11	20144775	8881487	3473285	3301510	15656282	472201							36273258	33596963	
	Reserves for bonus allocated to policyholders	12	155671	332440			332440								488111	563489	
	Reserves after distribution of surplus	13	20300446	9213927	3473285	3301510	15988722	472201							36761369	34160452	
Mathematical reserves after deduction of reinsurance	Reserves before distribution of surplus	14	14744526	8813379	3471961	3299368	15584708	450793							30780027	28649018	
	Reserves for bonus allocated to policyholders	15	155642	332440			332440								488082	563398	
	Reserves after distribution of surplus	16	14900168	9145819	3471961	3299368	15917148	450793							31268109	29212416	
Ratio of 16 to 13 or 0.85 if greater (see Instruction 2)		17	0.850000				0.995523	0.954663									
Required margin of solvency - first result = (line 13) * (line 17) * relevant factor		19	690215				401484	18032							1109731	1044147	
Non negative capital at risk before reinsurance (see Instruction 3)	Temporary assurances with required margin of solvency of 0.1%	21	33825005												33825005	22553246	
	Temporary assurances with required margin of solvency of 0.15%	22	2266957												2266957	1869000	
	All other assurances with required margin of solvency of 0.3%	23	38925432				3074794								42000226	41181012	
	Total (21 to 23)	29	75017394				3074794								78092188	65603258	
Non negative capital at risk after reinsurance (all contracts) (see Instruction 3)		31	67381238				79692								67460930	55062085	
Ratio of line 31 to line 29, or 0.50 if greater		32	0.898208				0.500000										
Required margin of solvency - second result (see Instruction 4)		39	138326				4612								142938	127684	
Sum of first and second results (19+39)		49	828541				406096	18032							1252669	1171831	
Required margin of solvency for supplementary Accident & Sickness Insurance & Class V business		51															
Total required margin of solvency for long term insurance business (49+51)		59													1252669	1171831	
Minimum guarantee fund		61													549	506	
Required minimum margin (greater of lines 59 and 61)		69													1252669	1171831	

Supplementary notes

Name of insurer **Norwich Union Life & Pensions Limited**
Global business
Financial year ended **31st December 2003**
Code

0001 With Profits Realistic Balance Sheet

	<u>£m</u>
Total statutory assets of the with-profit fund	25,833
Plus valuation adjustments to statutory and additional assets arising on realistic balance sheet	<u>38</u>
Total realistic assets	<u>25,871</u>
Policyholder realistic basis liabilities	23,909
Plus other liabilities	<u>565</u>
Total liabilities	<u>24,474</u>
Realistic basis assets in excess of liability	1,398
Less with-profit capital requirement on realistic basis	<u>871</u>
Realistic basis assets in excess of liability and capital requirement	<u>527</u>
Capital coverage within the with profit fund (assets in excess of (liability/capital requirement))	1.60

NotesGeneral

The figures given above and the notes below have been prepared following guidance from the ABI.

The information is the total figure for the with profits fund of the Company, excluding the business in the Belgium fund.

Statutory assets of the With Profits Funds

This shows the value of the long-term admissible assets of the with-profit fund available to support with profit business. It excludes assets equal to the value of the statutory liability and required minimum margin of non-profit business written in the fund.

Additional assets arising on a realistic basis

This number comprises:

- Assets that are inadmissible on a statutory basis only by reason of the size of the holding
- The value of future statutory surplus arising from non-profit business written in the fund

The value of future statutory surplus arising from non profit business has been calculated on the Company's Embedded Value basis. The future statutory surplus from this business includes the release of required minimum margin.

Policyholder realistic liabilities

Policyholder realistic liability is calculated consistent with the Company's Draft Principles and Practices of Financial Management (PPFM)

The liabilities comprise :

- Total value of asset shares as at the balance sheet date
- Value of additional liabilities arising from guarantees, options, smoothing and promises made
- Value of prospective shareholder transfers and tax thereon where not charged to asset shares
- Allowance for the value of prospective charges to asset shares for the use of capital, provision of guarantees or smoothing

Supplementary notes

Name of insurer **Norwich Union Life & Pensions Limited**
Global business
Financial year ended **31st December 2003**
Code

For the majority of business, the cost of guarantees, options and promises is calculated from a market consistent stochastic model.

The value of guaranteed annuity options is assessed from consideration of the market value of a replicating portfolio of swaptions.

The key assumptions for the stochastic model are:

- Risk free rate 5.0 %
- UK equity volatility 18.5 %
- Property volatility 15.0 %

Other Liabilities

Other liabilities of the fund such as creditors and tax.

With Profit Capital Requirements on a Realistic Basis

The capital requirement is an amount that would support the fund in the event of a combination of adverse events. The events in question are:

- 18% fall in the value of the fund's equity holdings
- 20% fall in the value of the fund's property holdings
- 0.5% increase in credit spreads
- 20% fall in the yields on all fixed interest holdings.

In addition allowance is made for how the Company would respond to such circumstances, for example through changes to annual and final bonus rates consistent with the draft PPFM.

This combination of events has been approved by the FSA for the purpose of the end-2003 realistic results. A different combination of events may ultimately be required.

4701 Accumulating with profits business (excluding reinsurance accepted)

This business is actually written into the non-profit fund and the investment allocation transferred to the with profit fund.

4801 Accrued interest

The amounts of accrued interest as part of Form 13 line 84 and included on Form 48 are as follows:

	With profit 2003 £'000	Non profit 2003 £'000	Belgium 2003 £'000	Total 2003 £'000	Total 2002 £'000
Form 48 line 12	100,584	4,668	1,424	106,676	86,462
Form 48 line 13	100,596	9,153	-	109,749	105,022
Form 48 line 14	36	182	-	218	113
Form 48 line 15	17	-	-	17	14
Form 48 line 18	2,523	4,784	-	7,307	-
Total	<u>203,756</u>	<u>18,787</u>	<u>1,424</u>	<u>223,967</u>	<u>191,611</u>

5101 With Profit sub fund

The with profits sub fund includes blocks of non-profit group pure endowments and group deferred annuities, non-profit non-group deferred annuities (including reversionary annuities), and non-profit non-group pure endowments and deferred annuities continued beyond normal retirement. It also includes some term assurances reinsured from Norwich Union Linked Life Assurance Limited.

5201 Non Profit sub fund

The non-profit sub fund includes the sterling reserves relating to unitised with profits business.

5102 PHI business

ALR is the Active Life Reserve

Supplementary notesName of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

Code

DLR is the Disabled Life Reserve

5401 PHI business

ALR is the Active Life Reserve

DLR is the Disabled Life Reserve

5103 Belgium business

The total number of contracts shown in column 4 for Belgian business exceeds the actual number of contracts by 28,317.

5202 Linked contracts which are also accumulating with-profits policies

For linked contracts which are also accumulating with-profits policies, amounts of benefits, premiums and other liabilities which are with-profits are shown on Form 52, and the remainder are shown on Form 53. The number of contracts is included on both Form 52 and Form 53.

There are 26,448 such contracts in United Kingdom Life Assurance & General Annuity Business, 119,702 in United Kingdom Pensions Business and 1,087 in Minor Sterling Life Assurance & General Annuity Business.

5701 Contracts covered by 'Balance'

The contracts covered by the sheet coded Balance are ISAs, overseas non-profits deferred annuities and reversionary annuities, with profits annuities in payment, policies continued beyond maturity or normal retirement, liabilities denominated in a foreign currency, non-profits pensions assurances, creditor life business, contingency reserves, sterling reserves and the provision for capital gains tax.

5801 Distribution of surplus from the with profits fund

	FSA Ref.	Conventional with profits £'000s	With profits annuity £'000s	Unitised with profits		Belgium £'000s	Total £'000s
				Direct £'000s	Re-insurance accepted £'000s		
Bonus payments made to policyholders in anticipation of a surplus	58.41	214,577	1	10,226	4,259	-	229,063
Reversionary bonus	58.43	76,653	5,739	372,789	32,902	0	488,083
Total allocated to policyholder	58.46	291,230	5,740	383,015	37,161	0	717,146
Net transfer out of fund	58.47	32,358	466	-	3,712	-	36,536
Total distributed surplus	58.48	323,588	6,206	383,015	40,873	0	753,682
Percentage of surplus allocated to shareholders		10.00%	7.51%	-	9.08%	-	4.85%

6001 Required minimum margin

The mathematical reserves after deduction for reinsurance, as shown in Form 60, exceed the actual reserves as shown in Form 53 and Form 58 by 6,822,438 (£000). This represents the unit liabilities that are reinsured to Norwich Union Linked Life Assurance Limited, excluding the liabilities where the receiving company provides the investment guarantee. Although the unit liabilities are reinsured, any fixed upper limit in the allocation to cover management expenses in the relevant contract applies to Norwich Union Life and Pensions Limited and not to the receiving company. The presentation adopted in Form 60 ensures that the Company provides the required margin of solvency – first result – in relation to these liabilities.

Supplementary notes

Name of insurer **Norwich Union Life & Pensions Limited**
Financial year ended **31st December 2003**
Code

0901 Written concessions

(931) The Secretary of State for Trade and Industry issued to the Company on 10 July 1997 an Order under section 68 of the Insurance Companies Act 1982 providing that section 29 of that Act should not apply to certain payments in respect of taxation made by the Company in the pursuance of clause 6.2 of Part II of the Scheme effected under Schedule 2C of that Act and sanctioned by the court on 23 April 1997 whereby the Company assumed part of the long term insurance business of The Norwich Union Life Insurance Society.

(643) The Secretary of State for Trade and Industry issued to the Company on 10 July 1997 an Order under section 68 of the Insurance Companies Act 1982. This Order provided that section 30 of the Act should not apply to certain payments in respect of Belgian participating policies made by the Company in pursuance of clause 7.3 of Part III of the Scheme effected under Schedule 2C of that Act and sanctioned by the court on 23 April 1997 whereby the Company assumed part of the long term insurance business of The Norwich Union Life Insurance Society.

(621) The Treasury issued to the Company in March 1998 an Order under section 68 of the Insurance Companies Act 1982. This Order provided that section 30 of that Act should apply separately to the distribution of established surplus from the with profit fund of the Company to each group of policyholders in respect of which the transfer to the shareholders' fund is determined on an identical basis in pursuance of clause 10 of Part II of the Scheme effected under Schedule 2C of that Act and sanctioned by the court on 23 April 1997 whereby the Company assumed part of the long term insurance business of The Norwich Union Life Insurance Society.

The Treasury issued to the Company in December 1998 an order under section 68 of the Insurance Companies Act 1982 allowing the Company to report the permanent health insurance business reinsured to it by the Scottish Union & National Insurance Company as if that business was directly written by the Company.

These written concessions have been carried forward under the transitional provisions of the Supervision Manual in relation to the equivalent rules in IPRU (INS).

0902 Section 148 waivers

Implicit items 60231

The Financial Services Authority, on the application of the firm, made a direction on 22 August 2003 under section 148 of the Act. The effect of the direction is to allow the firm to take into account the implicit item in Form 9 of this return.

Reinsurance 86201

The Financial Services Authority, on the application of the firm, made a direction in December 2002 under section 148 of the Act. The effect of the direction is to modify the provisions of *IPRU (INS) rule 3.4* so that it does not apply to certain internal reinsurance treaties.

Deferred tax 109541

The Financial Services Authority, on the application of the firm, made a direction in December 2002 under section 148 of the Act. The direction allows the firm to limit its provision for deferred tax, on any capital gains made on their shares, to the amount that would be due if those shares were immediately realised at their 'Valuation of Assets Rules' value.

09A2 Financial reinsurance ceded

The impact of the financial reinsurance shown at line 15 is to reduce mathematical reserves by £279m. The amount of contingent liability for payment to the reinsurer is £284m. The commutation value of the reinsurance arrangement at the end of the financial year is £284m.

1001 Reconciliation of net assets

	2003	2002
	£'000	£'000
Other than long term insurance business assets (Form 13 L99)	1,474,507	1,088,816
Other than long term insurance business liabilities (Form 15 L59)	(14,399)	(14,378)
Long term fund in excess of FFA	972,444	938,695
Net assets attributable to shareholders per the statutory accounts	2,432,552	2,013,133

Supplementary notes

Name of insurer **Norwich Union Life & Pensions Limited**
Financial year ended **31st December 2003**
Code

1002 Form 10 line 65

The movement on line 65 of Form 10 represents the revaluation of subsidiaries and valuation of acquired additional value of in-force long term insurance business, determined according to insurance accounts rules.

	2003 £'000	2002 £'000
Revaluation of subsidiaries	295,534	(1,534)
Valuation of acquired additional in-force long term insurance business	(1,800)	(1,800)
	<u>293,734</u>	<u>(3,334)</u>

1301 Aggregate values of assets

1308 Aggregate values of assets

The aggregate values of types of assets specified in instruction 5 to Form 13 are:-

- (i) Unlisted investments on lines 41 and 46 are £944m.
- (ii) Listed investments on lines 41, 46 and 48, which are not readily realisable £nil.
- (iii) Units in collective investment schemes falling within rule 4.9(1)(c) £57m.
- (iv) Reversionary interests or remainders in property other than land or buildings £nil.

1305 Counterparty limits

1311 Counterparty limits

The investment guidelines operated by the Company specify exposure to counterparties by asset type as follows:

Deposits

The maximum permitted exposure to counterparties is set out in the lending limit list approved by the Group Risk Committee. Each fund cannot hold more than 2% of funds under management (but subject to a minimum of £20m and a maximum of £100m) with individual 'Tier 1' counterparties, 1.5% of funds under management (but subject to a minimum of £15m and a maximum of £75m) with individual 'Tier 2' counterparties and 0.5% of funds under management (but subject to a minimum of £10m and a maximum of £50m) with 'Tier 3' counterparties. Tier 1 represents AAA rated institutions, Tier 2 represents institutions rated AA- or better, whilst Tier 3 represents institutions rated A- or better.

Equities

The maximum of a company's equity held by all funds is limited to 10%. Unquoted holdings are limited to 2% of the UK equity portfolio.

Fixed income securities

Exposure to non-government bonds is limited to holdings which are deemed to be of a suitable investment grade determined by senior investment management. The maximum holding across all funds of a single issue is limited to 25% of the issue. Private placements are limited to 3% of the non-government bond portfolio.

Derivatives

The maximum permitted exposure to derivative contracts is as follows:

	With profit fund	Shareholder fund
Equity Index Futures	10% of fund	25% of fund
UK Bond Futures	10% of fund	25 % of fund
UK Swaps & Swaptions	10% of fund	N/a
Overseas Bond Futures	5% of fund	N/a
Overseas Swaps & Swaptions	20% of overseas fixed interest	N/a
FX forwards		100% of overseas assets
- Purchase/sale of investments	Unlimited	
- Asset allocation	20% of fund	
- Other	100% of overseas assets	
FX options	10% of overseas assets	N/a
Warrants	3% of equity portfolio	3% of equity portfolio
Equity underwriting	Lower of £150m or cash cover	N/a

1306 Counterparty exposure

1312 Counterparty exposure

1313

There were no breaches of the relevant FSA counterparty limits at the end of the financial year. There are no counterparty exposures in excess of 5% of the long term insurance business amount.

1309 Hybrid securities

The aggregate value of hybrid securities is £1,018m.

Supplementary notes

Name of insurer

Norwich Union Life & Pensions Limited

Financial year ended

31st December 2003

Code

1310 Amounts set off

Amounts have been set off to the extent permitted by generally accepted accounting principles.

1313 Stock lending

A look-through presentation of assets has been adopted in respect of all stock lending positions.

1316 Tangible assets

Tangible Assets on Form 13 line 80 consist wholly of assets capitalised under finance lease agreements with a fellow group undertaking.

1401 Adverse changes

1501 Adverse changes

No provision is required in respect of a provision for adverse changes. All derivative contracts are strictly covered and all other obligations to deliver assets or make a payment were felt to be prudently provided for in the accounts.

1402 Contingent liabilities and charges

1502 Contingent liabilities and charges

There are no charges over any assets of the company.

Contingent liabilities

The aggregate of quantifiable contingent liabilities does not exceed 2.5% of the long term insurance business amount.

Capital Gains Tax

Included in deferred tax liabilities at line 21 of form 14 is an amount of £150m in respect of a full provision for potential capital gains tax on unrealised gains. The provision for shareholders on form 15 is nil.

Guarantees, indemnities and other contractual commitments

There are no guarantees, indemnities or any other contractual commitments effected other than in the ordinary course of business in respect of the existing or future liabilities of related companies.

Other fundamental uncertainties

There are no other fundamental uncertainties.

1601 Rates of exchange

4005 Rates of exchange

Assets and liabilities in currencies other than sterling have been translated into sterling at rates of exchange ruling at 31 December 2003. Revenue items in currencies other than sterling have been translated into sterling at an average rate of exchange for the year.

1700 Form omitted

No Category 1, Category 91 or Category 95 Form 17 has been prepared on the basis that there are no derivative contracts for these categories of assets.

1701 Variation margin

The aggregate amount of any excess variation margin which has been received by the Company is £nil. The variation margin is allocated to form 13 as follows:

	£'000
Form 13 line 44	<u>nil</u>

No amounts included on Form 13 reflect the liability to repay any excess.

4002 Other income and expenditure

The field has been used for transfers of annual management charges between sub funds.

Supplementary notes

Name of insurer

Norwich Union Life & Pensions Limited

Financial year ended

31st December 2003

Code

4006 Apportionment of items between different long term business funds**Investment income**

Invested assets are individually designated to a particular fund. Consequently all investment income is allocated by reference to the designation of the asset.

Increase or decrease in the value of assets brought into account

The value of assets brought into account is determined by reference to the liabilities of the relevant fund. The assets available are individually designated to the relevant fund.

Expenses

Expenses incurred in respect of a specific fund of business are attributed to the relevant fund. Expenses not so incurred are apportioned on the basis of the volume or value of business within each fund in accordance with the scheme of reconstruction of the Company.

4008 Management services

Management services have been provided throughout the financial year to the Company by Norwich Union Life Services Limited.

Investment management services have been provided to the Company by Morley Fund Management Limited.

4009 Related party transactions

Related party transactions exceeding 5% of the long-term insurance business amount were as follows:

1) Connected Party	CGNU Life Assurance Limited
Nature of relationship	Fellow group undertaking
Nature of transactions during the period	Reinsurance accepted
Value of transactions during the period	Premiums £2,060m
	Claims £161m
	Commission £96m
	Expenses £115m
Amounts unpaid at the end of the period	£23m owed to CGNU Life Assurance Limited
Amounts written off in the period	£nil
2) Connected Party	Norwich Union Linked Life Assurance Limited
Nature of relationship	Fellow group undertaking
Nature of transactions during the period	Reinsurance ceded
Value of transactions during the period	Premiums £2,331m
	Claims £308m
Nature of transactions during the period	Reinsurance accepted
Value of transactions during the period	Premiums £188m
	Claims £5m
	Commission £174m
	Expenses £86m
Amounts unpaid at the end of the period	£51m owed to Norwich Union Linked Life Assurance Limited
Amounts written off in the period	£nil

4101 ISA Business**4201 ISA Business**

Other contracts on Form 41 lines 17 and 18 and on Form 42 lines 41 and 42 relate exclusively to ISA business.

Statement on derivatives required by IPRU (INS) 9.29

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

The following summarises investment policy for the use of derivatives: -

- Derivatives will only be used in accordance with FSA Guidelines for the purpose of efficient portfolio management or reduction in investment risk.
- Derivatives must not be used for speculative purposes.
- Derivatives must be fully covered by the assets of the fund and must not be used to 'gear up' a fund.
- Counterparty risk – for exchange traded contracts, the exchange must be classed as "regulated" by an investment committee. Over the counter contracts, transactions must only be transacted with approved counterparties. Counterparty limits are consistent, and monitored in line with the fund's aggregate exposure guidelines.
- Controls and Monitoring – delegated authorities exist for each member of staff using derivatives. Derivatives transactions are priced, settled and profit and losses reconciled in an area independent of the fund managers involved.

There are no specific guidelines for the use of contracts that were not reasonably likely to be exercised at the start of the contract. The speculative use of derivative contracts is prohibited.

The company was party to Stock Underwriting over the financial period, which falls into the description above. This is the only example of such contracts that were transacted during the financial period. However, none of the amounts recorded in Form 13 would have been materially changed if the insurer became obligated to purchase these assets.

The amounts recorded in Form 13 would have been reduced by £1.6m if contracts held had been exercised at the end of the financial year.

During the financial year, the above changes would not have been significantly larger from those at the year end.

The maximum loss in the event of failure by any one counterparty to fulfil its obligations at the end of the financial year would have been £50.7M. This would not have been materially greater at any one time during the year or under other foreseeable market conditions.

All derivative contracts held at any time during the financial year fell within rule 4.12 (2) or (where appropriate) the definition of a permitted derivative contract.

During the financial period, the company's use of derivatives included the granting of rights under derivative contracts for a fixed consideration. This was in the activity of Stock Underwriting. The fee income over the financial period was £0.1m.

Returns under the Accounts and Statements Rules

Statement on controllers required by IPRU (INS) 9.30

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

100% of the issued Share Capital of the Company is held by Norwich Union Life Holdings Limited.

100% of the issued Share Capital of Norwich Union Life Holdings Limited is held by Norwich Union Holdings Limited.

100% of the issued Share Capital of Norwich Union Holdings Limited is held by Norwich Union plc.

100% of the issued Share Capital of Norwich Union plc is held by General Accident plc.

100% of the issued ordinary Share Capital of General Accident plc is held by the Ultimate Parent Undertaking, Aviva plc.

There have been no changes to the above position during the year.

All shares are voting shares.

Statement of information on appointed actuary required by IPRU (INS) 9.36

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

In accordance with rule 9.36 of the Interim Prudential Sourcebook for Insurers, M N Urmston, the appointed actuary of the Company, was requested to furnish and has provided the following information:

- (a)
- (1) An interest in 2,637 ordinary shares at 31 December 2003 in Aviva plc, and an interest in 11,522 ordinary shares at 31 December 2002.
 - (2) 91,891 ordinary shares are held in the Aviva Long Term Incentive Plan, these shares will vest upon the satisfaction of certain performance criteria. In addition 69,572 ordinary shares are held in the Aviva Deferred Bonus Plan.
 - (3) Options were held at 31 December 2003 to subscribe for 103,182 ordinary shares in Aviva plc under UK Employees Savings Related and Executive Share Option Schemes.

	No. of shares
Options held at 31 December 2002	116,639
Options granted during the year	2,732
Options exercised or lapsed during the year	(16,189)

- (b) Four with profits low cost endowment policies with CGNU Life Assurance Limited, with aggregate sums assured of £53,173 and annual premiums of £1,586. One non-profit term assurance policy with CGNU Life Assurance Limited with sum assured of £75,000 and annual premiums of £332. In addition the actuary held general insurance policies with subsidiaries of Aviva plc for which total premiums of £2,304 were paid in the year to 31 December 2003.
- (c) The aggregate amount of remuneration, bonuses and the value of other benefits (excluding pension rights) under the actuary's contract of employment with Aviva Employment Services Limited for 2003 was £288,049. Under the contract he was Appointed Actuary and Director of:

CGNU Life Assurance Limited
 Commercial Union Life Assurance Company Limited
 Norwich Union Linked Life Assurance Limited
 Norwich Union Life (RBS) Limited
 Norwich Union Life & Pensions Limited
 Norwich Union Annuity Limited

appointed actuary of:-
 The Northern Assurance Company Ltd

And a director of:-
 Fidelity Life Assurance Limited
 GA Life Property Ireland Limited
 National Westminster Life Assurance Limited
 Norwich Union Commercial Finance Limited
 Norwich Union Commercial Mortgages Limited
 Norwich Union Equity Release Limited
 Norwich Union Healthcare Limited
 Norwich Union Life Holdings Limited
 Norwich Union Life (RBS) JV Limited
 Norwich Union Life Services Limited
 Norwich Union Mortgage Finance Limited
 Norwich Union Mortgages (Life) Limited
 Norwich Union Mortgage Holdings Limited
 Norwich Union Personal Finance Limited
 NULH2 Limited
 Provident Mutual Life Assurance Limited
 RBS Life Investments Limited
 Royal Scottish Assurance plc
 TPFI Limited
 TPFL Limited
 The General Practice Finance Corporation Limited
 The General Practice Finance Corporation Property Management Limited

- (d) Pensions and life assurance benefits as provided to all employees under the terms and conditions of the Aviva Companies' UK Pensions Schemes. Sickness and accident benefits as provided to all employees under the terms and conditions of these schemes.

Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

We certify:

- 1 (a)** in relation to the part of the return comprising Forms 9, 9A, 10, 13 to 17 and 40 to 42, (including the supplementary notes) and the statements required by rules 9.29 and 9.30 that:

 - (i) the return has been prepared in accordance with the Accounts and Statements Rules;
 - (ii) proper accounting records have been maintained and adequate information has been obtained by Norwich Union Life & Pensions Limited (the Company); and
 - (iii) appropriate systems and controls have been established and maintained by the Company over its transactions and records;
- (b)** that reasonable enquiries have been made by the Company for the purpose of identifying material connected-party transactions;
- (c)** that in respect of the Company's business which is not excluded by rule 7.6, the assets held throughout the financial year enabled the Company to comply with rules 7.1 to 7.5 (matching and localisation);
- (d)** in relation to the statement required by rule 9.36:

 - (i) that for the purpose of preparing the statement, proper accounts and records have been maintained; and
 - (ii) that the information given has been ascertained in conformity with that rule.
- 2** that the margin of solvency for long term insurance business required by rule 2.1 has been maintained throughout the financial year.
- 3 (a)** that the requirements of rules 3.1 to 3.4 have been fully complied with and in particular that, subject to the provisions of rules 3.2(2) to (4) and rule 3.3, assets attributable to long term insurance business, the income arising therefrom, the proceeds of any realisation of such assets and any other income or proceeds allocated to the long term insurance business funds have not been applied otherwise than for the purpose of the long term insurance business;
- (b)** that any amount payable from or receivable by the long term insurance business funds in respect of services rendered by or to any other business carried on by the Company or by a person who, for the purposes of rule 3.4, is connected with it or is a subordinate company of it has been determined and where appropriate apportioned on terms which are believed to be no less than fair to those funds, and any exchange of assets representing such funds for other assets of the Company has been made at fair market value;
- (c)** that all guarantees given by the Company of the performance by a related company which would fall to be met by any long term insurance business fund have been disclosed in the return, and that the funds on which each such guarantee would fall has been identified therein;
- (d)** that the investment policy and practice of the Company in respect of the internal linked funds maintained was, during the financial year, consistent with any representations made to policyholders or potential policyholders of the Company;
- (e)** that the returns in respect of long term insurance business are not distorted by agreements with any other company carrying on insurance business with which the Company has financial, commercial or administrative links, or by any arrangements which could affect the apportionment of expenses and income; and
- (f)** that the Company has fully complied with the requirements of rule 3.5.

Certificate by the directors required by IPRU (INS) 9.34(a) and IPRU (INS) Appendix 9.6

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

4 (a) that the systems and controls established and maintained by the Company in respect of its business complied at the end of the financial year with the following published guidance:

- (i) Guidance Note P.1 – ‘Systems and controls over the investments (and counterparty exposure) of insurers with particular reference to the use of derivatives’;
- (ii) ‘The prevention of Money Laundering - Guidance Notes for the UK Financial Sector’ (revised December 2001) issued by the Joint Money Laundering Steering Group;

and it is reasonable to believe that those systems continued to so comply subsequently and will continue to so comply in future; and

(b) the return has been prepared in accordance with the following published guidance:

- (i) Guidance Note 4.1 - ‘Guidance for insurers and auditors on the Valuation of Assets Rules’;
- (ii) Guidance Note 4.2 - ‘Use of derivative contracts in insurance funds’; and
- (iii) Guidance Note 9.1 - ‘Preparation of Returns’.

.....

G N WITHERS
Chief Executive

.....

J A NEWMAN
Director

.....

M N URMSTON
Director

22 March 2004

Certificate by the appointed actuary required by IPRU (INS) 9.34(b) and IPRU (INS) Appendix 9.6

Name of insurer **Norwich Union Life & Pensions Limited**

Global business

Financial year ended **31st December 2003**

I certify:

- (a)
- (i) that in my opinion proper records have been kept by Norwich Union Life & Pensions Limited (the Company) adequate for the purpose of the valuation of the liabilities of its long term insurance business;
 - (ii) that the sum of the mathematical reserves as shown on Form 14 constitute proper provision as at 31st December 2003 for the long term insurance business liabilities (other than liabilities which had fallen due before the end of the financial year) including any increase in those liabilities arising from a distribution of surplus as a result of an investigation as at that date into the financial condition of the long term insurance business;
 - (iii) that for the purpose of sub-paragraph (ii) above, the liabilities have been assessed in accordance with the Determination of Liabilities Rules in the context of assets valued in accordance with the Valuation of Assets Rules, as shown in Form 13;
 - (iv) that the current versions of Guidance Notes, issued by the Institute of Actuaries and the Faculty of Actuaries, numbered GN1 (effective date 01.09.03), GN2, GN7, GN8, GN22 and GN25 have been complied with; and
 - (v) that in my opinion premiums for contracts entered into during the financial year and the income earned thereon are sufficient, on reasonable actuarial assumptions and taking into account the other financial resources of the Company that are available for the purpose, to enable the Company to meet its commitments in respect of those contracts and, in particular, to establish adequate mathematical reserves.
- (b) that the amount of the required minimum margin applicable to the Company's long term insurance business immediately following the end of the financial year (including any amounts resulting from any increase in liabilities arising from a distribution of surplus as a result of the investigation into the financial condition of the long term business) is £1,252,669,000.

M N Urmston

Appointed Actuary

22 March 2004

Report of the auditors to the directors pursuant to rule 9.35 of the Accounts and Statements Rules

Name of insurer **Norwich Union Life & Pensions Limited**

Global Business

Financial year ended **31st December 2003**

We have examined the following documents prepared by the company pursuant to the Accounts and Statements Rules set out in Chapter 9 to the Interim Prudential Sourcebook for Insurers ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000 (the "Act").

- Forms 9, 9A, 10, 13 to 17 and 40 to 42 (including the supplementary notes) ("the Forms");
- the statement required by rule 9.29 on page 223 ("the statement"); and
- the certificate signed in accordance with rule 9.34(a) on page 226 ("the certificate").

In the case of the certificate, our examination did not extend to:

- a) paragraph 1 in relation to the statements required by rules 9.30 and 9.36 concerning controllers and Information on the appointed actuary;
- b) paragraph 3(d) concerning the investment policy and practice of internal linked funds required by paragraph 4(d) of Appendix 9.6; and
- c) paragraph 4(a) in so far as it relates to controls with respect to Money Laundering.

This report is made solely to the company's directors, in accordance with rule 9.35 of the Accounts and Statements Rules. Our examination has been undertaken so that we might state to the company's directors those matters we are required by the Rules to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company for our examination, for this report, or for the opinions we have formed.

Respective responsibilities of the company and its auditors

The company is responsible for the preparation of an annual return (including the Forms, statement and certificate) under the provisions of the Rules. The requirements of the Rules have been modified by the written concession issued in December 1998 referred to in supplementary note 0901. Under rule 9.11 the Forms and statement are required to be prepared in the manner set out in the Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and statement meet these requirements, and in the case of the certificate whether it was or was not unreasonable for the persons giving the certificate to have made the statement therein, and to report our opinions to you. Our responsibilities, as independent auditors, are established in the United Kingdom by Statute, the Auditing Practices Board and by our profession's ethical guidance.

Bases of opinions

We conducted our work in accordance with Practice Note 20 "The audit of insurers in the United Kingdom" issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and statement. The evidence included that previously obtained by us relating to the audit of the financial statements of the company for the financial year on which we reported on 22 March 2004. It also included an assessment of the significant estimates and judgements made by the company in the preparation of the Forms and statement.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms and statement are free from material misstatement, whether caused by fraud or other irregularity or error, and comply with rule 9.11.

In the case of the certificate, the work performed involved a review of the procedures undertaken by the signatories to enable them to make the statements therein, and does not extend to an evaluation of the effectiveness of the company's internal control systems.

In giving our opinion we have relied on:

- a) the certificate of the actuary on page 229 with respect to the mathematical reserves and the required minimum margin; and
- b) the identity and value of implicit items as they have been admitted in accordance with the waiver to rule 2.10 referred to in supplementary note 0902.

Opinions

In our opinion:

- (a) the Forms and statement fairly state the information provided on the basis required by the Rules and have been properly prepared in accordance with the provisions of those Rules; and
- (b) according to the information and explanations received by us:
 - (i) the certificate has been properly prepared in accordance with the provisions of the Rules; and
 - (ii) it was not unreasonable for the persons giving the certificate to have made the statements therein.